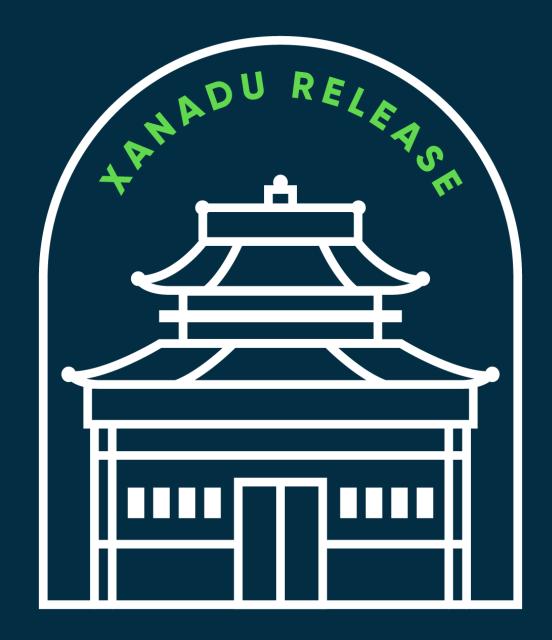
servicenow.

Now Platform

Xanadu Release
Upgrade Kit



Safe harbor notice for forward-looking statements

This presentation may contain "forward-looking" statements that are based on our beliefs and assumptions and on information currently available to us only as of the date of this presentation. Forward-looking statements involve known and unknown risks, uncertainties, and other factors that may cause actual results to differ materially from those expected or implied by the forward-looking statements. Further information on these and other factors that could cause or contribute to such differences include, but are not limited to, those discussed in the section titled "Risk Factors," set forth in our most recent Annual Report on Form 10-K and Quarterly Report on Form 10-Q and in our other Securities and Exchange Commission filings. We cannot guarantee that we will achieve the plans, intentions, or expectations disclosed in our forward-looking statements, and you should not place undue reliance on our forward-looking statements. The information on new products, features, or functionality is intended to outline our general product direction and should not be relied upon in making a purchasing decision, is for informational purposes only, and shall not be incorporated into any contract, and is not a commitment, promise, or legal obligation to deliver any material, code, or functionality. The development, release, and timing of any features or functionality described for our products remains at our sole discretion. We undertake no obligation, and do not intend, to update the forward-looking statements.

Now Platform Xanadu release

In its latest Xanadu release, ServiceNow delivers new capabilities to scale business and technology to keep pace with rapid innovation and data proliferation in the world of Al

Speed, scale, and data for ServiceNow customers

Easily process and analyze any data at massive scale, feeding Al models and improving workflows across operations, employees, and customers

NEW: <u>RaptorDB</u>

Al purpose-built for every industry

Turn on Al-powered automation purpose-built for the unique needs of Retail Operations, Telco, Tech, Public Sector, and Banking

NEW: Retail Operations; Now Assist for TMT, PSDS, and FSO

Making AI actionable

Now Assist makes it easy to take action with new analytics generation, custom AI skills development, reply recommendations and native integration with MS 365 and Slack all built on a single platform.

NEW: <u>Now Assist Skill Kit</u>, <u>data visualization generation</u>, <u>Microsoft Copilot</u> and <u>Slack integrations</u>, <u>email/chat reply recommendations</u>, <u>guided self-service</u>

Service & operational resiliency

Improve responsiveness with dynamic, service-aware alert tagging. Deliver operational insights to service delivery teams so they can better manage their work.

NEW: Event Management, Service Reliability Management, Enterprise Architecture

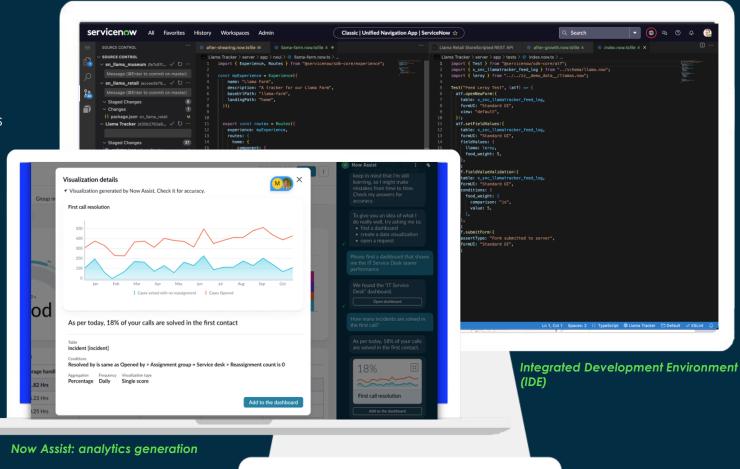


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Now Platform®



Technology Workflows



Employee Workflows



Hyperautomation and Low Code



Customer Workflows



Industry Products



Finance and Supply Chain Workflows



ServiceNow Impact™



Upgrading to Xanadu release



Partners

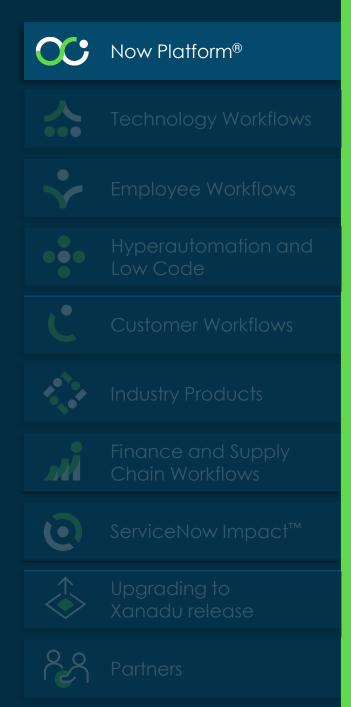


Now Assist

Core Technology

Platform Security

ServiceNow Impact





What's new in the Xanadu release



Now Assist ★

- Data visualization generation
- Chat and email reply generation
- Custom skills development
- Microsoft Copilot integration
- Slack integration

Core technology

- RaptorDB
- ServiceNow IDE

Platform Security

- Data Privacy
- Authorization and Access Controls
- Identity and Access

ServiceNow Impact

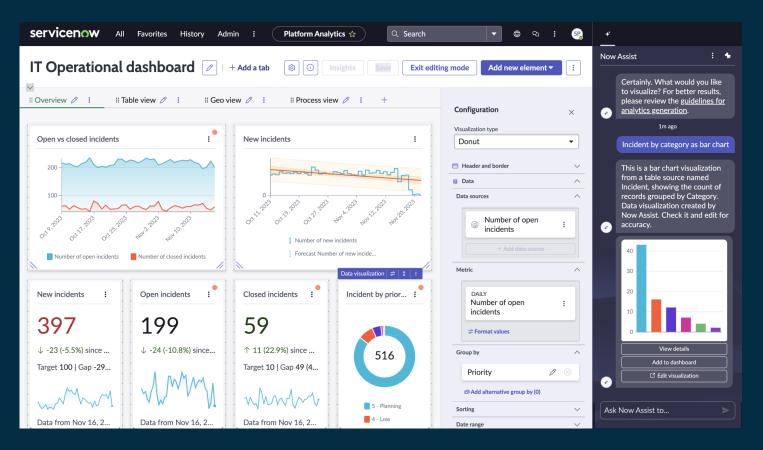
- Impact adoption accelerators
- Impact assessment accelerators
- Al recommendation engine enhancements
- Instance Observer UX Insights
- Health assessment dashboard enhancements – automated insights
- Value blueprint enhancements



Data visualization generation

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Powered by Now Assist



\$ Creator Pro Plus

Generate interactive visualizations in a simple conversational experience

- Empower users with any level of data expertise to easily create analytics visualizations
- Facilitate informed decision-making through instant access to dynamically updated analytics
- Unlock continuous data exploration and refinement of analytics insights for business users

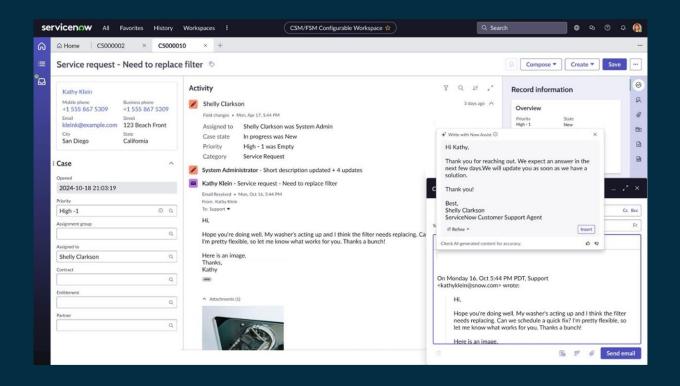




Chat and email reply generation

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Powered by Now Assist





Automatically generate reply recommendations for chats and emails

- Increase agent productivity with autogenerated, context-aware reply recommendations
- Improve customer satisfaction with faster responses to requests and queries
- Quickly and easily refine generated responses if needed

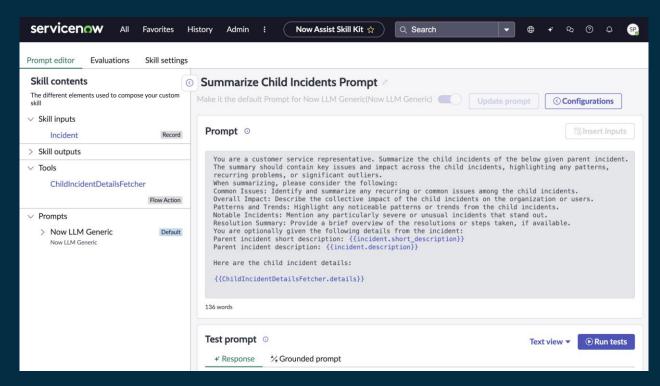




Custom skills development



Powered by Now Assist



Now Assist Skill Kit

S Professional or Enterprise Plus

Easily build, test, configure, and publish new Now Assist skills

- Create GenAl skills and underlying prompts
- Connect to platform data seamlessly to improve context and accuracy
- Select providers (models) and deployment locations







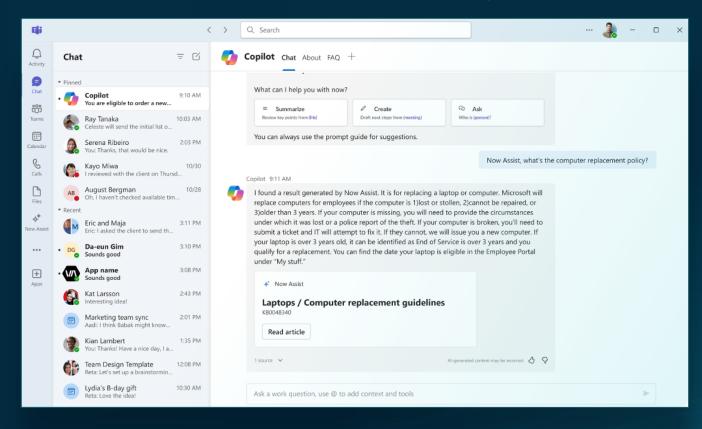
servicenow.

S Professional or Enterprise Plus

Introducing the Now Assist & Microsoft Copilot integration

Empower users to get answers and take actions from their preferred interface

- ✓ Smarter and more personalized solutions
- ✓ Two generative AI assistants in one seamless, intelligent experience
- ✓ Meet your users where they work

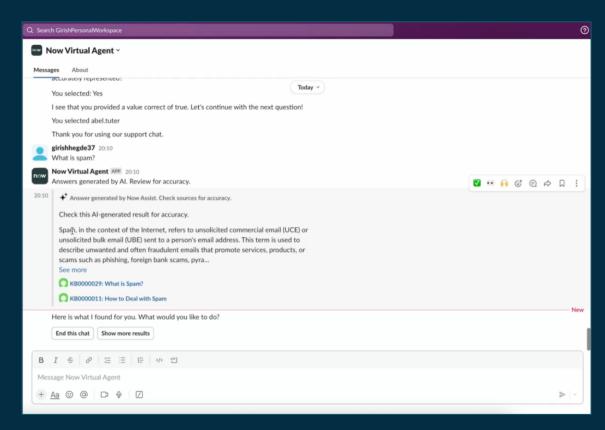








Slack integration





S Professional or Enterprise Plus

Meet users where they are with Now Assist-powered self-service

- Empower users to get answers and take action from their preferred interface
- Smarter, personalized solutions and selfservice
- Deliver seamless, intelligent experiences to employees



What's new in the Xanadu release



Core technology

- RaptorDB Pro
- Integrated Development Environment

RaptorDB Pro

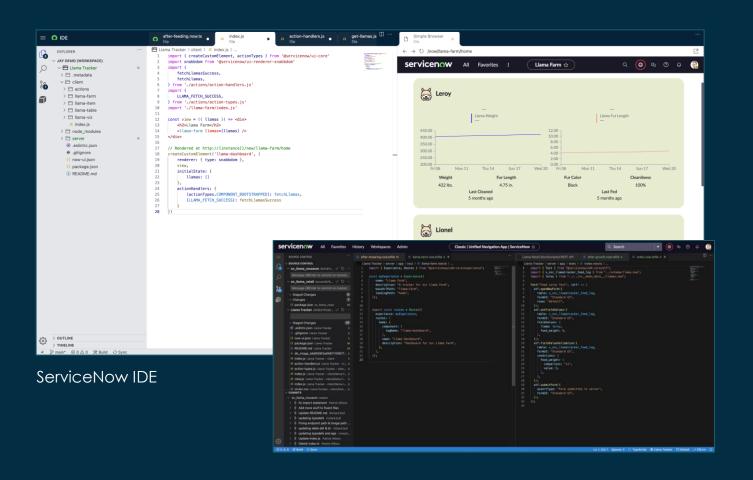


Support transactional and analytics workloads with a single architecture

- Ultra-scale performance to support Now Platform GenAl and machine-scale data use cases
- Receive faster results on bigger jobs, resulting in less wait time for answer and insights in reporting, dashboards, or adhoc analysis
- Enhance performance with columnstore indexes and query parallelism



Integrated Development Environment



Tightly integrated code development experience for the Now Platform

- Empower your Visual Studio developers to partner with the business and innovate on the ServiceNow platform
- Author scoped applications with source code
- Compile and execute code from directly within the IDE
- Easily integrate with familiar Git providers and authentication methods





What's new in the Xanadu release

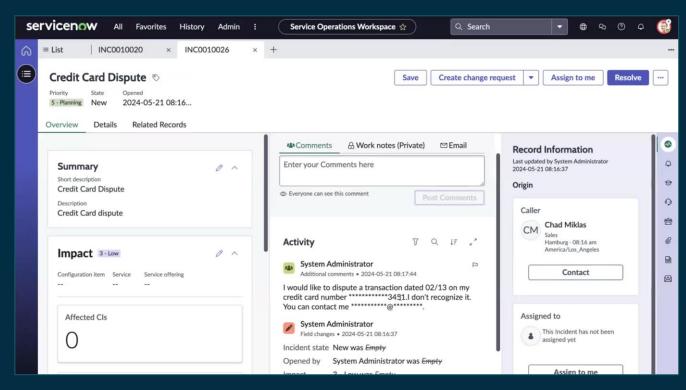


Platform Security

- Data Privacy enhancements
- Access Control enhancements
- Access Analyzer enhancements
- Security Center enhancements

Next Experience

Data Privacy enhancements



The comment added by the System Administrator contains PII. Based on existing data patterns the sensitive information was anonymized in real-time.

ServiceNow Vault or Standalone SKU

Expanded discovery and anonymization capabilities

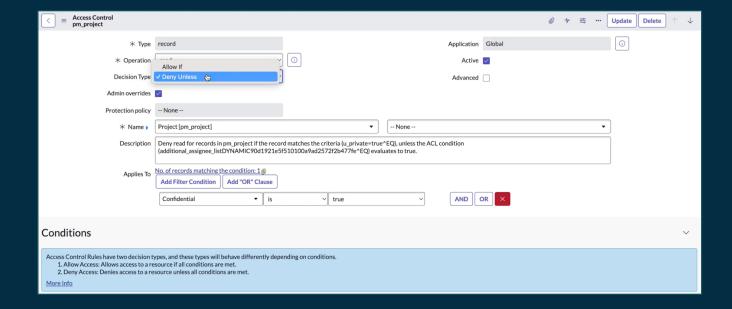
- Discover and handle sensitive data in journal fields within modern Ul applications
- Enhanced real-time sensitive discovery to apply existing rules for discovery and anonymization tasks and inbound emails
- Target specific fields that may contain Personally Identifiable Information rather than scanning a full table





Access Controls enhancements

Deny unless Access Control list



Allows users to explicitly deny access to data unless the condition matches

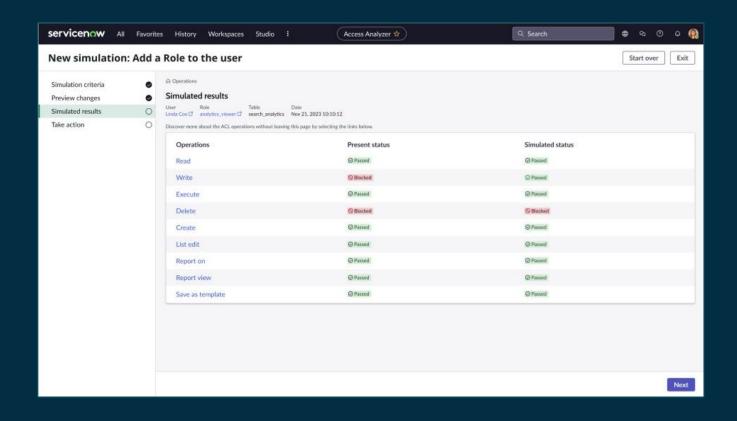
- Create powerful and granular access policies on the platform with the combination of allow and deny unless Access Control lists
- When creating an access control introduces a new decision type that denies access to a resource unless all conditions are met





Access Analyzer enhancements

Access Simulator

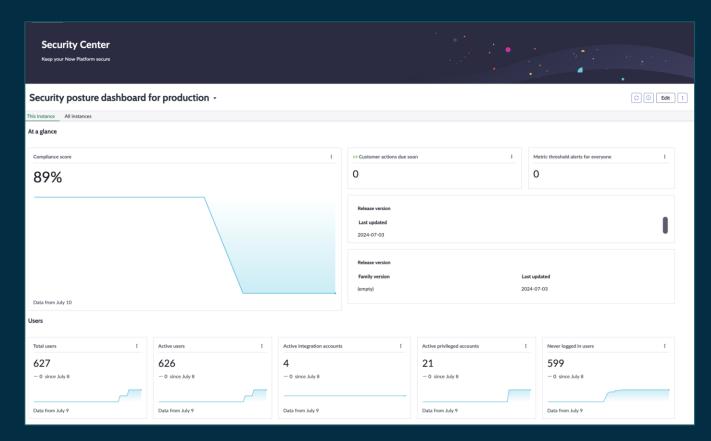


Simulate a user's access before applying role and group changes

- Preview how a user's access to resource(s) would change based on the user's roles or groups membership
- Verify the effectiveness of changes in order to reduce the risk of unintended access
- Apply changes to group and role membership after confirming intended access is assigned



Security Center enhancements



Security Posture Dashboard

Gain visibility in security KPIs and create bespoke notifications on the platform

- Security Posture Dashboards: View in a single place all critical security KPIs across all instances
- Security Event Notifications: Create policies without creating code that trigger notifications when users or system accounts take action in the Now Platform
- Security Banner Announcements: Trigger new banners in instances that are visible to System Admins and inform them of new, urgent security threats with additional detail





What's new in the Xanadu release



Accelerate adoption and increase efficiency

Speed adoption

- Impact adoption accelerators
- Impact assessment accelerators
- Al recommendation engine enhancements

Optimize platform health

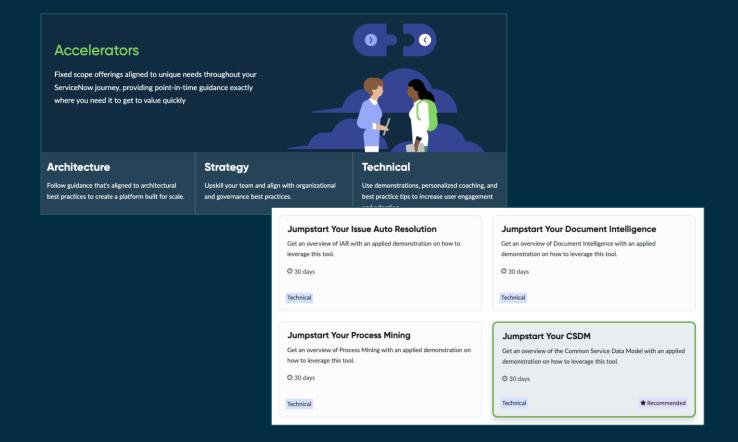
- Instance Observer UX Insights
- Health assessment dashboard enhancements automated insights

Manage value

Value blueprint enhancements



Impact adoption accelerators



Packages: Guided, Advanced, Total

Adopt new products faster

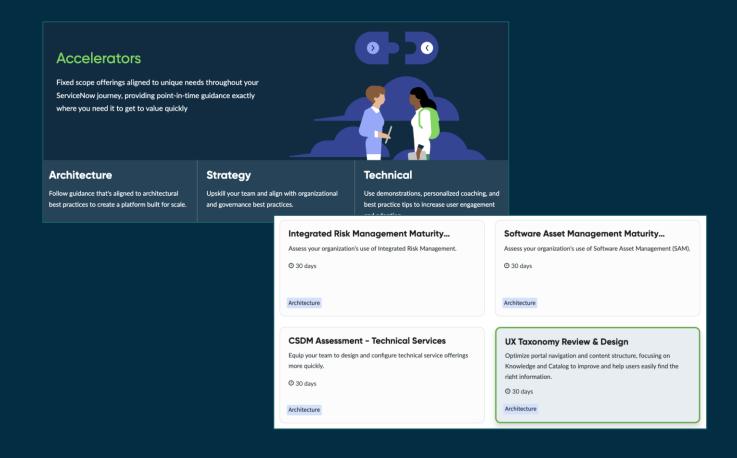


Implement and adopt ServiceNow products quickly with these new accelerators:

- Jumpstart Your Common Services Data Model (CSDM)
- Jumpstart Your Event Management
- Jumpstart Your Process Mining
- Jumpstart Your Issue Auto Resolution
- Jumpstart Your Document Intelligence
- Extend Your Employee Center to Pro



Impact assessment accelerators



Get the most out of your existing products

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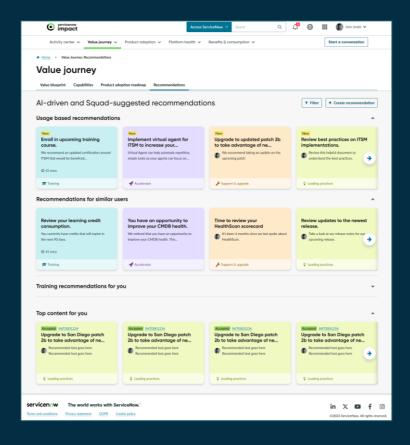
Maximize the value of your ServiceNow investment with new assessment accelerators for:

- Integrated Risk Management A,T
- Software Asset Management A,T
- CSDM Technical Services A
- CSDM Business Services A
- UX Taxonomy Review & Design A,T

A = Advanced Package T = Total package



Al recommendation engine enhancements



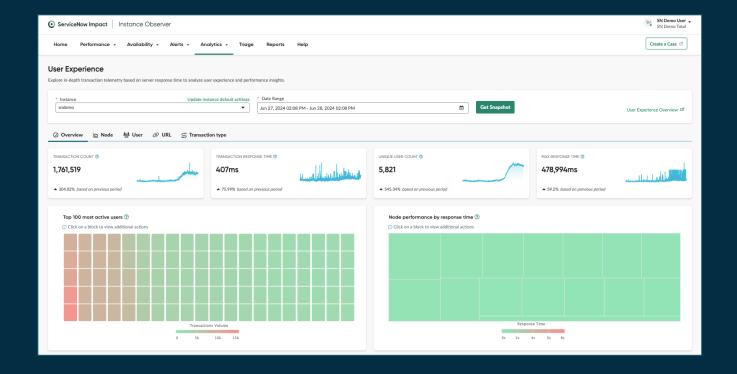
Packages: Guided, Advanced, Total

Accelerate outcomes with more timely recommendations

- Receive relevant recommendations quickly, triggered by similar or related Impact initiatives completed
- See the reasons behind each recommendation on the "All Recommendations" page that features an updated UI and richer contextual detail



Instance Observer – UX Insights



Packages: Total

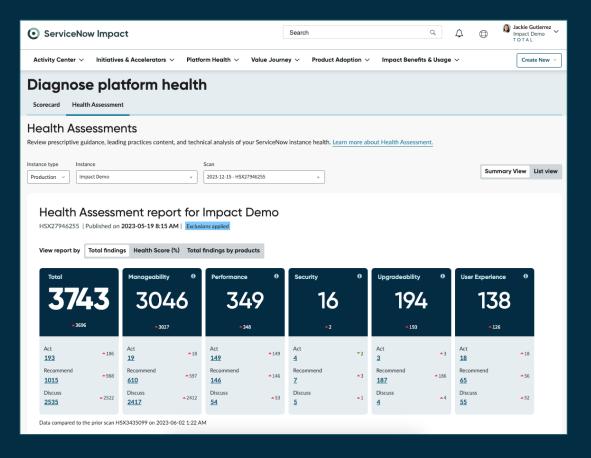
Resolve issues that affect end users faster—with more detailed data

- See how platform performance is directly impacting users by visualizing performance data at the transaction level.
- View data based on these attributes:
 - URL causing increases in transaction response time
 - Node and transaction type level data for outliers
 - Users impacted by an outage or service degradation
 - Userbase visualization based on transaction volume





Health assessment dashboard enhancements – automated insights



Packages: Guided, Advanced, Total

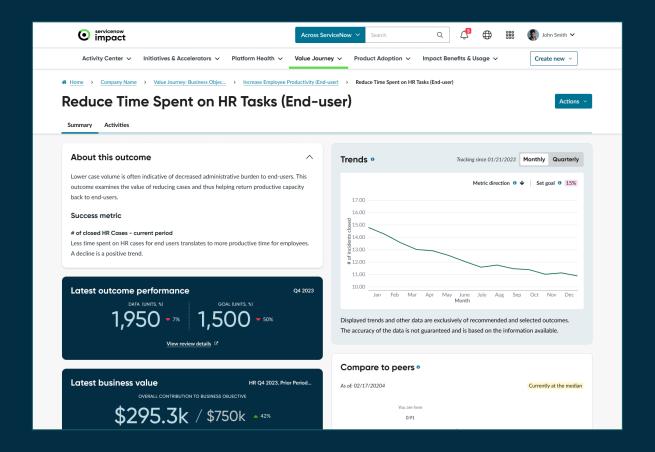
Fix platform health issues faster with automated recommendations

- Act swiftly on detailed findings quickly after completing a health scan
- 2 Mitigate conflicting actions effectively
- Begin work more quickly with streamlined prioritization process





Value blueprint enhancements



Packages: Guided, Advanced, Total

Track business value and outcomes more accurately

- Generate a new value blueprint to replace one that is out of date
- Build automated value blueprints for multiple instances
- Automate data collection for App Engine and Enterprise Architecture (formerly APM) products





Technology Workflows

IT Service Management & DevOps

IT Operations Mgmt & Configuration Mgmt Database

Asset Management

Security Operations

Strategic Portfolio Management Collaborative Work
Management

Enterprise Architecture

Operational Technology Management

Risk Products

Environmental, Social and Governance



Now Platform®



Technology Workflows



Employee Workflows



Hyperautomation and



Customer Workflows



Industry Products



Finance and Supply Chain Workflows



ServiceNow Impact™



Upgrading to Xanadu release

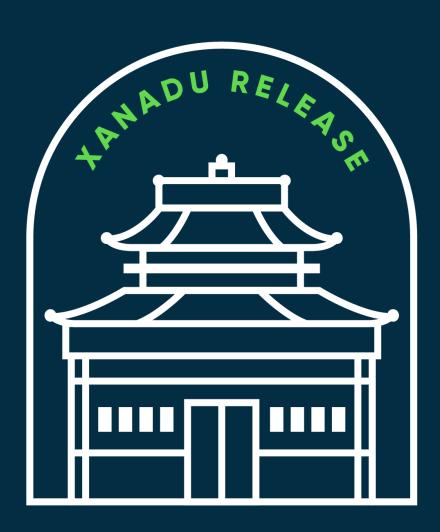


Partner:

servicenow.

Now Platform® Xanadu release

IT Service Management





What's new in the Xanadu release



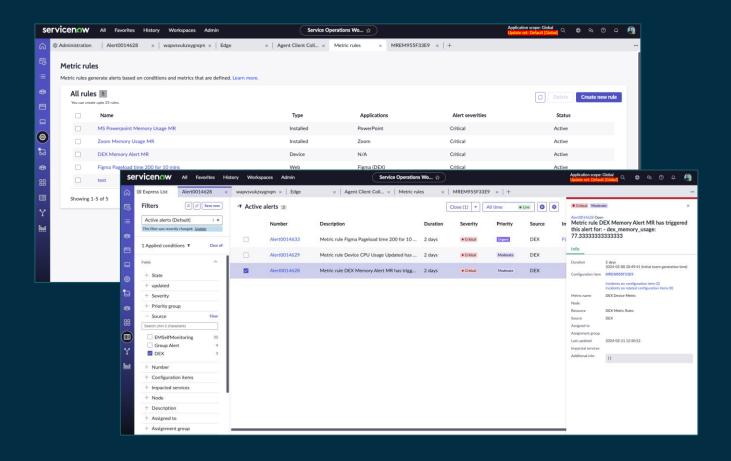
Automate and accelerate IT services and operations

IT Service Management

- Digital End-User Experience enhancements
- Service Operations Workspace enhancements
- Digital Product Release



Digital End-User Experience enhancements



\$ Add-on SKU

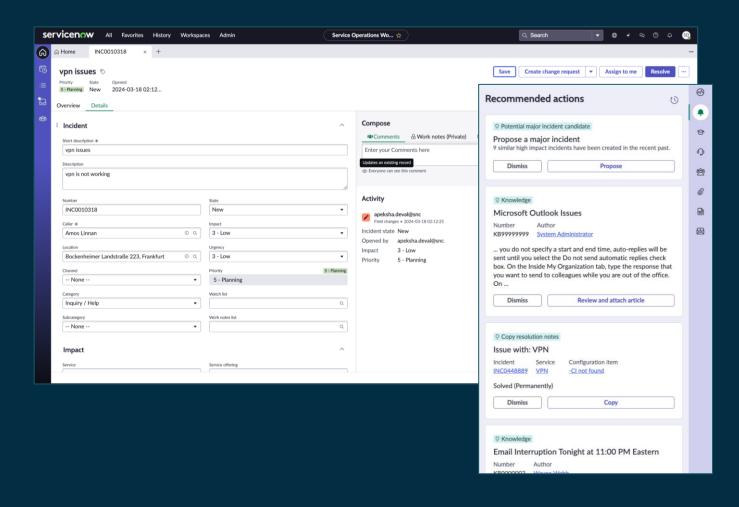
Continuously improve the technology experience for your employees

- Proactively alert end-users of device or application health, deflecting incidents and keeping end users focused on core tasks
- Create reports with out-of-the-box insights on health of key devices and applications
- Embed Virtual Agent with Now Assist directly in the desktop client for streamline support





Service Operations Workspace enhancements

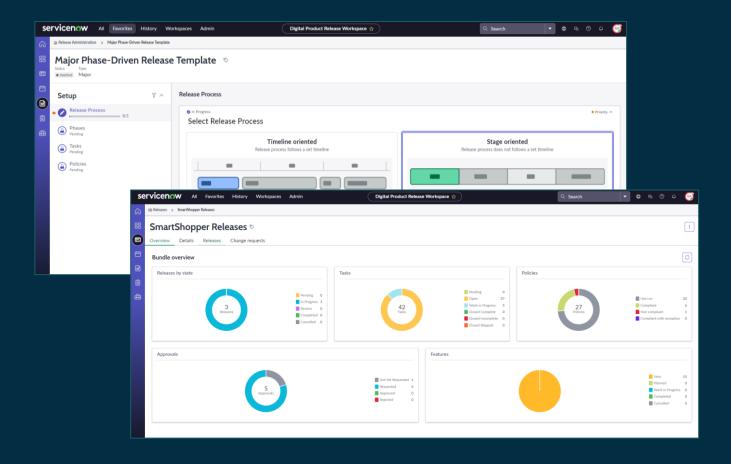


Reduce swivel chairing and resolve incidents faster

- Speed incident resolutions with contextual recommendations and Al Search directly in the side panel
- Reset passwords faster with a tailored assistance based on the end-user scenario
- Automate migration to Service
 Operations Workspace with only a few clicks



Digital Product Release



\$ Professional or Enterprise

Gain end-to-end visibility into and automate release readiness

- Speed migration from legacy Release Management with simplified utilities
- Additional flexibility to manage product releases based on a defined timeline or objective completion
- Simplify release and product management and reporting by defining parent & child relationships





What's new in the Xanadu release



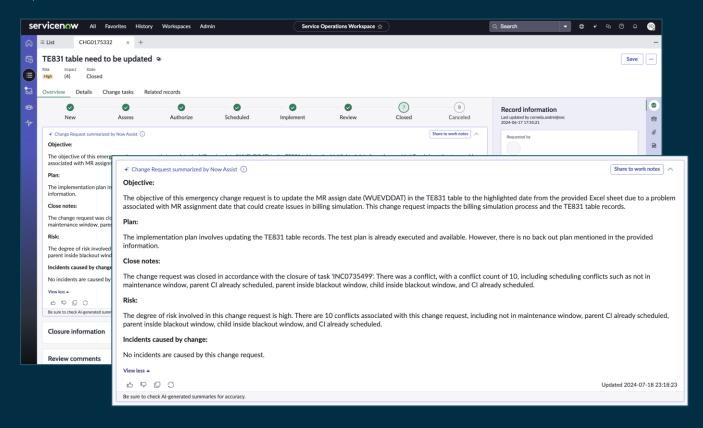
Now Assist for IT Service Management

- Change summarization
- Microsoft Copilot integration
- Knowledge article generation (multi-source)

Now Assist for IT Service Management



Powered by Now Assist



Professional or Enterprise Plus

Replace menial tasks with meaningful work

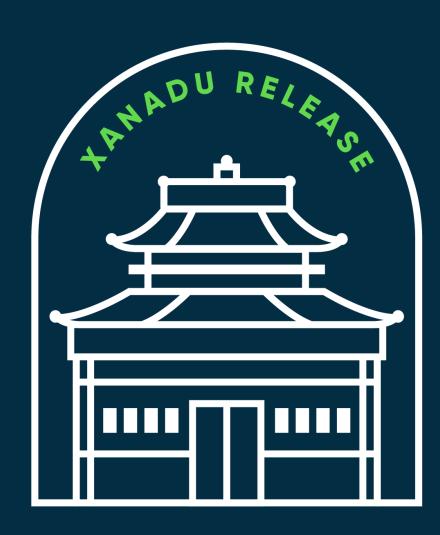
- Quickly come up to speed by summarizing change requests and related data
- Seamlessly integrate between Now Assist and Copilot to increase agent and employee productivity
- Generate more accurate knowledge content by automatically drawing on information from multiple incidents



servicenow.

Now Platform[®] Xanadu release

IT Operations Management & CMDB





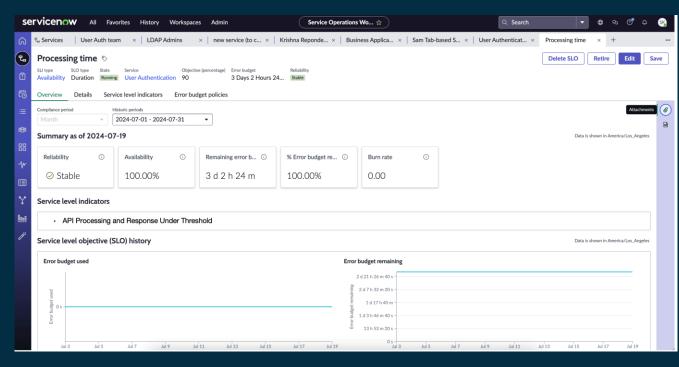
What's new in the Xanadu release



IT Operations Management

- Service Reliability Management
- Automated alert context
- Discovery Admin Workspace
- Certificate management support for ACME
- Link view on Express List

Service Reliability Management



Embrace site reliability engineering best practices with SLI/SLO

\$ Professional or Enterprise

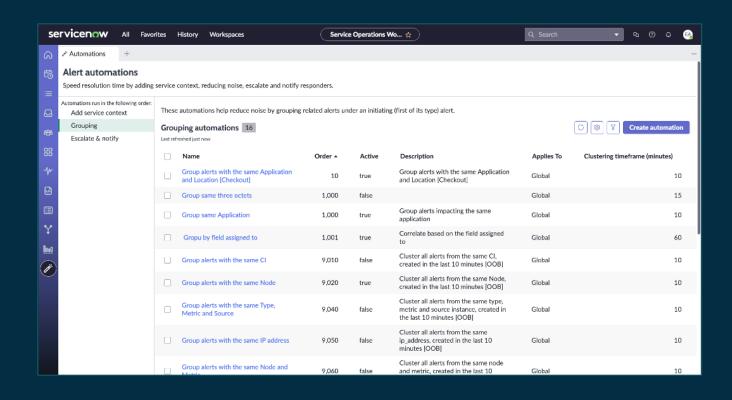
Visibility into the end-to-end performance and alerting on business critical services

- Deliver proactive end-to-end tracking and alerting of business critical services to improve uptime and reliability
- Empower teams to take full ownership of the services they are responsible for and improve the pace of innovation
- Automatically correlate alerts to service level objectives (SLOs)





Automated alert context



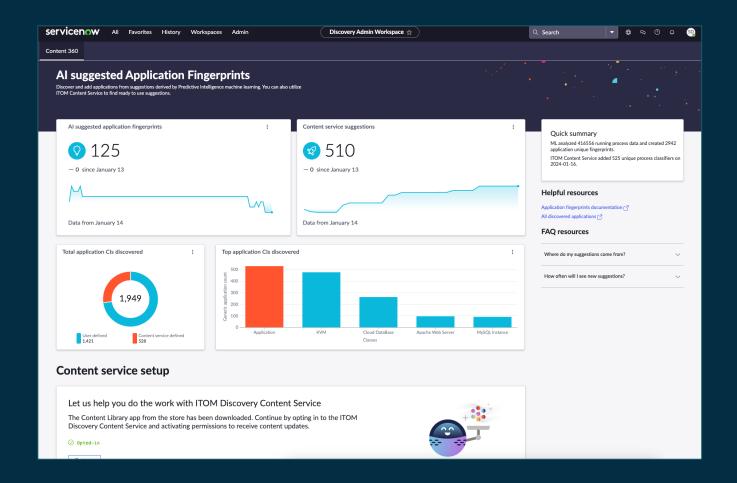
\$ Professional or Enterprise

Enrich, group, and escalate alerts, prior to having a mature CMDB

- Enrich alerts with business context in fields and tags enable correlation even without a fully mature CMDB
- Simpler and more intuitive UX to group alerts using common fields or tags and based on exact match, fuzzy match or patterns
- Easily escalate alerts to incidents and setup notifications for teams of alerts via email



Discovery Admin Workspace



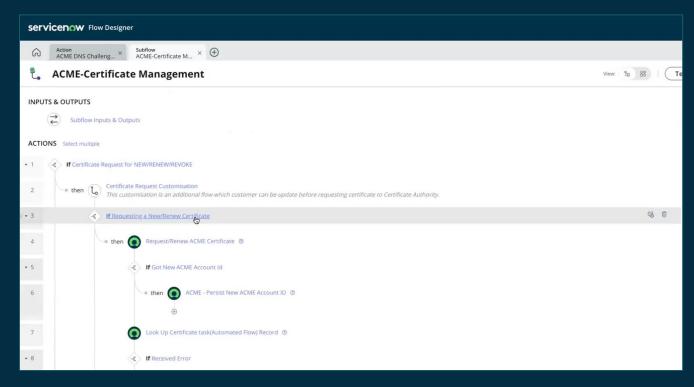
\$ Professional or Enterprise

Start by adopting a powerful content service, but don't end there

- Opt-in to a new content service to make discovery far more powerful
- Take your team's discovery abilities to the next level with better visualizations of running discovery processes
- Jump from discovered applications straight to the unified map for a seamless 360-degree view of what your technology does and how you know it



Certificate management support for ACME



First release includes support for **Entrust ACME** and **Let's Encrypt**

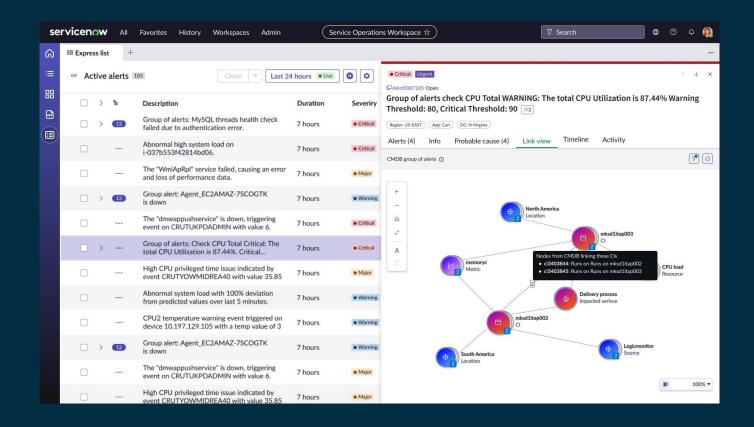
\$ Professional or Enterprise

Centrally manage all certificates using existing workflow or ACME

- Discover and manage ACME certificates in the same framework as all other certificates
- Automate DNS challenges, certificate renewals, and certificate revocation configure once and let automated workflow take over
- Create custom webhooks and configure low code scripts



Link view on Express List



\$ Professional or Enterprise

See the blast radius of alerts using related tags

- Quickly understand the impact of alerts through a map visualization, based on alert tags
- See relationships between alerts and technology elements with or without a mature CMDB
- Compatible with Vancouver family release and activated view through Link View application







Now Assist for IT Operations Management

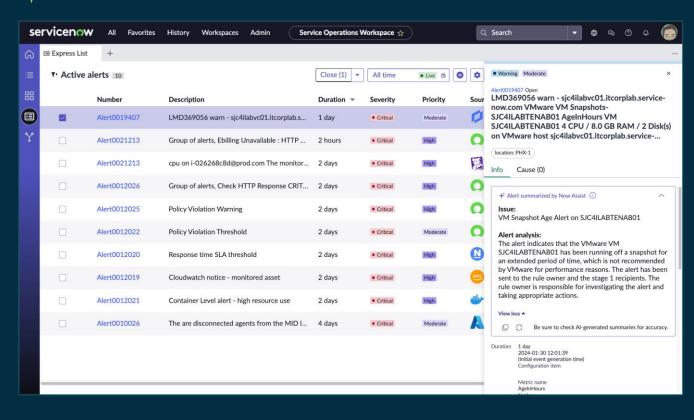
• Alert analysis and incident population



Alert analysis and incident population

++

Powered by Now Assist



\$ ITOM Pro Plus or ITOM AIOps Enterprise Plus

Action alerts faster with analysis and context

- Group alerts based on tags, alert text, or CMDB relationships and explain the grouping to operators or agents
- Simplify jargon-laden alerts with clear natural language provided by generative Al
- Enrich technical context and help speed resolution with analysis of alerts and incidents



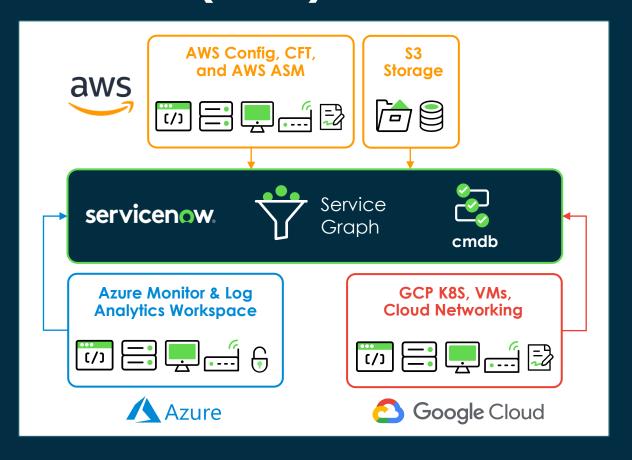


Connect and collaborate across the public cloud

- Service Graph Connectors for AWS, Azure, and Google Cloud Platform (GCP)
- Cloud Service Catalog support for Google Cloud Platform (GCP)

(A)

Service Graph Connectors for AWS, Azure, and Google Cloud Platform (GCP)



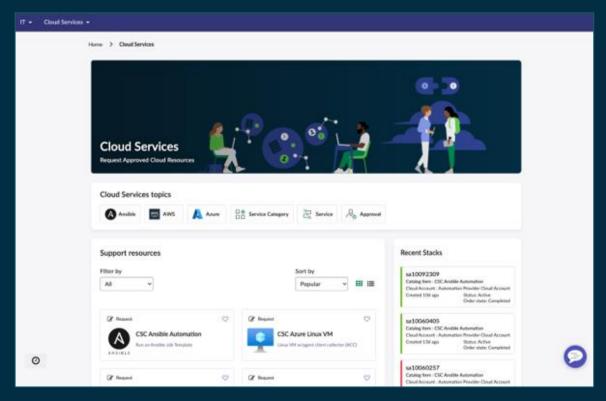
Other company and product names may be trademarks of the respective companies with which they are associated.

A plug-and-play fast lane to cloud value

- Quickly integrate major cloud providers into the CMDB using certified connectors
- Supports most platform outcomes including visibility, software asset, HLA and Service Operations, among others
- Iterative updates enhance function with every store release to keep pace with fast changing cloud offerings



Cloud Service Catalog support for Google Cloud Platform (GCP)







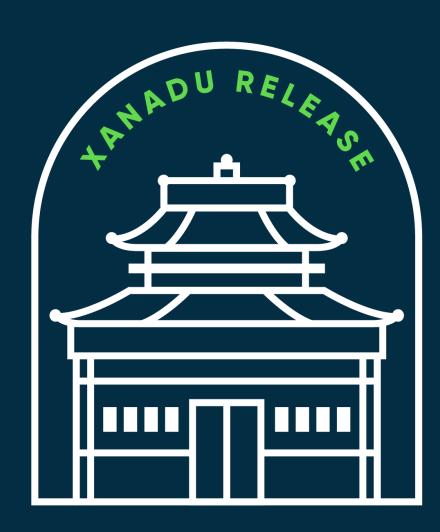
Quickly order GCP services with outof-box items and workflow

- Leverage Cloud Service templates to request Google Cloud resources with just a few clicks
- Create your Cloud Service Catalog in minutes, with CSC Guided Setup. Easily integrate GCP
- View and manage services and instances from a dashboard to optimize resource allocation across providers and thereby control costs and minimize sprawl

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Now Platform® Xanadu release

Asset Management







Software Asset Management

- Software inventory analytics
- SAP Digital Access management

Cloud Cost Management

Spend management for Al services

Hardware Asset Management

- Device as a Service (DaaS)
- Zero touch request
- Asset calibration
- Configurable workspaces

Hardware Asset Management & Enterprise Asset Management

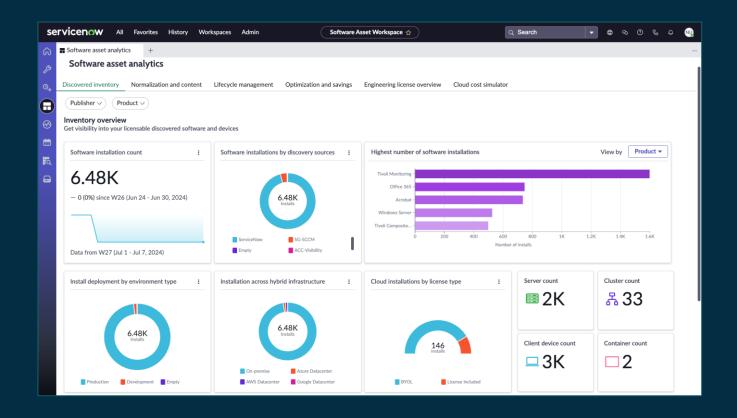
- Inventory repair
- Inventory picking with indoor maps

Enterprise Asset Management

- Asset calibration
- Configurable workspaces



Software inventory analytics



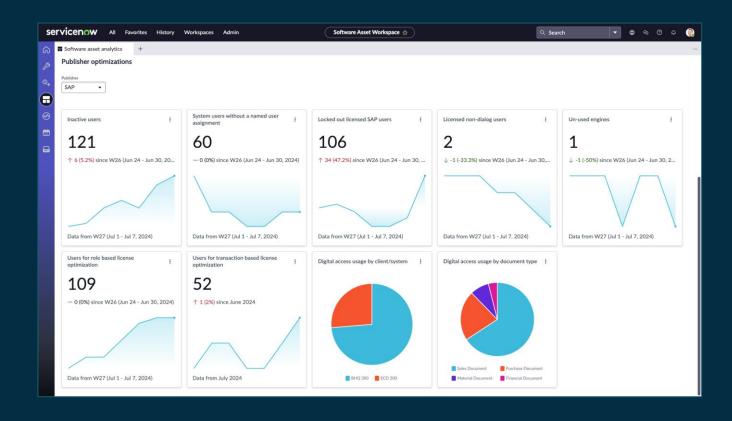
\$ Professional or Enterprise

Reduce time to value with day 0 software inventory & EOL reporting

- Examine and address issues pertaining to discovery, normalization, end-of-life, and version sprawl using integrated workflow
- Increase visibility with day 0 insights into software deployments, normalization, lifecycle, and application sprawl
- Anticipate risk with workflows to remediate end-of-life software



SAP Digital Access license management



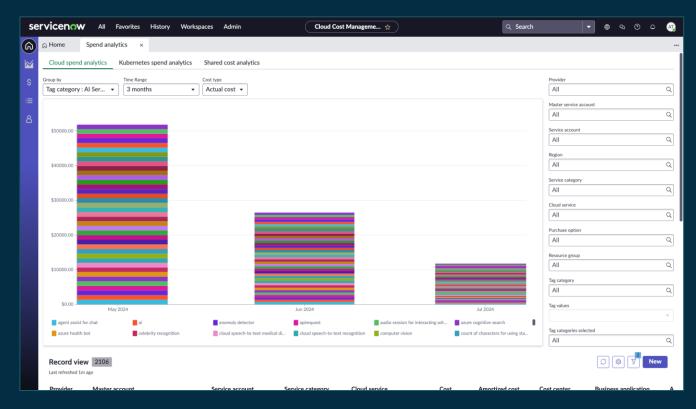
\$ Professional or Enterprise

Manage licensing for SAP Digital Access

- Create entitlements using new license metric for digital access
- Gather document types and counts from various clients/systems for compliance view in ServiceNow
- Show digital access over/under utilization and compliance with reconciliation process



Spend management for Al services



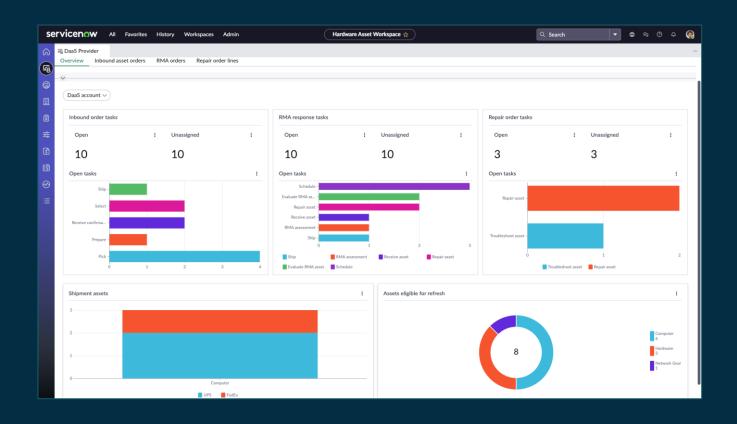
Introducing detailed analytics and management tools for AI services spend

\$ Professional or Enterprise

Empower cost-effective Al deployments with strategic insights

- Gain detailed insights into your Al service spend including comparative analysis of major Al platforms to help ensure each dollar contributes to strategic business value
- Leverage budgets and alerting mechanisms to assess Al spend and align with business needs
- Streamline cost management processes to help overcome data quality limitations from AI service providers

Device as a Service (DaaS)



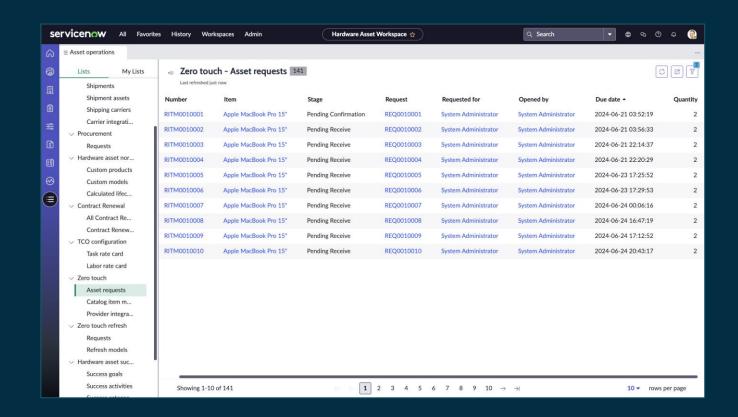
\$ Professional or Enterprise

Manage DaaS offering on a single platform

- Leverage command center view of DaaS inventory to fulfill orders and respond to return merchandise authorizations (RMAs)
- Pick, pack, and ship incoming requests using the order fulfillment workflow
- Respond to RMA requests to repair or replace customer assets with the RMA response workflow



Zero touch request



\$ Professional or Enterprise

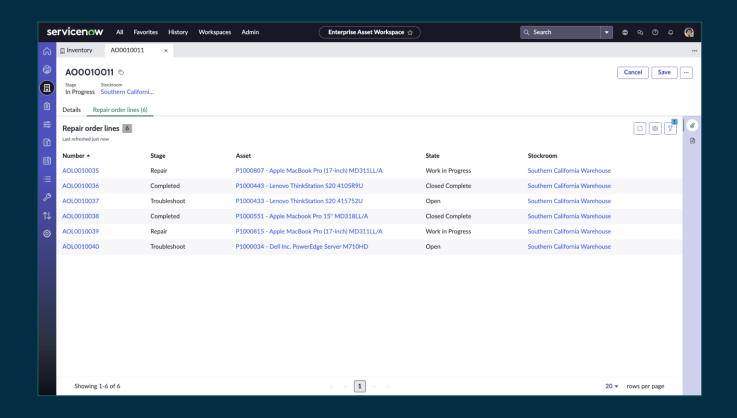
Fulfill hardware asset requests through an external vendor

- Help save time and reduce logistical overhead with automated asset request
- Integrate with external providers to streamline asset fulfillment without the need for local IT support
- Ship assets from external vendors directly to the employee





Inventory repair



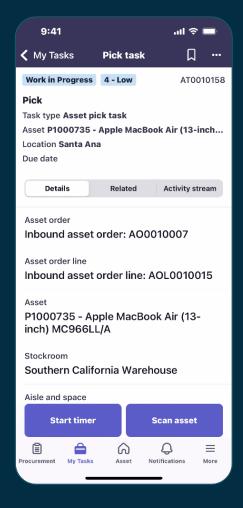
\$ Professional or Enterprise

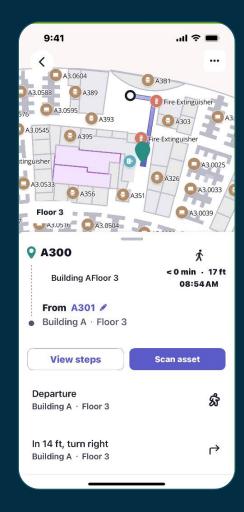
Maximize asset investments by extending asset lifespan through onsite repair

- Initiate, execute, and track asset repairs in repair deposits and warehouses
- Troubleshoot to identify and resolve asset defects
- Validate repaired assets to help ensure operational readiness or move them for disposal



Inventory picking with indoor maps





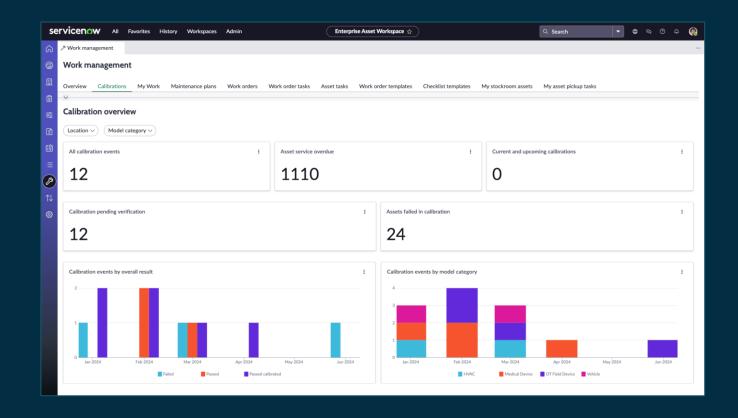
\$ Professional or Enterprise

Reduce order fulfillment time with optimized asset picking

- Retrieve stock from inventory for fulfillment via interactive pick task function
- Leverage floor mapping and location info to provide directions to assets
- Scan to select assets and utilize mobile
 UI with indoor maps to streamline user
 experience and improve accuracy



Asset calibration



\$ Professional or Enterprise

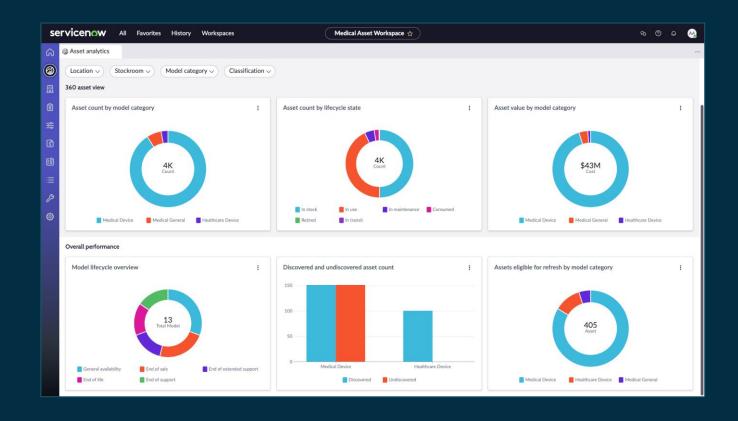
Manage asset calibrations and reporting to optimize asset performance

- Automate calibration scheduling and tracking to reduce the risk of missed calibrations
- Help ensure all assets are calibrated according to industry standards and regulations with traceability
- Utilize guided experience with mobile compatibility to perform and document calibration events





Configurable workspaces



\$ Professional or Enterprise

Workspaces mapped to asset classes for departmentalized experience

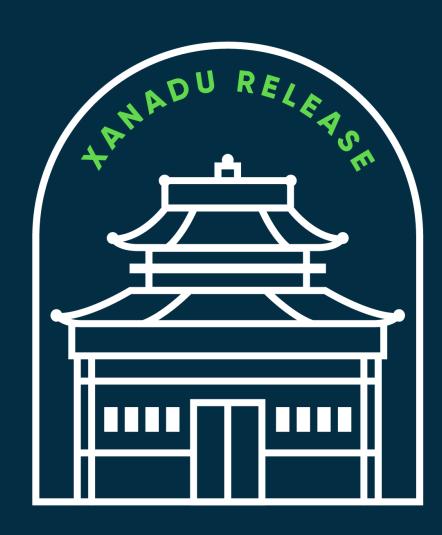
- Manage specific asset classes such as industrial, medical, and facility with tailored workspaces for functional departments
- Provide a holistic view of assets managed and help ensure that users only see relevant data to their asset class
- Improve productivity by providing users with workspaces designed specifically for their functional area



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Now Platform® Xanadu release

Security Operations







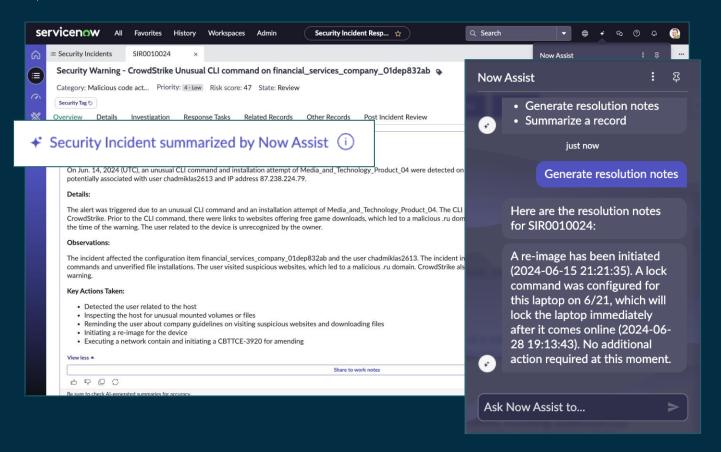
Now Assist for Security Operations

- Security incident summarization
- Resolution notes generation

Now Assist for Security Operations



Powered by Now Assist



\$ Professional or Enterprise Plus

Boost analyst productivity while compressing mean-time-to-contain

- Summarize security incidents (with context on threat and impact) for faster incident comprehension at any stage of the security incident
- Generate resolution notes for faster incident closure
- Understand incidents with on-demand incident lifecycle-driven contextualization







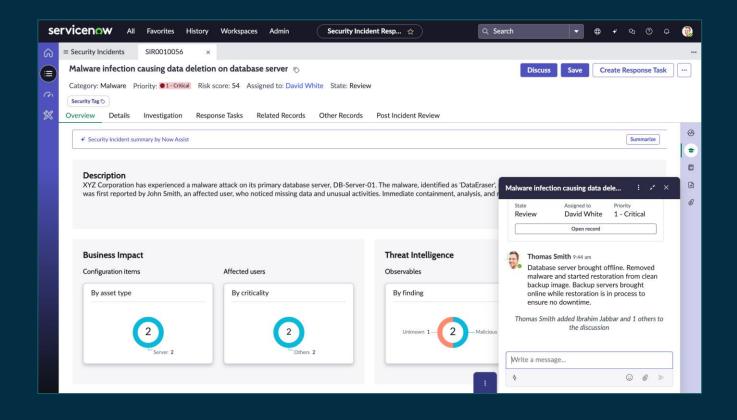
Automate and simplify Enterprise Case Management

Security Incident Response

- Native Sidebar chat
- Security Incident Response Health dashboard



Native Sidebar chat



Improve the efficiency of your Security Operations Center

- Facilitates seamless transition between shifts through detailed communication of critical information, tasks, and updates
- Enhances operational continuity, reduces errors, and improves overall efficiency in the workplace





Security Incident Response Health dashboard



\$ Standard+

Improved reliability and visibility into the health of the product

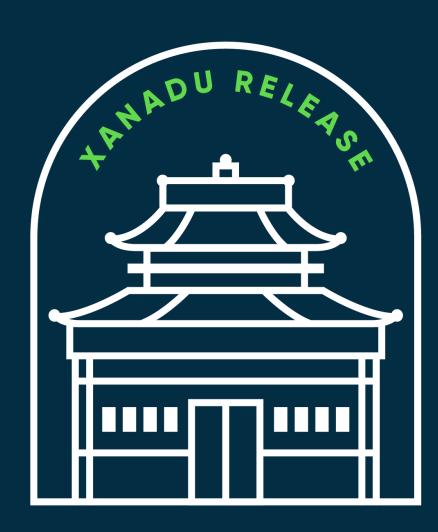
- Obtain detailed information on alert sensors and their operational performance
- Gain visibility into customization
- Identify and highlight any issues or errors within the environment



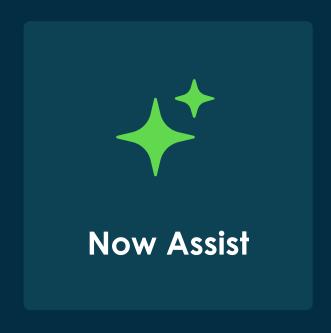
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Now Platform[®] Xanadu release

Strategic Portfolio Management







Now Assist for Strategic Portfolio Management (SPM)

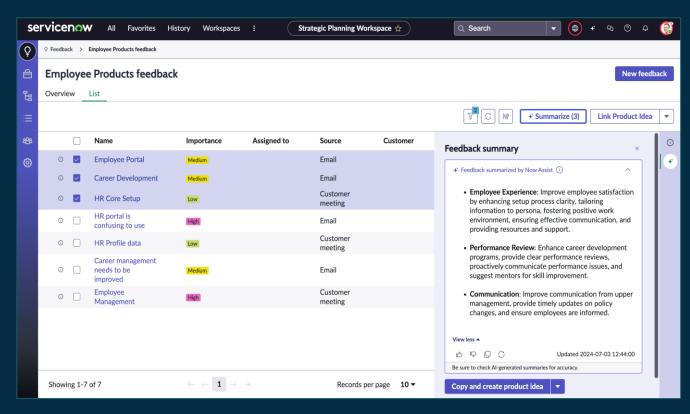
- Multi-feedback summarization
- Document summarization



Multi-feedback summarization



Powered by Now Assist





Build better customer-centric products with faster synthesis of feedback

- Enhance decision making with actionable insights, enabling product managers to make better informed decisions
- Boost efficiency by streamlining the feedback process, allowing for effective product development cycles
- Quickly synthesize multiple feedback items into a concise summary, reducing the time needed for manual analysis and work item creation

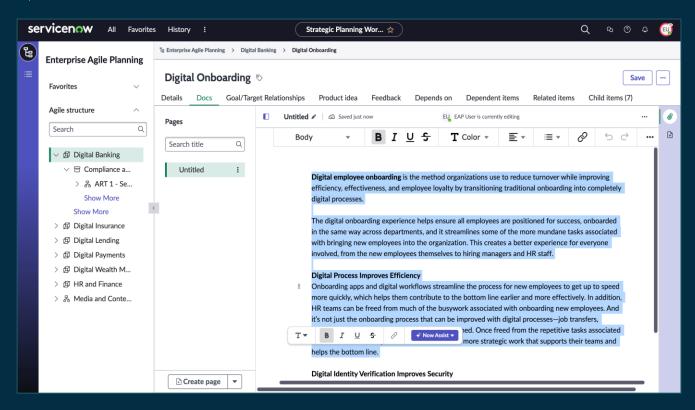




Document summarization



Powered by Now Assist



Professional Plus

Transform document management and efficiency

- Quickly summarize, shorten or elaborate text, making information across teams more accessible and manageable
- Improved productivity allowing teams to focus on strategic tasks by reducing the manual effort required for document handling





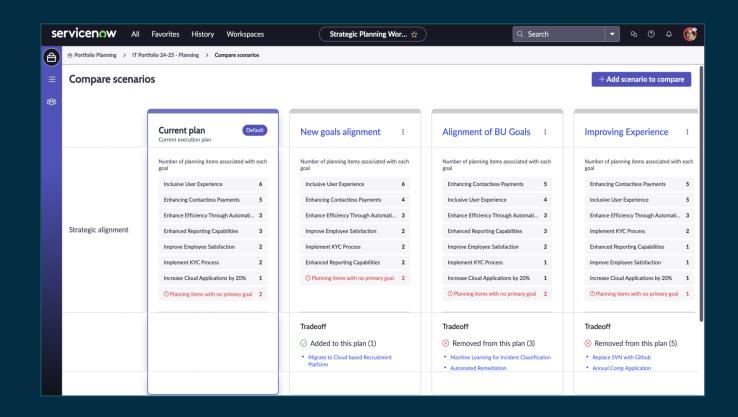


Strategic Portfolio Management

- Scenario Planning
- Export roadmap to PPT



Scenario Planning





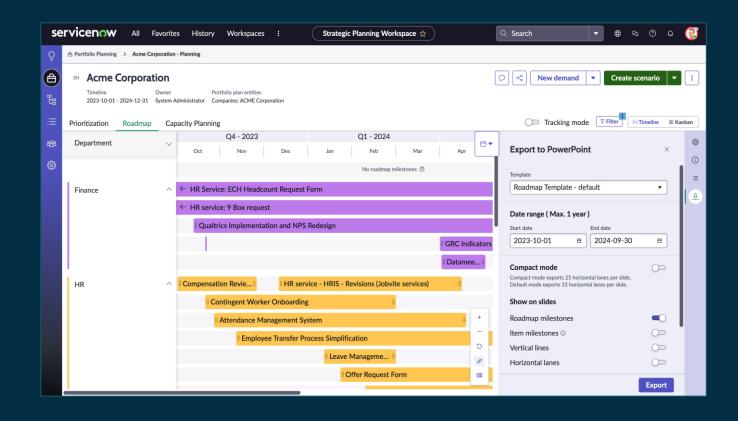
Optimize strategic planning with adaptive and flexible scenario simulations

- Empower decision-making process by creating multiple plan alternatives for trade-off analysis and strategic alignment
- Accelerate planning with side-by-side scenario comparisons highlighting key differences and strategic impact
- Streamline approval process by storing and socializing approved scenarios with clear decision rationale, improving efficiency and communication





Export roadmap to PPT





Seamlessly export detailed strategic roadmaps for impactful stakeholder presentation

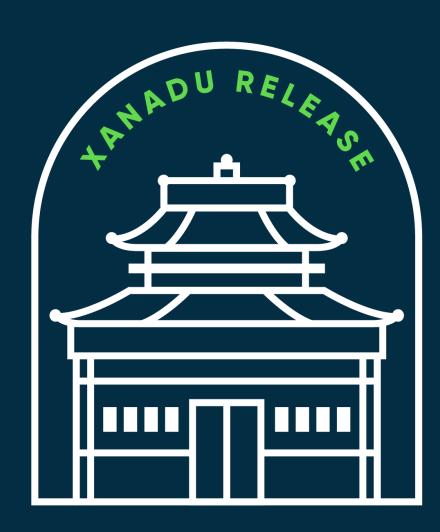
- Enhance presentation with detailed and customizable exports
- Visualize progress tracking enabled roadmaps on the presentations
- 3 Streamline stakeholder communication with clear, up-to-date timelines



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Now Platform[®] Xanadu release

Collaborative Work Management



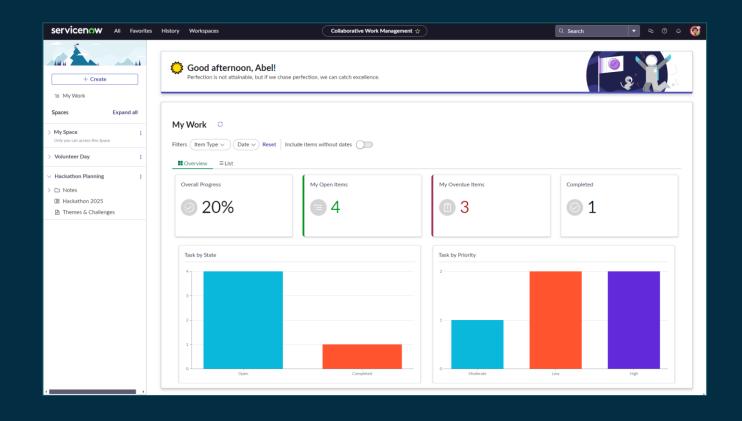




Collaborative Work Management

My Work

My Work



\$ Standard

Consolidate and prioritize tasks from Collaborative Work Management and Strategic Portfolio Management

- Centralize tasks from CWM, projects, demands, RIDAC, and stories in one view to streamline work management
- Quickly assess the status and volume of work to optimize time management
- Identify high priority and overdue tasks, or filter by task type or date range



Now Platform® Xanadu release

Enterprise Architecture





What's new in the Xanadu release

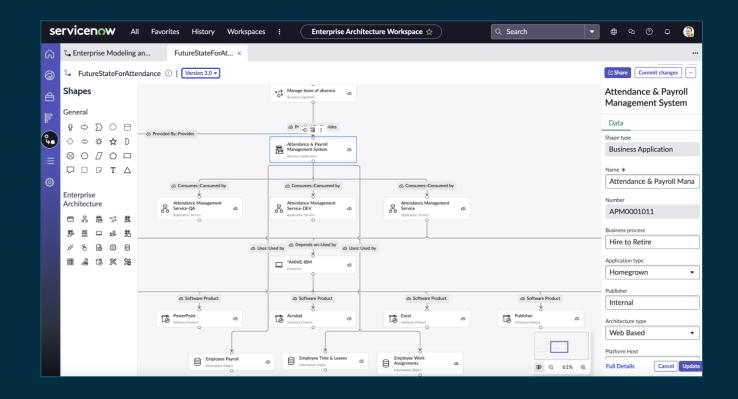


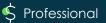
Enterprise Architecture

- Enterprise Modeling & Visualization
- Consolidated Technology Portfolio Management
- Enhanced Digital Integration Management



Enterprise Modeling & Visualization





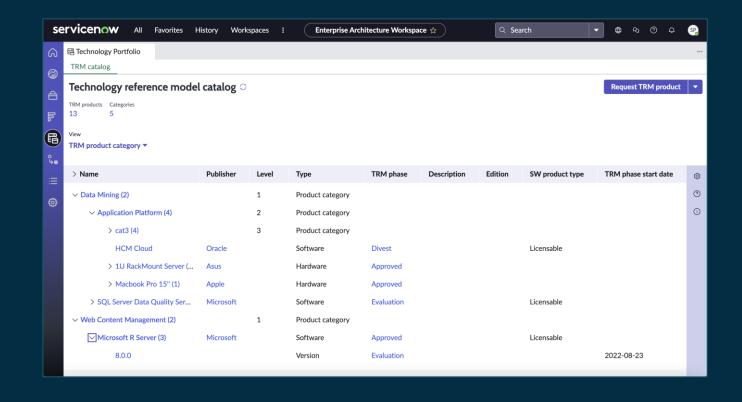
Seamlessly design and model architecture aligned with the CSDM

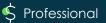
- Intuitive one-click current state modeling with ServiceNow data
- Support for standards such as ArchiMate& BPMN
- Visualize and assess the impact of proposed changes and identify potential risks before implementing strategies or projects





Consolidated Technology Portfolio Management





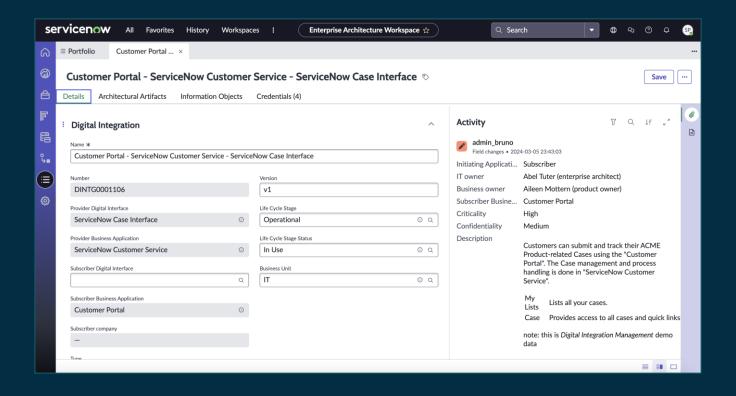
Proactively mitigate risk with a consolidated technology portfolio

- Set and share standards with TRM category catalog for easy access
- Request new product approvals from Enterprise Architecture Workspace
- Advise organizations on approved software and hardware product standards





Enhanced Digital Integration Management



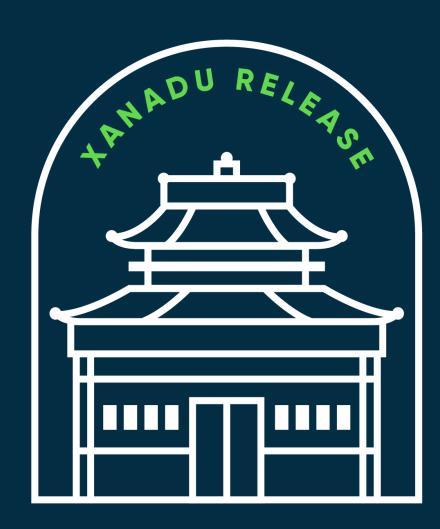
Visualize and comprehensively understand integration landscape

- Create duplicate integrations with different applications
- Reference subscriber and provider company information when creating new integrations
- View and analyze past audit records in activity log



Now Platform[®] Xanadu release

Operational Technology Management





What's new in the Xanadu release

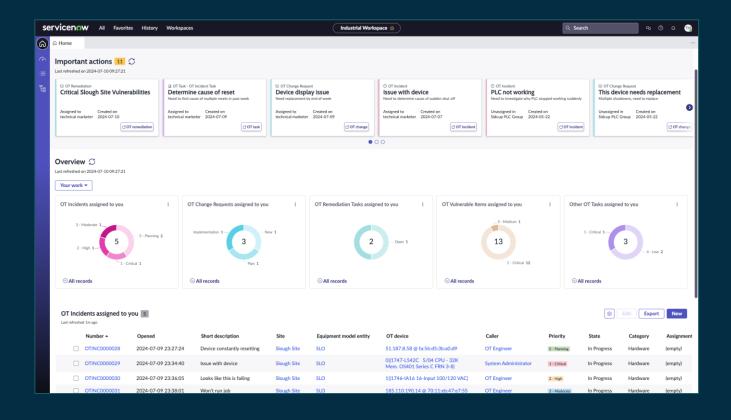


Operational Technology Management

- Task-oriented landing page
- Operational Technology Vulnerability Response (OTVR) solution management
- Operational Technology request management



Task-oriented landing page



\$ Professional or Enterprise

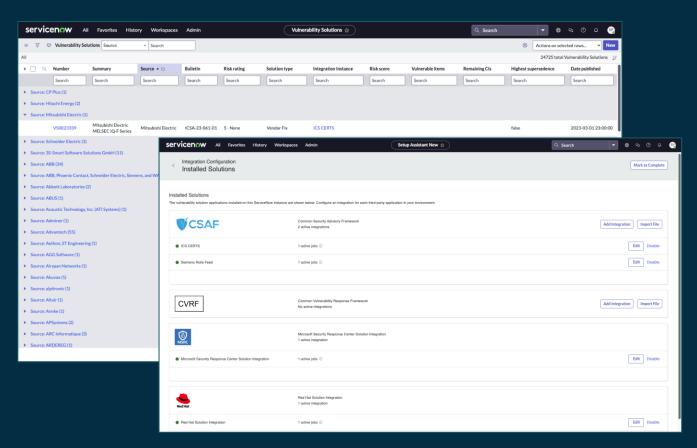
Role-based actions and overview of tasks

- Deliver a better experience with personalized landing pages based on persona and use cases
- Increase OT engineer efficiency gains with easy to navigate user experience and task overviews that breakdown task type, status, and urgency level





Operational Technology Vulnerability Response (OTVR) solution management



\$ Professional or Enterprise

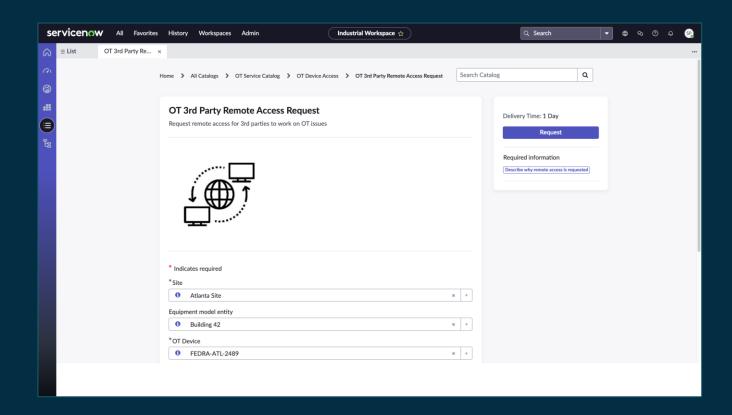
Minimize downtime with remediation recommendations from the vendor

- Simplify workload by accessing authoritative OT recommendations directly from the vendor
- Manage complex mixed-vendor ecosystems through a unified display by consolidating recommendations from multiple OEMs in one trusted source
- Significantly reduce effort required to determine best action for OT vulnerabilities





OT request management



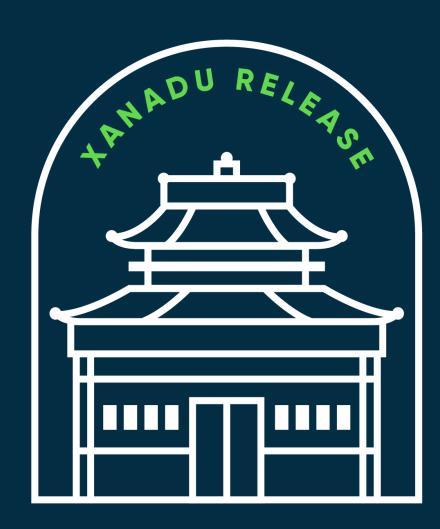
Request remote access for 3rd parties to resolve OT issues

- Enable users to access OT products and service catalog to create and fulfill complex, multi-step OT requests
- Provide secure 3rd party remote access request so service providers and vendors can assist with OT management
- Increase visibility of OT landscape with centralized platform to track, monitor, and manage OT requests



Now Platform® Xanadu release

Risk and Resilience products





What's new in the Xanadu release



Business Continuity Management (BCM)

 BIA and plan enhancements, task automation, nested related plans

Integrated Risk Management (IRM)

- Al-powered regulatory change recommendations
- Cyber Risk Institute Accelerator
- Cybersecurity Executive Dashboard

Privacy Management

Personal Data Rights, visual data lineage

Third-party Risk Management (TPRM)

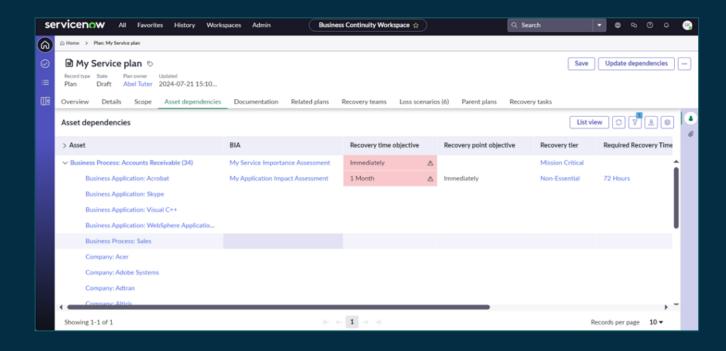
- New third-party element sub-hierarchy, visualization features
- New Risk Intelligence framework, enhanced IRQ scoring logic



Business Continuity Management



BIA and plan enhancements, task automation, nested related plans



\$ BCM Standard or Professional

Strengthen resilience and protect assets during a crisis

- Enhanced tracking of RTOs, RPOs, recovery tiers, tasks and dependencies for improved continuity awareness
- Speed ITDR plan execution and automate updates of plan dependencies from the CMDB
- Minimize impact of a crisis event with greater visibility into task execution and asset recovery order across multiple levels of nested recovery plans

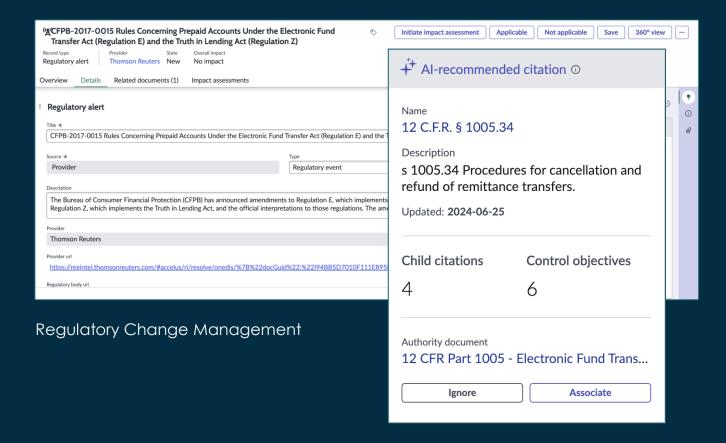




Integrated Risk Management



Al-powered recommendations to map incoming regulatory changes

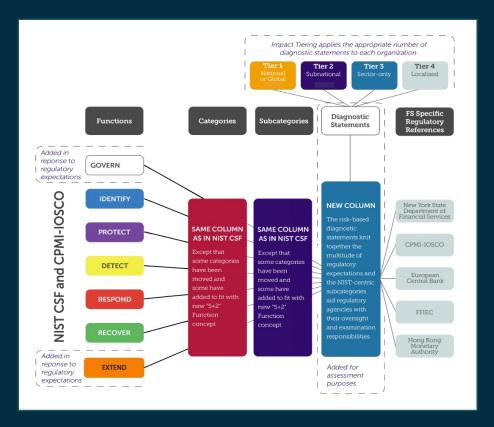


\$ IRM Professional or Enterprise

Keep pace with regulatory changes and reduce compliance risk

- AI/ML-powered recommendations identify the closest match between internal documents or citations and incoming alerts
- Explore additional context and insights on recommended citations
- Associate only those alerts that are relevant for your organization

Cyber Risk Institute Accelerator powered by Smart Assessment Engine



Policy and Compliance Management

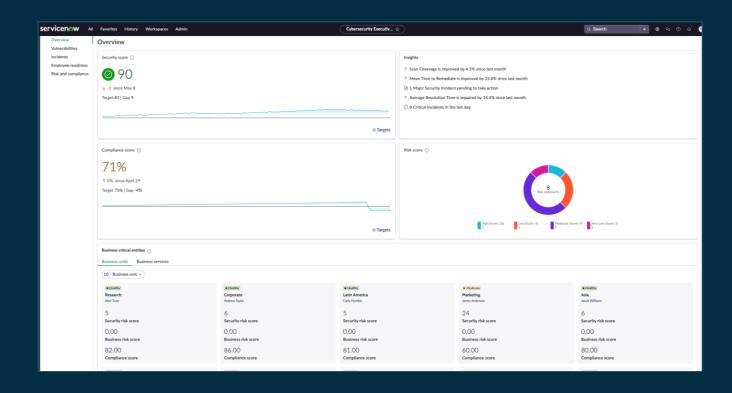
\$ IRM Professional or Enterprise

Drive efficiency and compliance: test once and comply with many

- Import CRI Profile containing related authority documents, citations and control objectives based on NIST CSF
- 2 Streamline the risk management process with automated tiering and selection of CRI assessment to be performed using the smart assessment engine
- Enjoy automated control creation based on tier and a compliance score calculated from responses to the CRI assessment, rolling up to the entity level



Cybersecurity Executive Dashboard



\$ IRM Standard, Professional or Enterprise

Greater risk and security visibility enable better decision making

- Obtain a single pane of glass with security, risk, third party, compliance, business continuity, and audit metrics
- Operational dashboard to track the Quarterly goals to improve security and risk posture
- Peer benchmarking of security and risk metrics to report wins & support budget planning

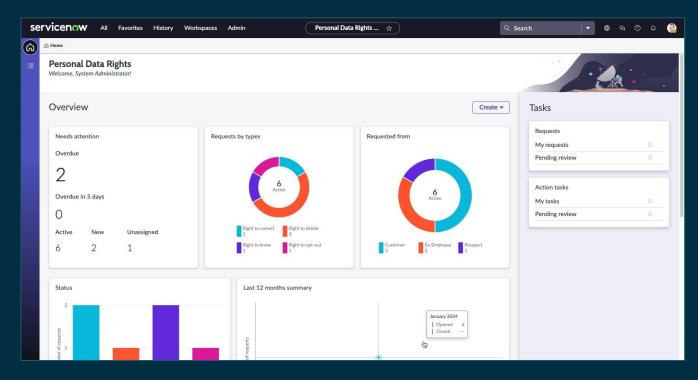




Privacy Management



Personal Data Rights, visual data lineage



Privacy Management

S Privacy Standard

Greater visibility and control of your data privacy program

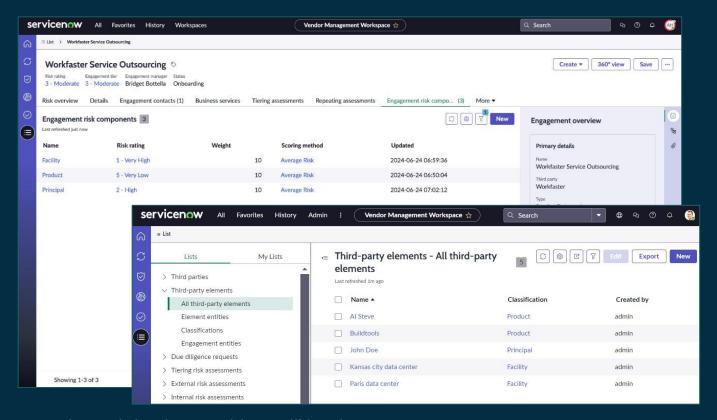
- Efficiently collect, process, and respond to Data Subject Access Requests (DSARs) with ServiceNow Personal Data Rights
- Capture and visualize data lineage spanning processing activities, business processes, applications, vendors, and more
- Centralize and organize regulatory requirements and correspondence by regulatory agency, and automate breach notification based on regulator specifications



Third-party Risk Management



New third-party element subhierarchy, visualization features



New element structure enables multi-level assessments and scoring

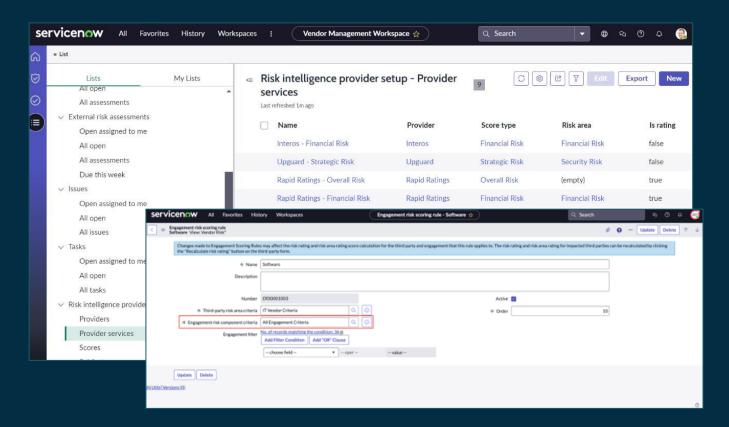
\$ TPRM Standard

Gain deeper insight into individual elements comprising third-party risk

- Leverage new flexible, user-defined third-party element sub-hierarchy for more granular risk assessments
- Examine or aggregate risk scores across individual engagement elements people, facilities, products, etc. to make better informed decisions
- Map risk at the element level to visualize risk concentration; understand potential geo-political, weather, ESG, or other global impacts to your third parties



New Risk Intelligence framework, enhanced IRQ scoring logic



Manage Risk Intelligence providers.

Trigger assessments based on scoring rules

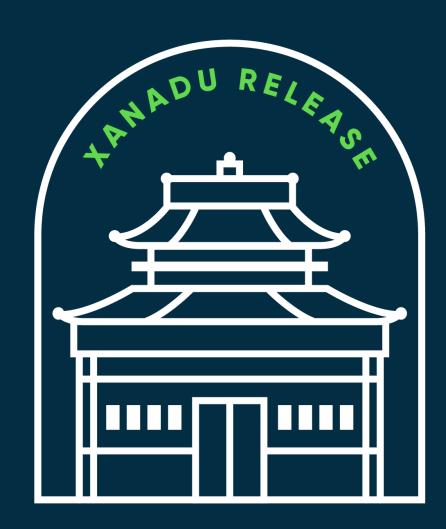
\$ TPRM Standard

Usability, visibility, and transparency powered by Risk Intelligence

- Ingest broader Risk Intelligence content types – ex. sanction screening – for use within TPRM workspace
- Leverage new Risk Intelligence framework to easily manage providers, normalize scores, order reports within the workspace for increased insights
- Streamline workflow, reduce vendor fatigue with more complex IRQ logic, scoring criteria to trigger assessments

Now Platform[®] Xanadu release

Environmental, Social, and Governance ESG Management





What's new in the Xanadu release

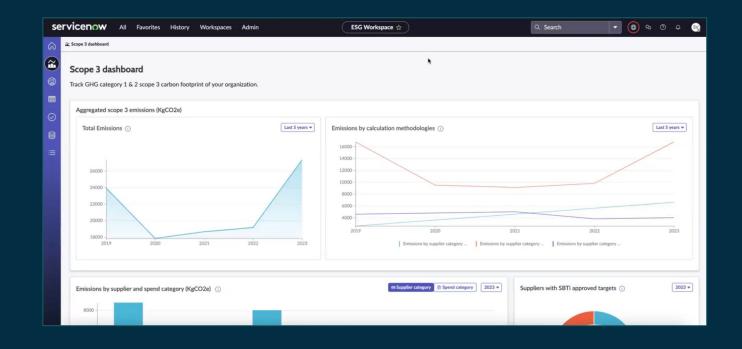


Environmental, Social, and Governance

- Scope 3 dashboard
- Metrics enhancements
- Content and integrations



Scope 3 dashboard



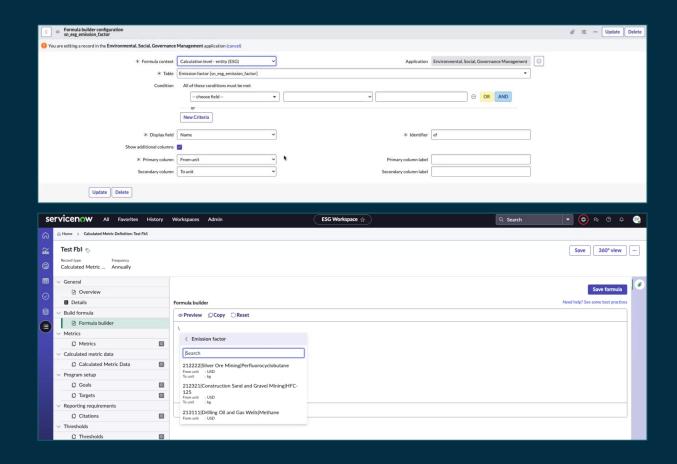
Comprehensively track your organization's GHG emissions for customizable and reliable management

- Track your organization's GHG emissions for scope 1, 2, and 3
- Define your own categories and representation of data
- 3 Utilize automated metric definitions





Metrics enhancements



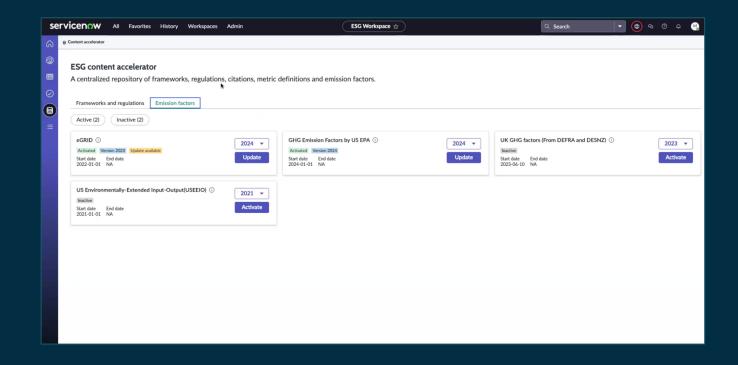
Empower greater customization, precision, and flexibility in data management and analysis

- Define custom labels in formula builder and view labels while constructing formulas
- 2 Collect data in custom fiscal calendars
- Run metrics on demand





Content and integrations



Enhance reporting capabilities to help ensure the most comprehensive and up-to-date information

- Introduce additional emissions factors including emissions activity source into the content accelerator
- Update the emissions factors to the most recent version
- 3 Add content for CDP, ISSB, and IFRS





Employee Workflows

HR Service Delivery

Talent Development

Workplace Service Delivery

Legal Service Delivery





What's new in the Xanadu release



HR Service Delivery

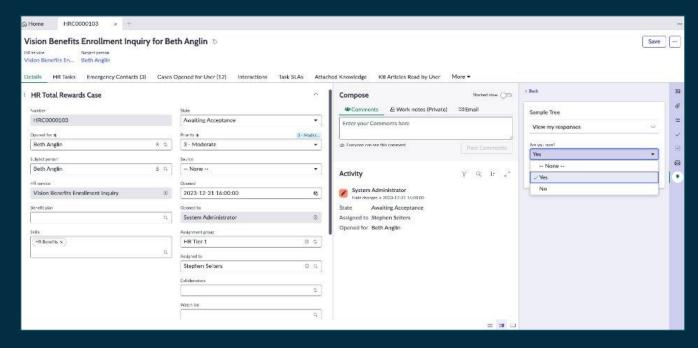
- Guided Decision Tree
- Employee Journey Management

Employee Center Pro

- Content Engagement for Employee Center
- Guided Self-Service



Guided Decision Trees



Guided Decision Trees

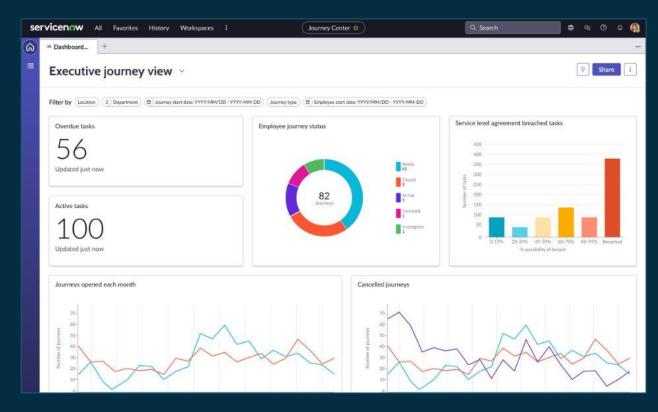
\$ Professional or Enterprise

Provide decision making structures to help solve inquiries faster

- Empower admins to create decision trees with questions, navigation paths, and guidance for agents
- Help speed time to resolution with guidance across the triage process for complex employee inquires



Employee Journey Management



Metrics for Employee Journeys

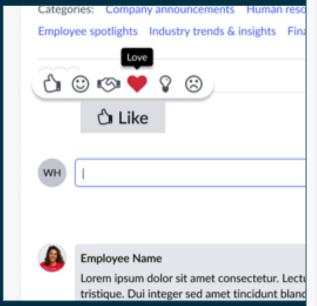
\$ Professional or Enterprise

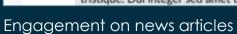
Supercharge employee journeys with data driven experiences

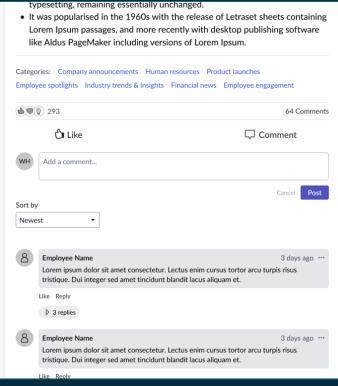
- Create out of the box analytics dashboards with critical metrics and personas
- Enable journey admins to create actionable analytics that drive journeys forward
- Empower leaders to understand their journey with powerful metrics



Content engagement for Employee Center







\$ Professional or Enterprise

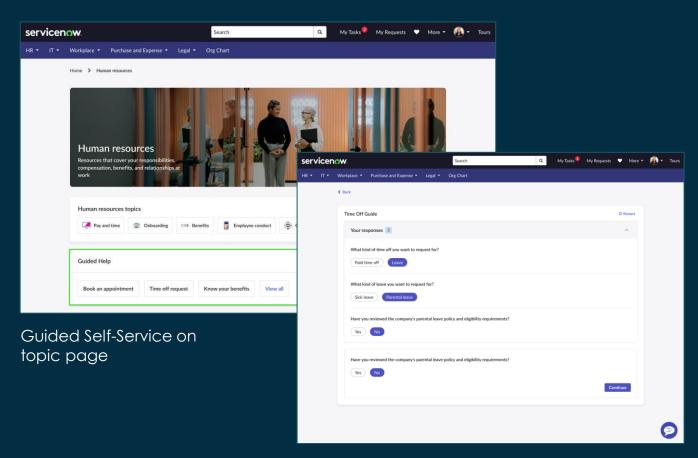
Connect and engage employees with social integrations on News

- Create configurable interactions for news article content including reactions, comments, replies, and views
- 2 Enable users to flag content for review and provide feedback
- Build re-usable templates for consistent and effective news publishing





Guided Self-Service



Visual Q&A based self-service

Provide a visual Q&A based experience for employees to self-serve

- Guide users to the correct article or catalog item through a visual Q&A experience
- Create use cases easily, with pre-built activities and templates for self-service help
- Streamline the ability to author nontechnical documents Playbook Designer



What's new in the Xanadu release

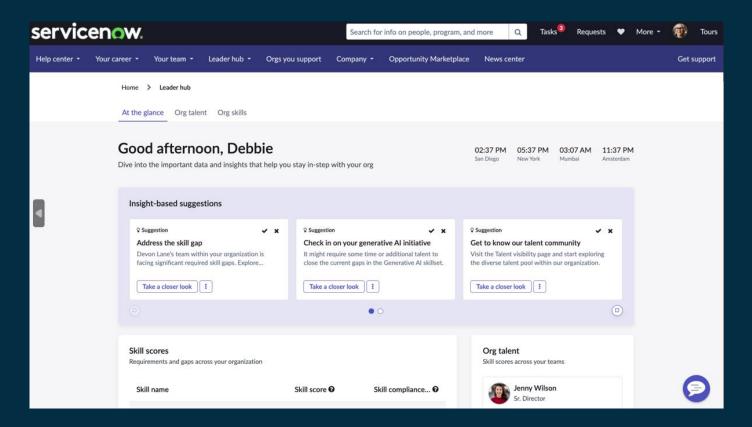


Talent Development (Formerly: Employee Growth and Development)

- Leader Hub
- Gigs & Projects



Leader Hub



Growth engagement drill down metrics

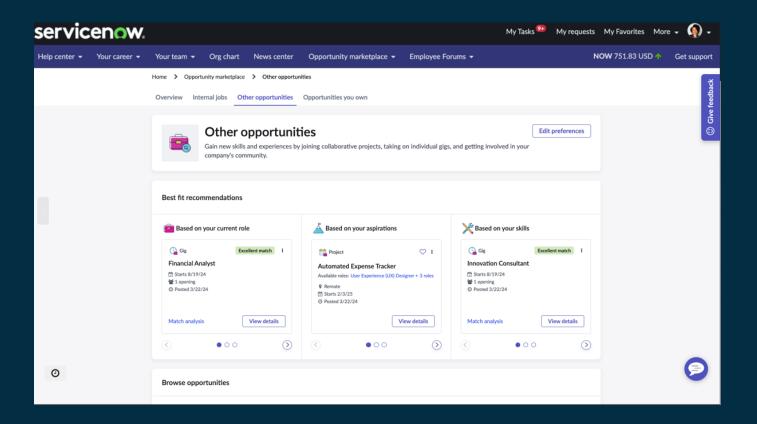
Empower organizational leaders to truly understand their talent

- Visualize data of overall employee engagement with various talent development activities
- Quickly understand the organization's skill competency status
- Dive into individual skills and competencies with skills information and statistics





Gigs & Projects



Create opportunities for temporary help and skill development

- Create configurable opportunities for gigs, projects, volunteer roles, and custom job types
- Enable employees to proactively search for opportunities of interest and receive system generated recommendations
- Allow managers to quickly review an employee's interest and fit for a posted position







Now Assist for HRSD

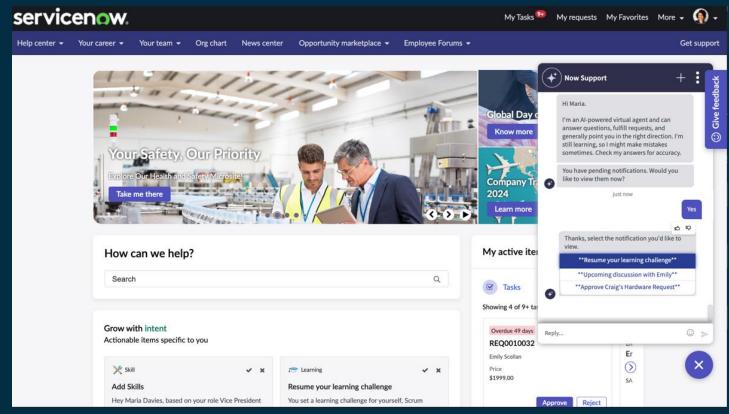
• LLM-based proactive prompts



Proactive Prompts

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Powered by Now Assist



Proactive Prompts in Now Assist for HR

\$ Now Assist for HRSD

Support proactive employee behavior with Al-enabled prompts

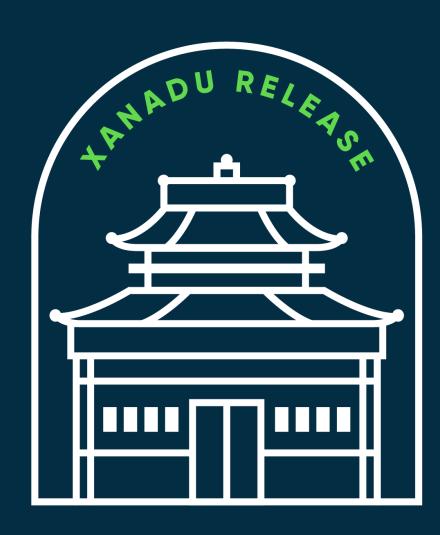
- Engage employees and managers with the relevant reminders to take action on pending activities, approvals, and more
- Create conversational experiences for employees that support proactive behavior
- Leverage the power of AI to assist employees in keeping up with important to-dos and milestones



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Workplace Service Delivery, Health and Safety



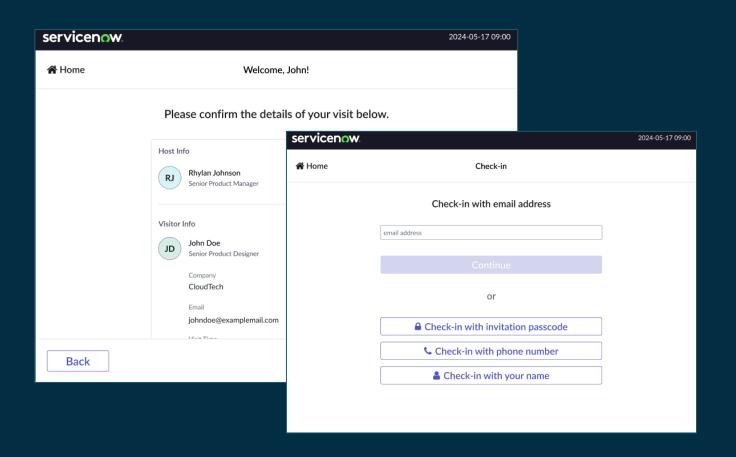




Workplace Service Delivery

- Workplace Services Kiosk
- Multi-building scenario planning

Workplace Services Kiosk



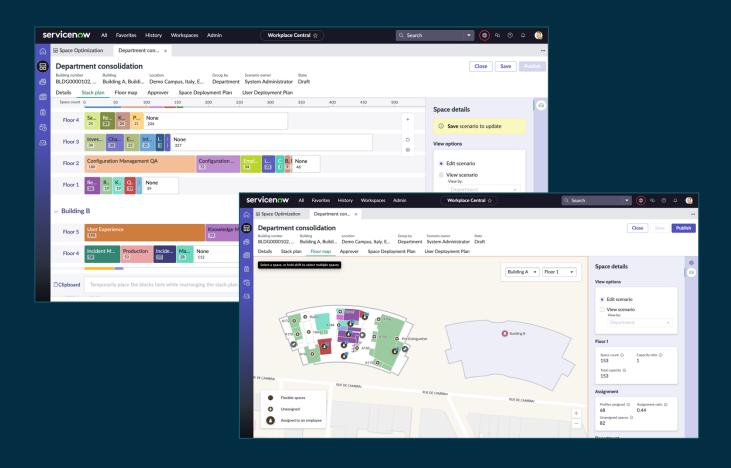
\$ Professional & Enterprise

Streamline visitor experiences in the workplace

- Enable visitors to autonomously register, check-in, and check-out of the workplace
- Provide flexibility for workplace admins to configure check-in flows using passcode, phone number, visitor name, or email address



Multi-building scenario planning



\$ Enterprise

Enable accurate space planning across multiple buildings

- Create and visualize scenario plans across multiple buildings
- Pacilitate granular allocation changes by accessing floor plans and stack plans of multiple buildings within the same scenario
- Move departments, teams, and individuals from one building to another





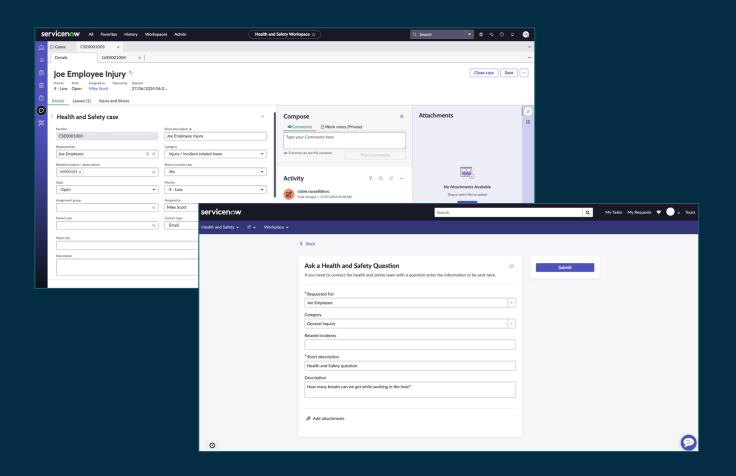


Health and Safety

- Health and Safety Case Management
- Health and Safety Offline Inspections



Health and Safety Case Management



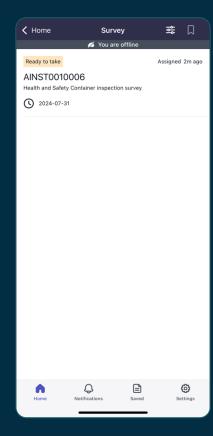
Drive efficient case creation and resolution

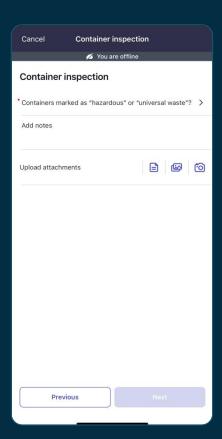
- Submit Health and Safety inquiries directly within Employee Center on any device
- Enable safety teams to kick off the return to work process from an injury case to track medical clearance information and accommodations
- Organize the return to work process cross departments with HRSD journey integrations to successfully coordinate an employees return to work





Health and Safety Offline Inspections





Available on Agent App

Connect employees to inspections regardless of where they work

- Automatically assign scheduled Health and Safety inspections to employees
- Enable employees to take Health and Safety inspections when there is no connectivity or Wi-Fi
- Proatively identify hazards and reduce risk of employee incident or injuries



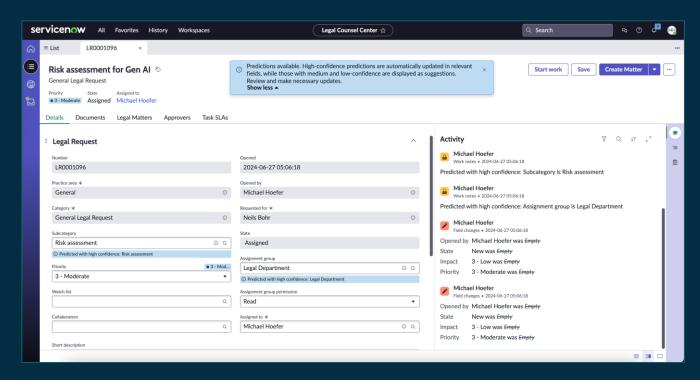




Legal Service Delivery

- Al-powered request categorization and routing
- Microsoft Outlook integration
- Contract Management Pro for Sales and Order Management
- Microsoft Word add-in for signature blocks
- Internal review framework

Al-powered request categorization and routing



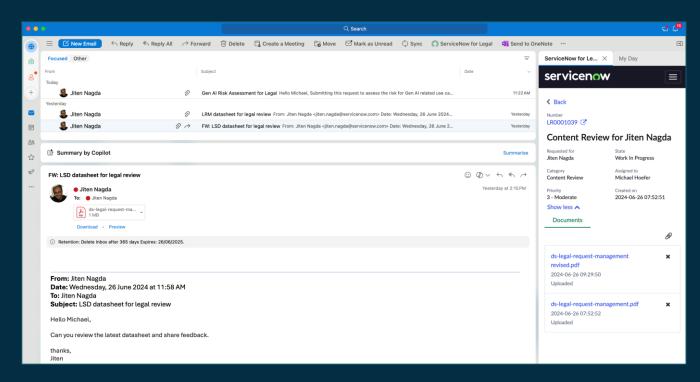
High confidence predictions automatically update fields with predicted value, medium and low confidence predictions show suggested values.

Reduce time spent managing general legal requests

- Use machine learning to automatically categorize general legal requests
- Automatically route requests to legal staff based on availability, capacity, and skills with Advanced Work Assignment



Microsoft Outlook integration



Microsoft Outlook add-In for Legal panel shows the legal request related to this email. Fulfillers can add or remove attachments at any time.

Other company and product names may be trademarks of the respective companies with which they are associated.

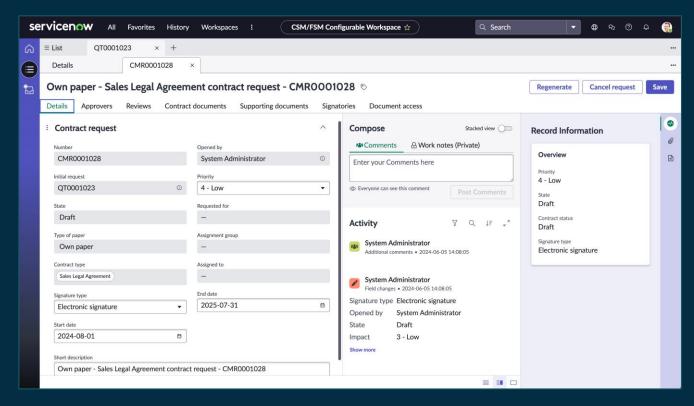
Boost legal fulfiller productivity by enabling them to work in Outlook

- Enable fulfillers to create legal requests and pre-populate information directly from Outlook emails
- Add emails and attachments to requests with drag and drop
- Find legal requests related to emails or search for other requests directly in Outlook





Contract Management Pro for Sales and Order Management



Contract request initiated from a quote

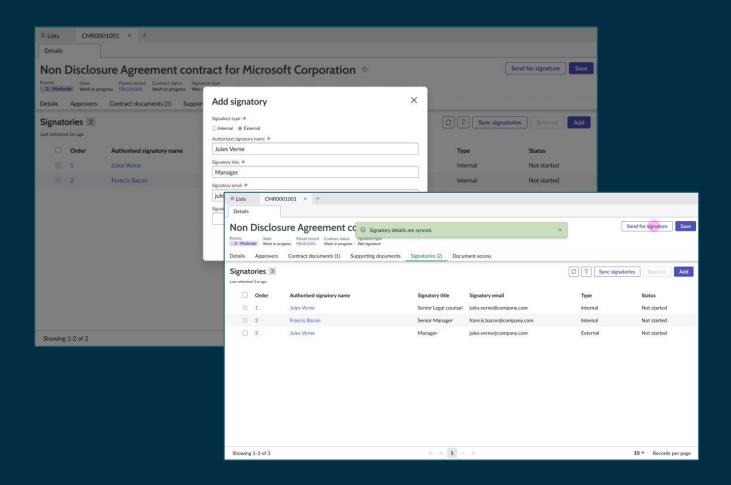
\$ Contract Management Pro

Reduce time spent on configuring, pricing, and quoting processes

- Leverage one simplified experience to seamlessly integrate the contract workflow into the sales and order management workflow
- Seamlessly handle the workflow for configuring, pricing, and quoting with Sales and Order Management
- Provide contract creation and review capabilities with Contract Management Pro



Microsoft Word add-in for signature blocks



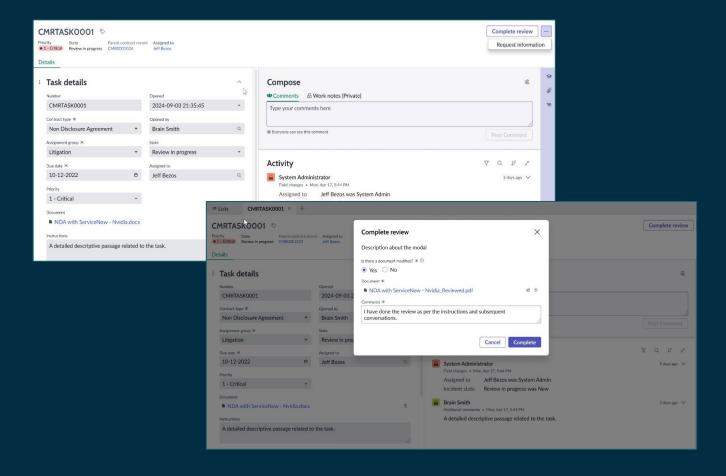
\$ Contract Management Pro

Reduce time spent managing signature blocks on contracts

- Leverage a Word add-in to create and customize signature blocks within contract templates
- Add tags to signature blocks such as external vs internal signer, name, title, and date
- Enable contract requestors and fulfillers to add additional signers to contracts directly within the document



Internal review framework



\$ Contract Management Pro

Streamline internal contract review processes

- Easily initiate contract reviews from internal reviewers
- Enable internal reviewers to accept or reject tasks and add comments to redlines
- Track multiple reviews and their respective deadlines across multiple documents and reviewers





Hyperautomation and Low Code

App Engine

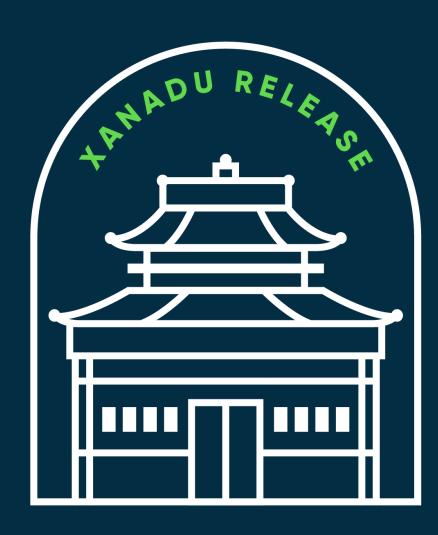
Automation Engine



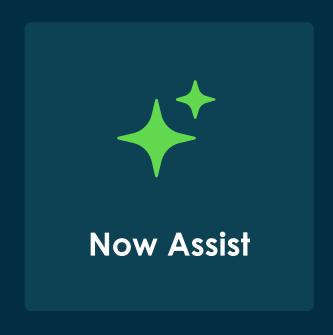
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App Engine







Now Assist for Creator

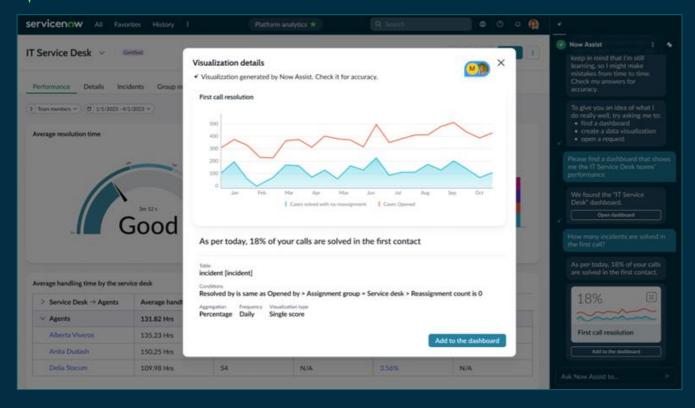
- Data visualization generation
- Playbook generation enhancements



Data visualization generation

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Powered by Now Assist



S Creator Pro Plus

Get the data visualization you need fast, so you can make the right business decisions

- Effortlessly create analytics visualizations through text, without needing to be an expert
- Explore and refine analytics queries with ease for new business insight
- Quickly create a data visualization from any KPI in Performance Analytics

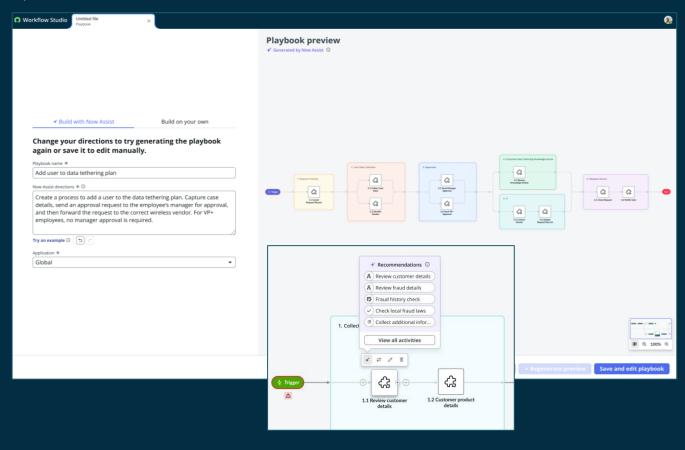




Playbook generation enhancements



Powered by Now Assist





Generate playbooks using text to automate at speed

- Generate previews for quick review and prototyping to build better playbooks
- Re-prompt using simple text to ideate for ideal playbook creation
- Automate at speed and with confidence using GenAl recommendations for activity placeholders

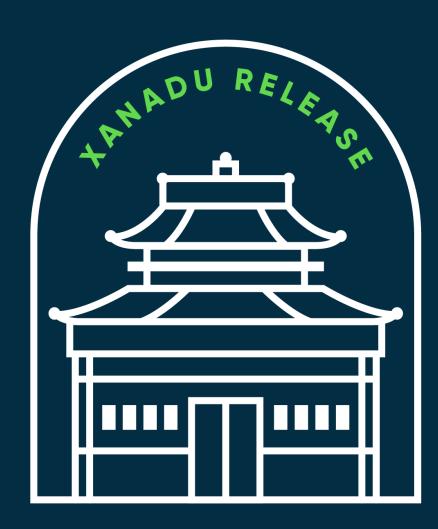




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Now Platform® Xanadu release

Automation Engine



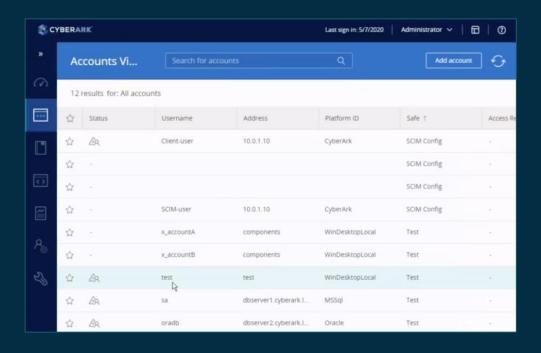




Automation Engine

- Enhanced security in Integration Hub
- Queue efficiency tracker
- Sample automations

Enhanced security in Integration Hub



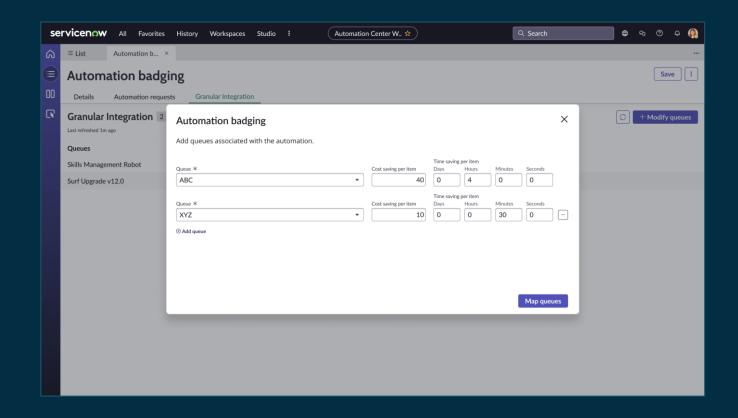


Enhance security with personal authentication and CyberArk integration

- Use personal authentication to reduce the need for super user/admin log in credentials to access third-party systems
- Achieve a zero-trust architecture by storing OAuth tokens on MID Server and mTLS certificates in CyberArk
- Unlock additional use cases in industries with stringent security requirements, such as in banking and healthcare



Queue efficiency tracker



\$ Automation Engine Enterprise

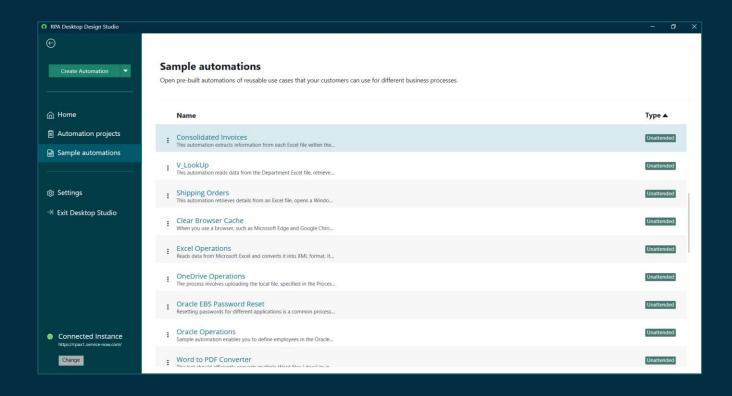
Determine automation cost and time savings with precise granularity

- Determine cost and time savings at the work-item level of an automation
- Improve business processes, resource allocation, and reporting with granular automation value metrics





Sample automations



\$ Automation Engine Professional or Enterprise

Speed up RPA development with pre-built sample automations

- Jumpstart your automation journey with a library of pre-built sample automations
- Integrate sample automations in business processes to reduce effort and speed time-to-value





Customer Workflows

Customer Service Management Sales and Order Management

Field Service Management



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Now Platform[®] Xanadu release

Customer Service Management







Deliver great customer experiences while reducing costs

Customer Service Management

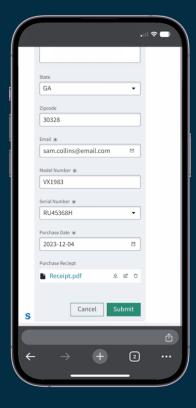
- Rich messaging in Service Catalog
- Service model foundation: Inter-organization support
- Email enhancements for CSM Workspace



Rich messaging in Service Catalog







Rich Messaging – Service Catalog (via mobile)

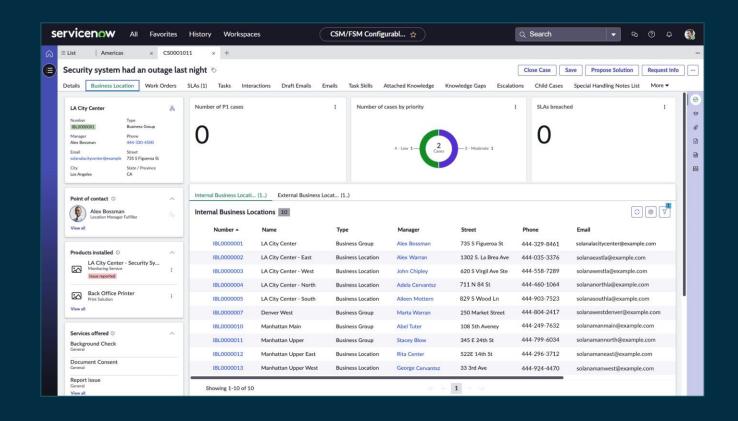
\$ Professional or Enterprise

Resolve customer requests faster and more directly

- Complete request intake during chat, eliminating pop-ups and lengthy Q&As
- Direct customers to service catalogs that trigger optimal process to resolution
- Make service catalogs accessible on non-ServiceNow portals and native mobile apps (with Engagement Messenger)



Service model foundation: Inter-organization support



\$ Professional or Enterprise

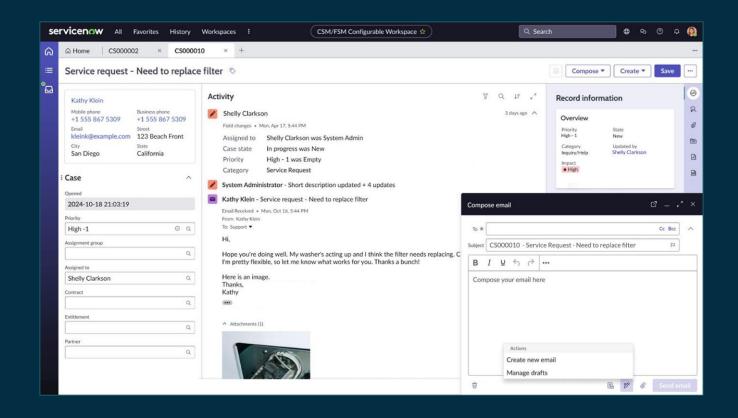
Give agents visibility into the business locations they support

- Streamline communication for service organizations and improve visibility
- Reduce back and forth communication by providing key context alongside cases for service organizations
- Define support structures for service organizations through hierarchies or relationship criteria





Email enhancements for CSM Workspace

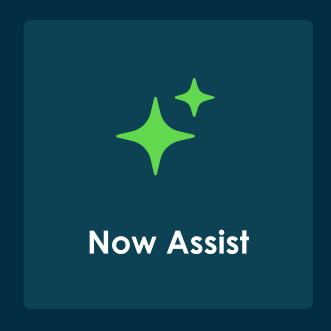


Provide agents with a modern email experience

- Enable agents to quickly and effectively respond to emails
- Make it easier for agents to learn CSM Workspace based on similar UX (e.g. Gmail)
- Consolidate locations for common actions (e.g. discards, drafts) and increase real estate for composition







Now Assist for Customer Service Management

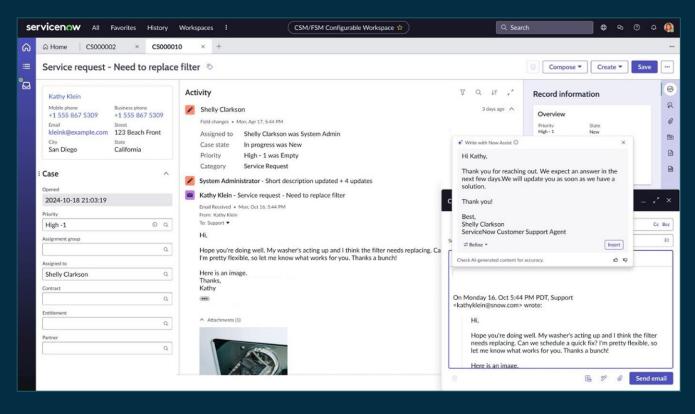
- Email reply recommendations
- Chat reply recommendations
- Prompt configurability
- Sidebar summarization



Email reply recommendations



Powered by Now Assist



\$ CSM Professional or Enterprise Plus

Enable agents to easily create emails with generative Al

- Enable agents to quickly and effectively respond to customer emails while reducing manual errors
- Personalize email replies to match customer tone and sentiment
- Respond to customers faster, reducing time to resolve

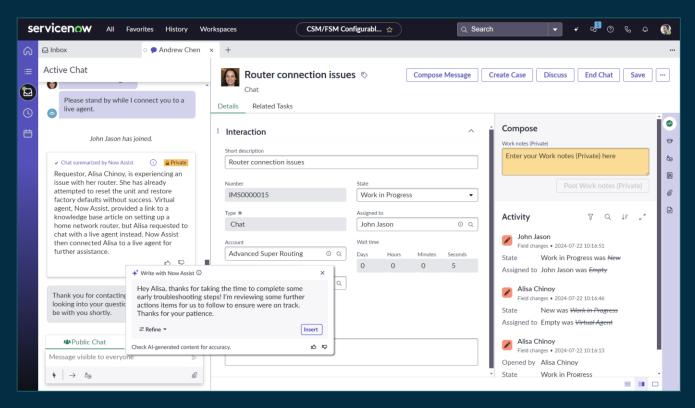




Chat reply recommendations



Powered by Now Assist



\$ CSM Professional or Enterprise Plus

Instantly write chat replies with generative Al

- Enable agents to respond to the customer quickly and effectively during chat interactions
- Personalize chat responses to match customer tone and sentiment
- Provide agents with recommendations to help them effectively position offers at the right time

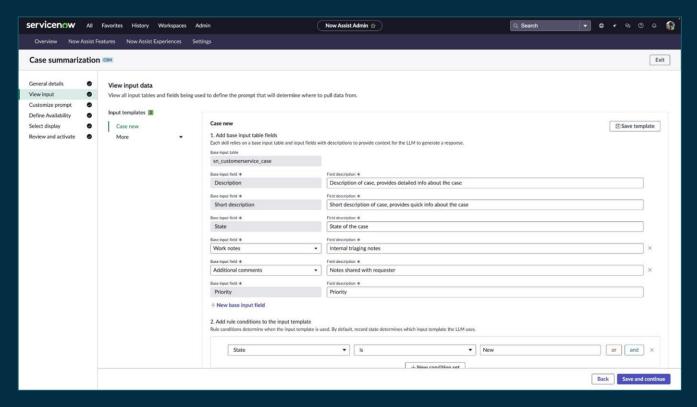




Prompt configurability



Powered by Now Assist



\$ CSM Professional or Enterprise Pro

Customize case summary and resolution notes prompts with fields and related records

- Receive more comprehensive summaries, enabling agents to respond more accurately and quicker
- Handle cases more effectively with more empathy and confidence
- Improve agent productivity with more complete and contextual summaries

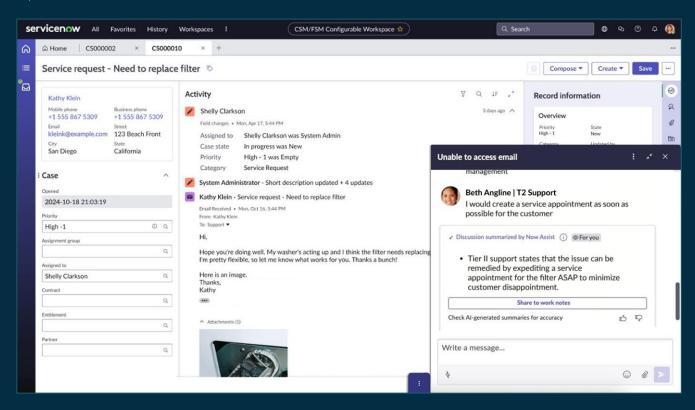




Sidebar summarization



Powered by Now Assist



\$ CSM Professional or Enterprise Pro

Generate summaries of Sidebar conversations in seconds

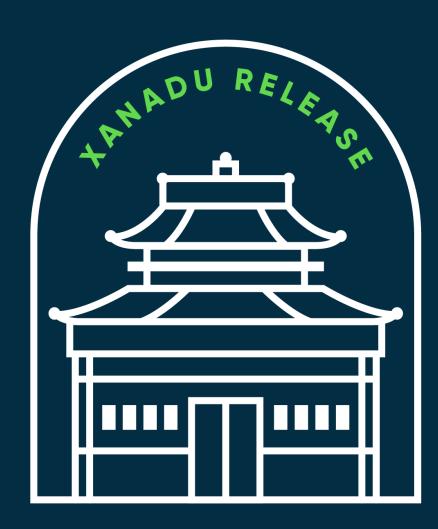
- Summarize Sidebar conversations and making them easily shareable to the case
- Increase agent satisfaction by reducing manual effort to capture details from a Sidebar discussion



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Now Platform® Xanadu release

Sales and Order Management





What's new in the Xanadu release



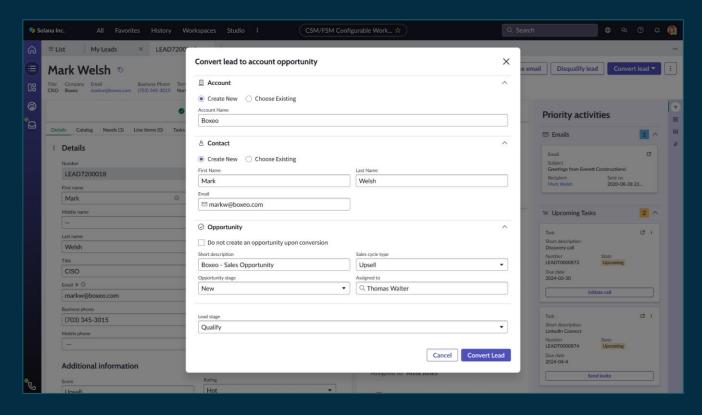
Optimize the lead-to-cash cycle and increase revenue

Sales and Order Management

- Lead Management
- Contract Management for Sales and Order Management
- Quote Management enhancements
- Opportunity Management integration with Field Service Management
- Product Catalog Management enhancements



Lead Management



Convert lead to opportunity and account/contact or consumer

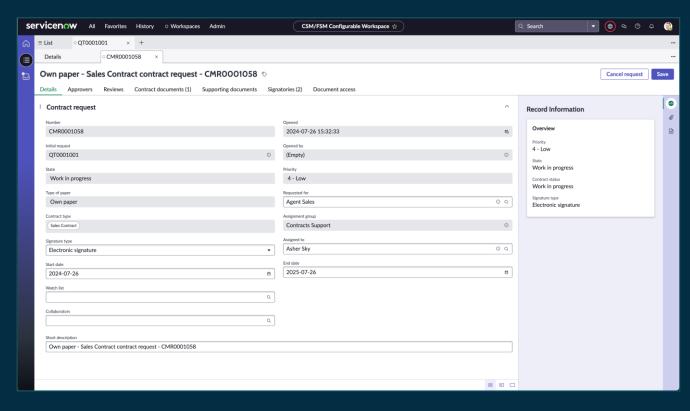
\$ Professional*

Drive revenue growth by managing lead-to-order on a single platform

- Create or import leads, manage the end-to-end lead cycle, use Kanban view to change status via drag and drop
- Launch needs analysis questionnaire to identify relevant product offers
- Manage lead activities and view priority activities needing attention, like incoming email or upcoming tasks
- Quickly create opportunities and map to accounts/contacts or consumers



Contract Management for Sales and Order Management



Contract request initiated from a quote

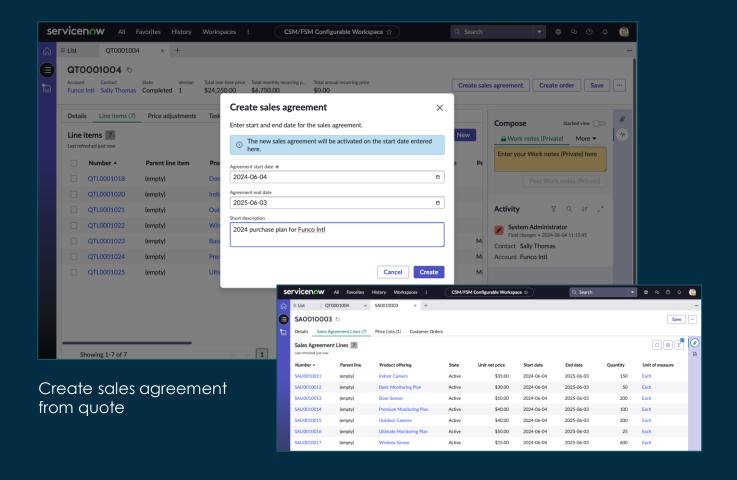


Improve efficiency by streamlining quote to contract processes

- Automate creation of legal sales contracts from quotes to reduce manual steps and errors
- Generate document with quote header, line details, terms, conditions and signatories
- Configurable workflows ensure company-defined approval matrices are followed
- Tailor contracts based on customer and products purchased to improve customer satisfaction



Quote Management Sales Agreements



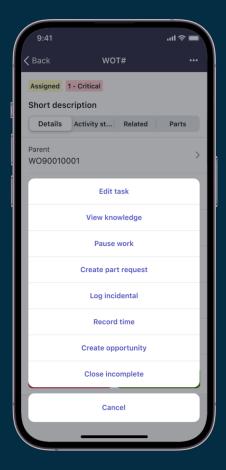


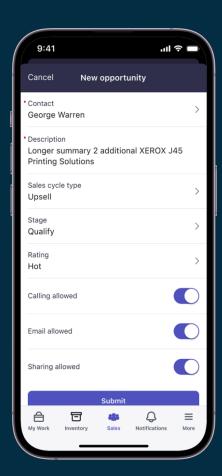
Enable single-click creation of sales agreements from quotes

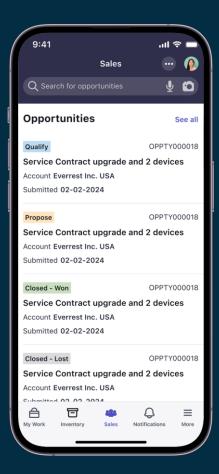
- Quickly convert quotes to sales agreements to accelerate revenue and improve operational efficiency
- Create sales agreements in ServiceNow or sync externally created agreements for a consistent, unified 360 view
- Enforce agreements while creating orders by filtering catalogs and applying agreement-based prices



Opportunity Management integration with Field Service Management







\$ Professional*

Grow top-line revenue by enabling field agents to create opportunities

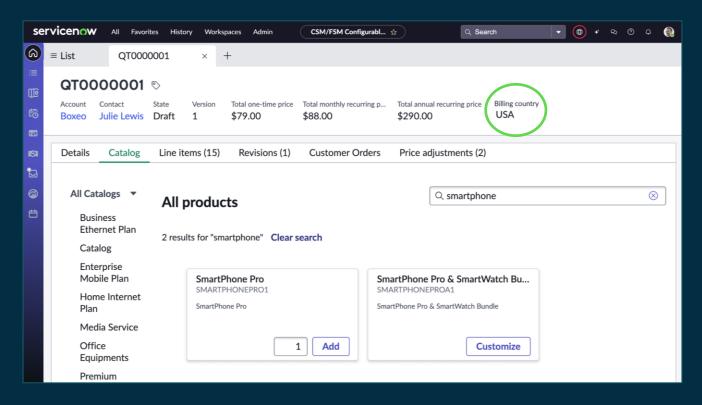
- Empower technicians to create opportunities during field engagements leveraging previously captured information
- Upsell or cross-sell additional products and services during field service visits
- Foster better customer relationships by identifying and capturing additional customer needs

View and create opportunities from the Mobile Agent app

* Requires a license for Field Service Management. See Notes.



Product Catalog Management enhancements



Dynamically filter the Product Catalog, categories, and offers based on business rules



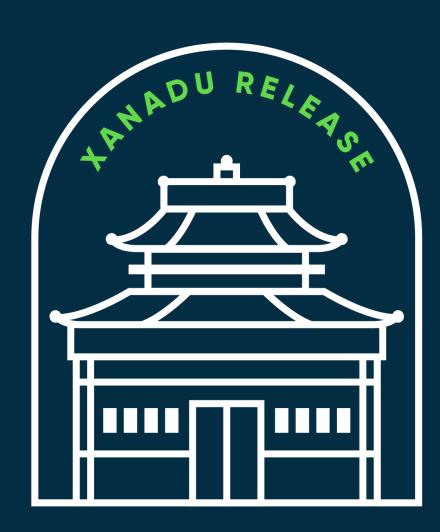
Improve order velocity and ability to handle complex offer variations

- Associate product specifications to any level of product offer hierarchy to improve technical catalog mapping
- Use eligibility rules to dynamically filter catalogs, categories, and product offers, increasing customer satisfaction, accuracy, and agent efficiency
- Set default configurations and prepopulate values in configurator UI based on configurable criteria to improve efficiency

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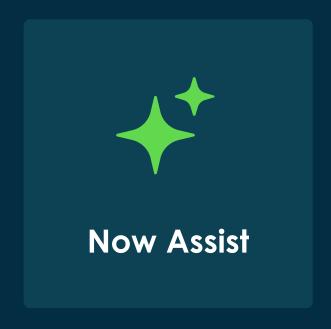
Now Platform® Xanadu release

Field Service Management





What's new in the Xanadu release



Now Assist for Field Service Management (FSM)

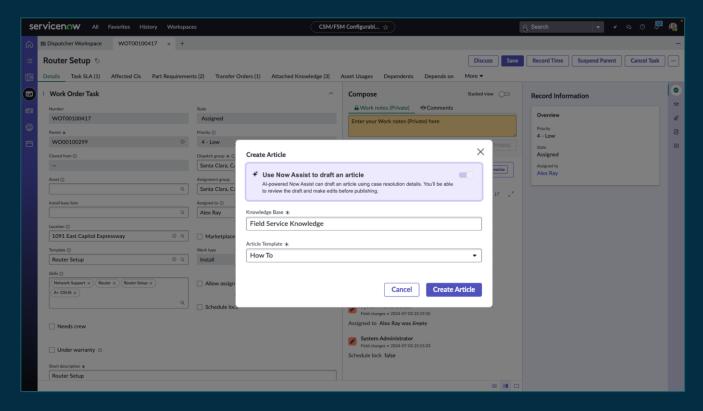
- Knowledge article generation
- Prompt configuration
- Sidebar chat summarization
- Extended work order task summary



Knowledge article generation

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Powered by Now Assist



\$ Professional Plus or Enterprise Plus

Auto-create knowledge articles with generative Al

- Generate draft knowledge articles based on task finalization
- Share useful information with technicians from solutions implemented to address customer issues
- Reduce the need for extensive research and information gathering to shorten repair times

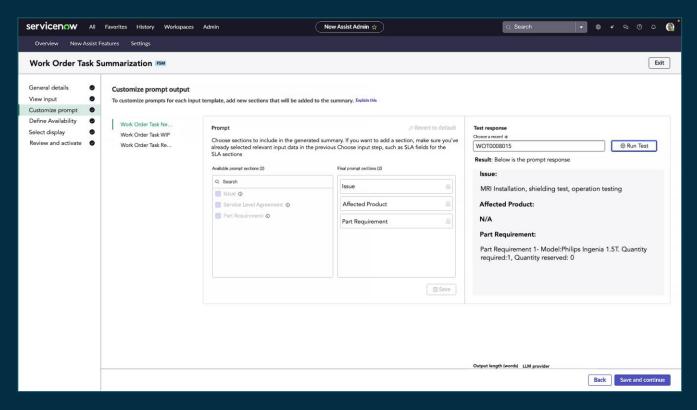




Prompt configuration



Powered by Now Assist



\$ Professional Plus or Enterprise Plus

Easily edit and configure generative Al-powered skills

- Edit input configurations and output formats to customize out-of-the-box skills
- Test generated responses to help ensure accuracy and relevancy
- 3 Customize Now Assist skill availability

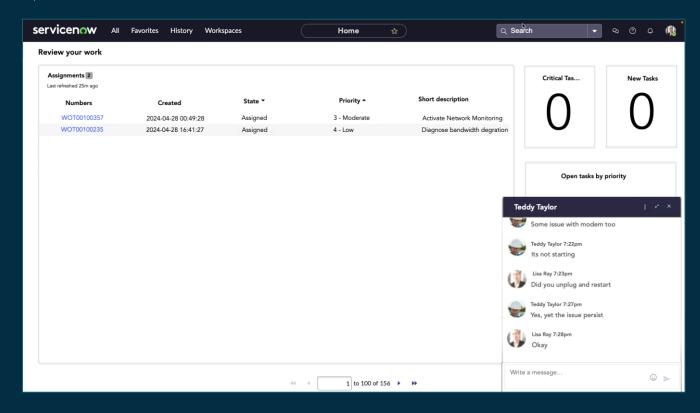




Sidebar chat summarization

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Powered by Now Assist



\$ Professional Plus or Enterprise Plus

Use generative AI to summarize Sidebar conversations

- Minimize time spent searching and sifting through conversation histories with concise summaries
- Acquire necessary information quickly to efficiently schedule and prepare tasks for completion

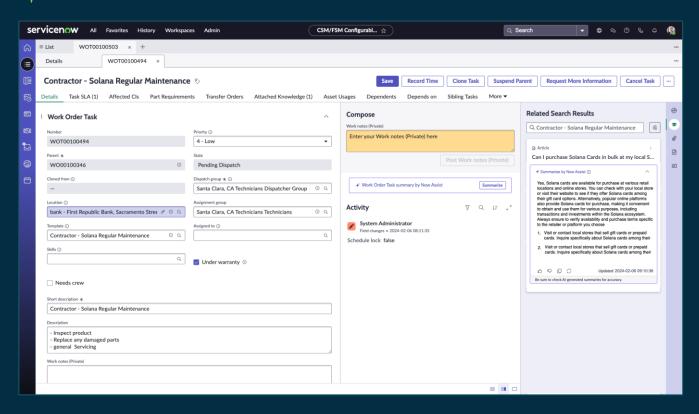




Extended work order task summary

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Powered by Now Assist



S Professional Plus or Enterprise Plus

Summarize work order tasks with generative Al

- Equip technicians with essential work order task details to expedite task completion
- Fine-tune prompt through configuration to improve accuracy of work order task summary
- Generate a concise work order task summary, inclusive of affected products, on one screen





What's new in the Xanadu release



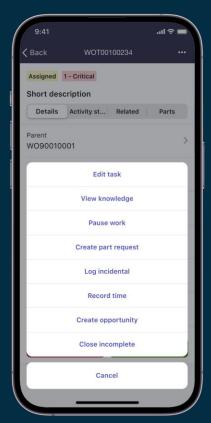
Reduce field service costs with increased efficiency

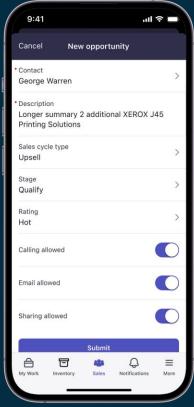
Field Service Management

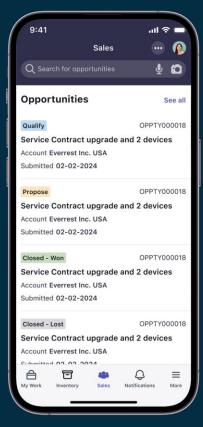
- Opportunity management with field service
- Collaborative mobile Sidebar
- Temporary technician territory relocation
- Dispatcher Workspace scheduling options
- Multiple work configurations



Opportunity management with field service





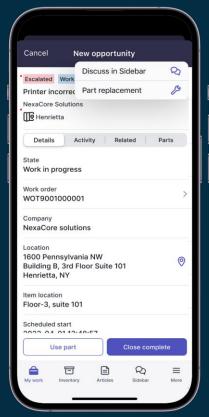


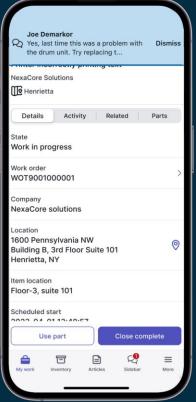
\$ Professional

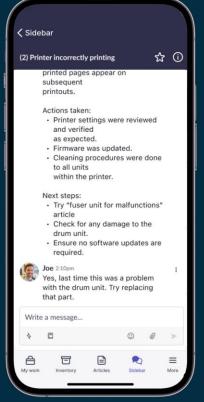
Create opportunities from customer locations in technician mobile app

- Generate opportunities in the field with intuitive data capture, multimedia support, and real-time sync
- View, search, and filter self-created opportunities with ease to track progression and maturation
- Position technicians as trusted advisors to increase the conversion rate of opportunities into revenue

Collaborative mobile sidebar







\$ Professional

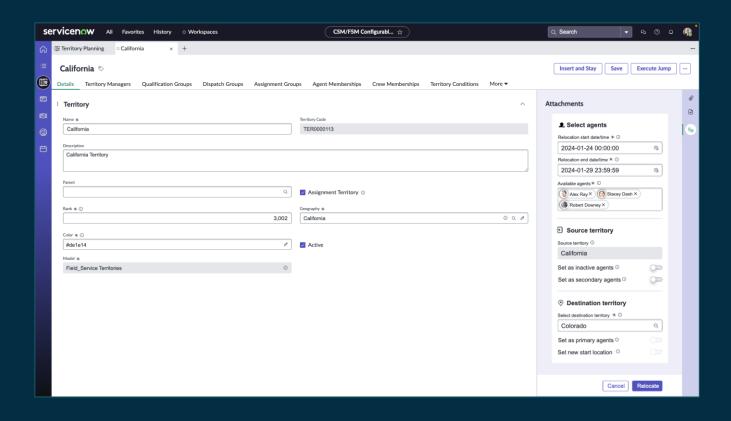
Boost collaboration with Sidebar in Mobile Agent

- Communicate with relevant parties natively in the Mobile Agent app
- Seamlessly engage experts for issue resolution within the context of a task
- Preserve task-related conversations for ongoing process enhancement





Temporary technician territory relocation



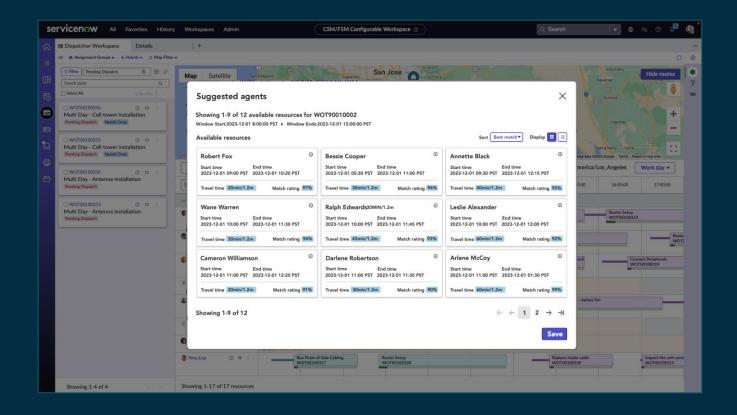


Temporarily relocate technicians across territories and locations

- Designate destination territory, location assignment, and timeline enforcement for temporary placements
- Match resource availability to task execution when addressing unscheduled work



Dispatcher Workspace scheduling options



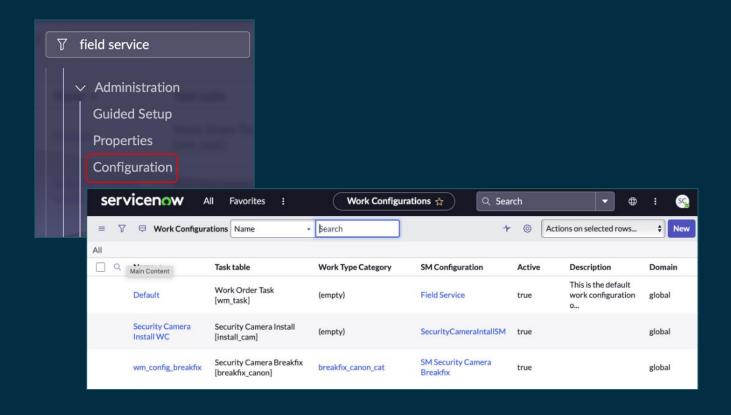
View scheduling options for a single task with ease

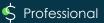
- Visualize and select work blocks in identification of the best technician available according to schedule
- Schedule work order tasks from map view as opposed to hybrid mode





Multiple work configurations





Configure different processes by work type within the same instance

- Define distinct processes based on work type to execute tasks more accurately
- Configure business rules, service level agreements, and questionnaires to improve data collection
- Centralize enterprise processes within a single instance to avoid workflow consolidation



Industry Products

Financial Services
Operations for Banking

Financial Services
Operations for Insurance

Manufacturing

Technology Industry

Telecommunications

Government

Retail and Hospitality



Now Platform®



Technology Workflows



Employee Workflows



Hyperautomation and



Customer Workflows



Industry Products



Finance and Supply Chain Workflows



ServiceNow Impact™



Upgrading to Xanadu release

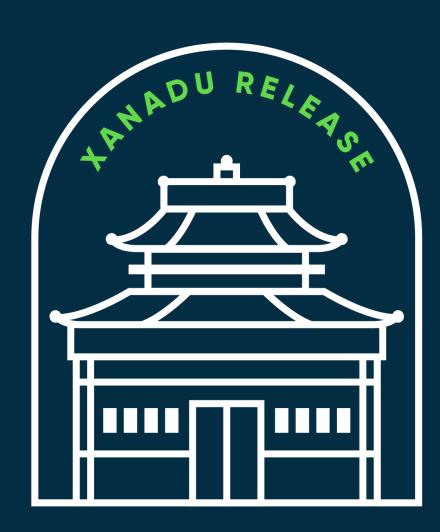


Partner:

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Now Platform® Xanadu release

Financial Services Operations for Banking





What's new in the Xanadu release



Now Assist for Financial Services Operations (FSO)

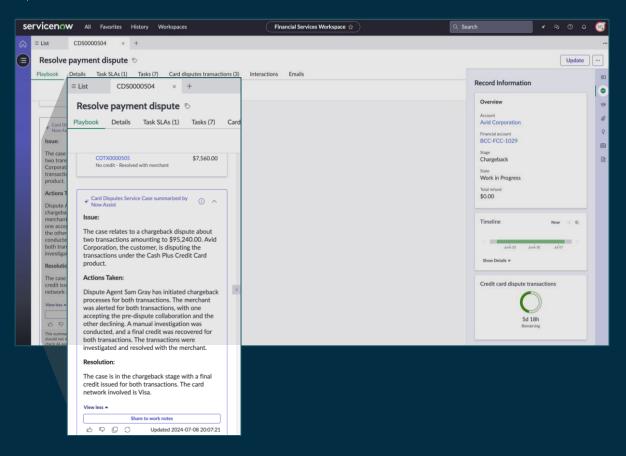
• Dispute summarization

Now Assist for FSO

Dispute summarization



Powered by Now Assist



\$ Professional or Enterprise Plus

Accelerate dispute resolution with Generative Al

- Improve customer satisfaction with faster, informed communication
- Boost agent productivity by automating tedious work, like digging through voluminous case details
- Promote collaboration and seamless hand-offs amongst agents by automatically providing rolespecific case details





What's new in the Xanadu release



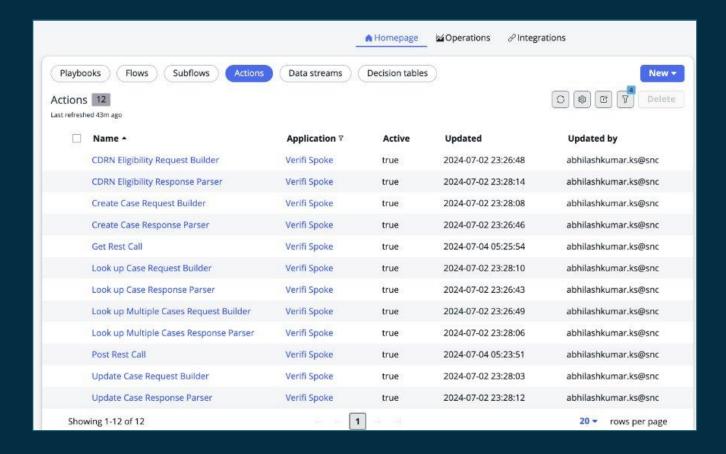
Financial Services Operations for Banking

- Verifi integration: Cardholder Dispute Resolution Network (CDRN)
- Dispute rules content pack for Visa rules update
- Dispute rules content pack for Mastercard
- Cardholder dispute portal
- Dispute content pack for US regulations



Verifi integration

Cardholder Dispute Resolution Network (CDRN)



Financial Services Operations Built with Visa, Professional or Enterprise

Help prevent chargebacks with early resolution

- Bolster customer trust by handling disputes quickly, with timely merchant communications
- Save money on operational costs with real-time notifications to merchants for pre-dispute resolutions
- Consolidate systems with the flexibility to resolve Visa and non-Visa dispute cases on a single platform

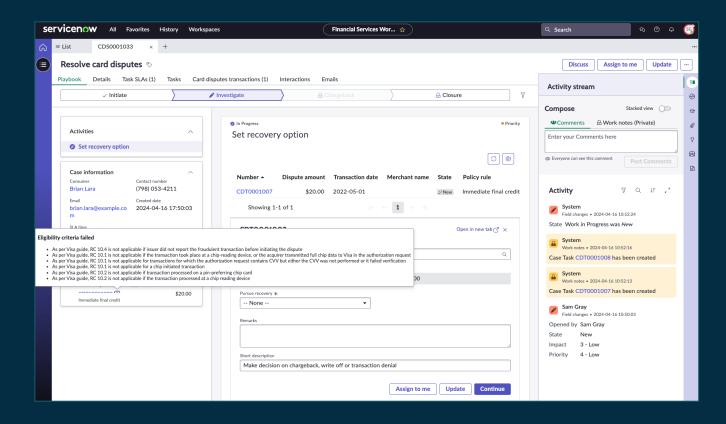






Dispute rules content pack for Visa

(updated for October rules change)



Financial Services Operations Built with Visa, Professional or Enterprise

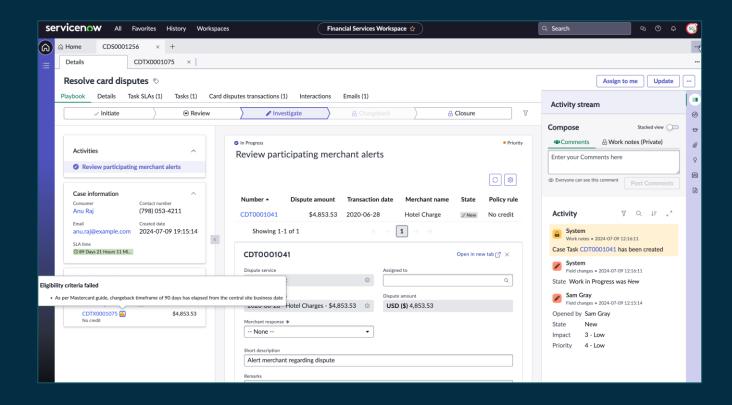
Embed auto-updated rules in disputes process

- Leverage proactive dispute resolution and the automated assignment of reason codes to drive faster resolutions
- Decrease dispute costs with optimized processes that determine chargeback eligibility immediately, ahead of the submission network
- Reduce IT costs on Visa rules updates with pre-configured integration and built-in ongoing rules maintenance





Dispute rules content pack for **Mastercard**



Other company and product names may be trademarks of the respective companies with which they are associated.

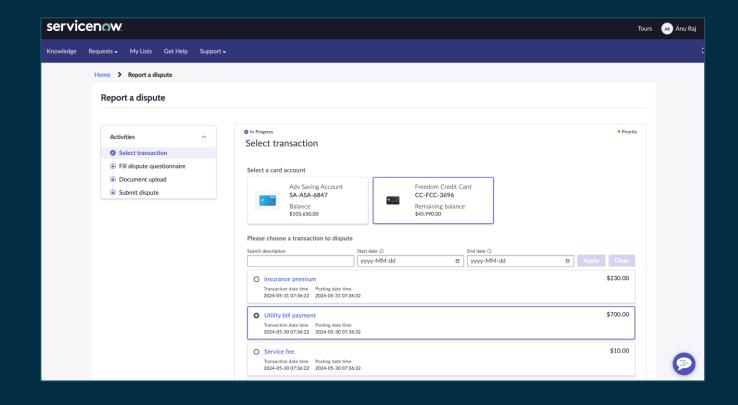
S Professional or Enterprise

Embed auto-updated rules in your disputes process

- Leverage proactive dispute resolution and the automated assignment of reason codes to drive faster resolutions
- Decrease dispute costs with optimized processes that determine chargeback eligibility immediately, ahead of the submission network
- Reduce IT costs on Mastercard rules updates with pre-configured integration and built-in ongoing rules maintenance



Cardholder dispute portal



\$ Professional or Enterprise

Improve experiences with selfservice and intuitive dispute intake

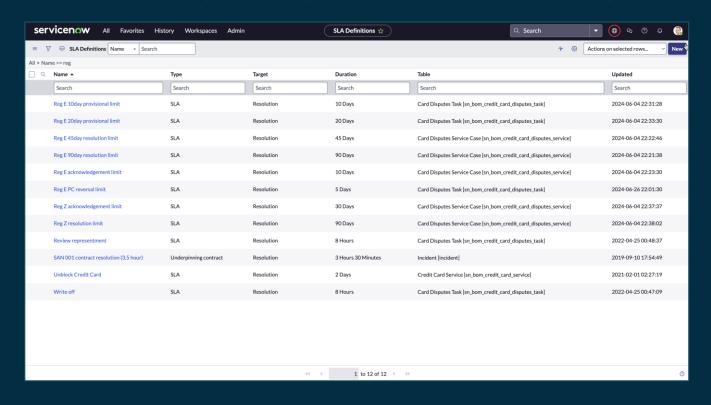
- Improve customer experience through reduced back and forth with agents and self-service visibility on dispute status
- Reduce contact center volumes by allowing customers to initiate a dispute through self-service, requiring sufficient details for the case agent
- Minimize total time to resolve disputes by capturing all the relevant case details from the customer at the start





Dispute content pack for US regulations

Expanded Reg E / Reg Z compliance coverage



\$ Professional or Enterprise

Help maintain compliance through automation and real-time data

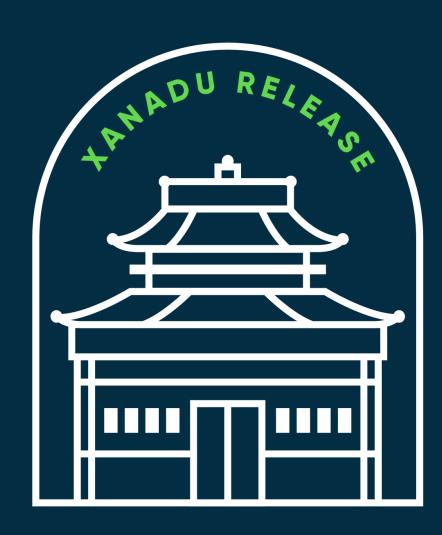
- Support timely resolutions of high priority disputes through automated prioritization, tracking, and reporting
- Maintain compliance and provide customers with dispute status visibility through email templates, complete with in-process triggers aligned to regulation requirements
- Help avoid fines and penalties by providing dispute agents with a convenient method to refund fees, interest, and issue provisional credits



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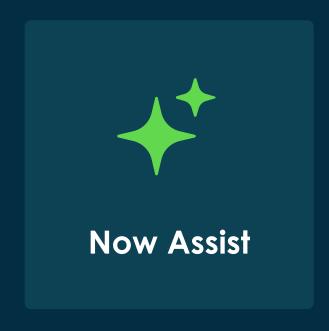
Now Platform® Xanadu release

Financial Services Operations for Insurance





What's new in the Xanadu release



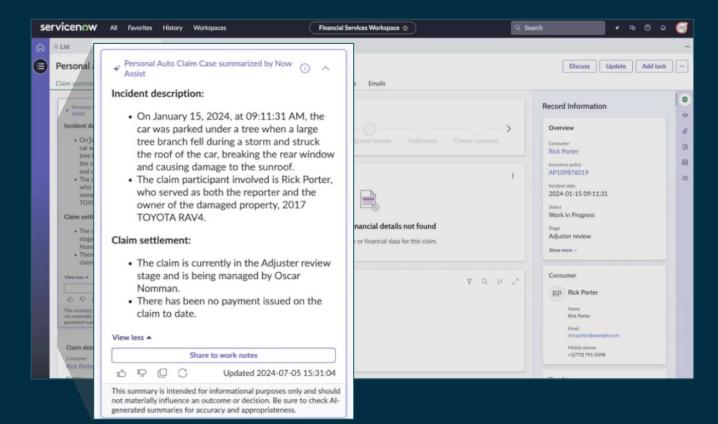
Now Assist for Financial Services Operations (FSO)

- Claim summarization
- Email reply recommendations
- Chat reply recommendations
- Prompt configurability

Claim summarization



Powered by Now Assist



S Now Assist for Financial Services Operations

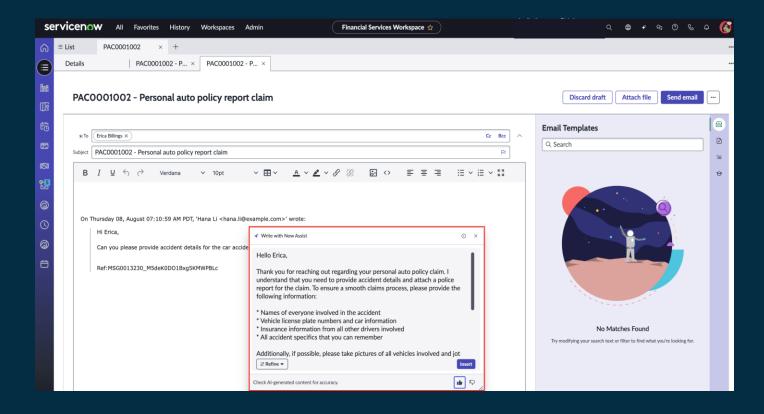
Improve claim response time with generative Al

- Provide users with crucial case context through straightforward and concise claim summaries
- Boost customer satisfaction with better informed agents, minimizing the need to ask repeat questions to customers
- Promote transparency and consistency across personas by easily inserting a synthesis of claim work and history directly into the claim file

Email reply recommendations

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Powered by Now Assist



S Now Assist for Financial Services Operations

Enable users to easily create and rewrite emails

- Enable users to quickly and effectively respond to customer emails while reducing manual errors
- Personalize email replies to match customer tone and sentiment
- Respond to customers faster, reducing time to resolve

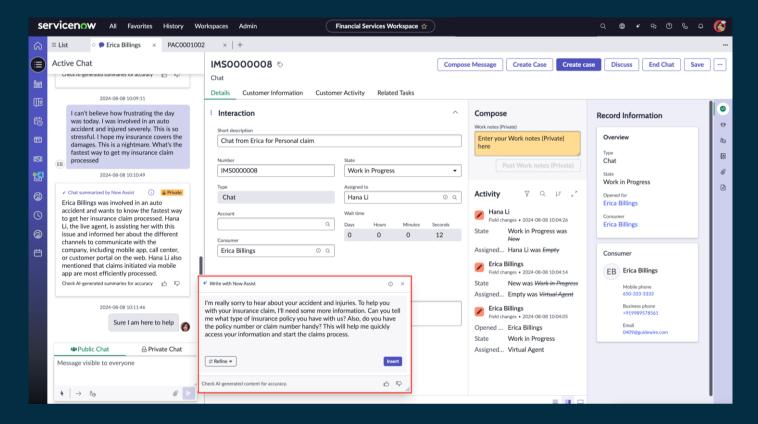




Chat reply recommendations



Powered by Now Assist



S Now Assist for Financial Services Operations

Instantly generate and rewrite chat messages

- Enable users to respond to customers quickly and effectively during chat interactions
- Personalize chat responses to match customer tone and sentiment
- Provide users with recommendations to help them effectively position offers at the right time

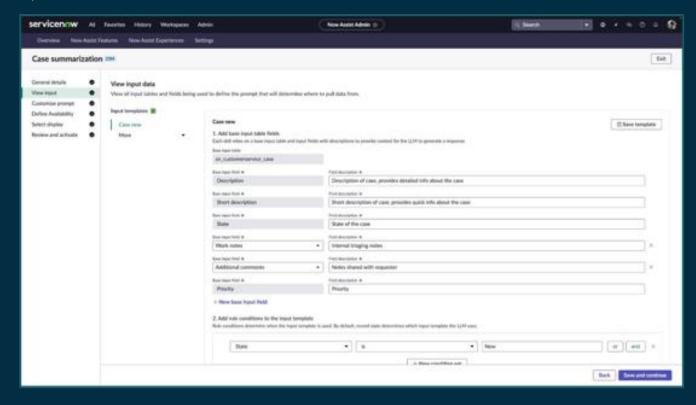




Prompt configurability

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Powered by Now Assist



S Now Assist for Financial Services Operations

Customize case summary and resolution notes prompts with fields and related records

- Receive better summaries, enabling users to know how and when best to act
- Handle cases more effectively with more empathy and confidence
- Improve user productivity with more complete summaries with full context





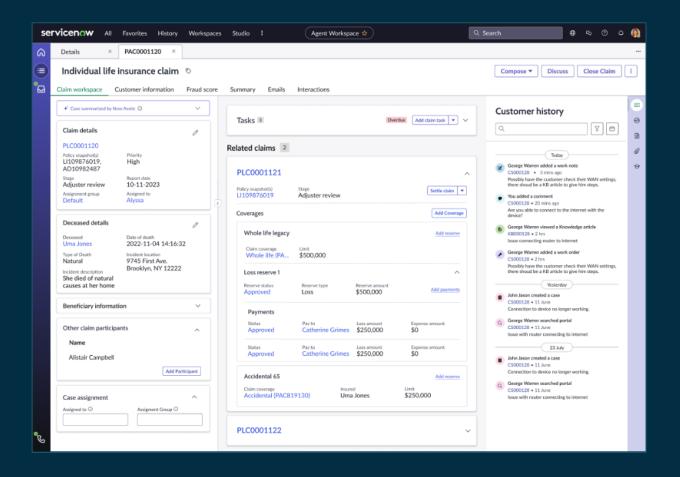
What's new in the Xanadu release



Financial Services Operations for Insurance

• Life claims foundation

Life claims foundation



\$ Professional or Enterprise

Digitize life claims for streamlined processes and better experiences

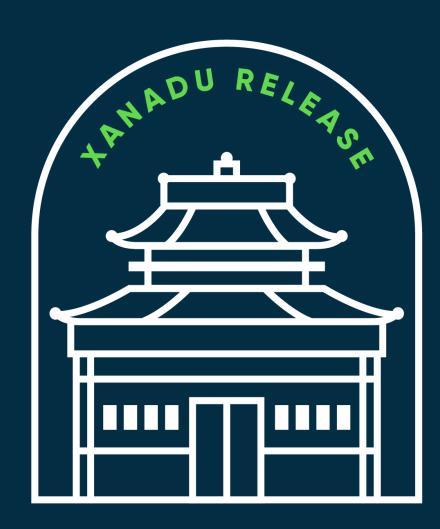
- Relieve employees of time-consuming tasks with automation and task orchestration capabilities for the end-to-end life claims process
- Avoid confusion and allow for quicker processing with multiple policies and beneficiaries supported from a single claim file
- Increase speed to market with a robust foundation and data model that allows customers to easily expand use cases



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Now Platform[®] Xanadu release

Manufacturing Commercial Operations





What's new in the Xanadu release



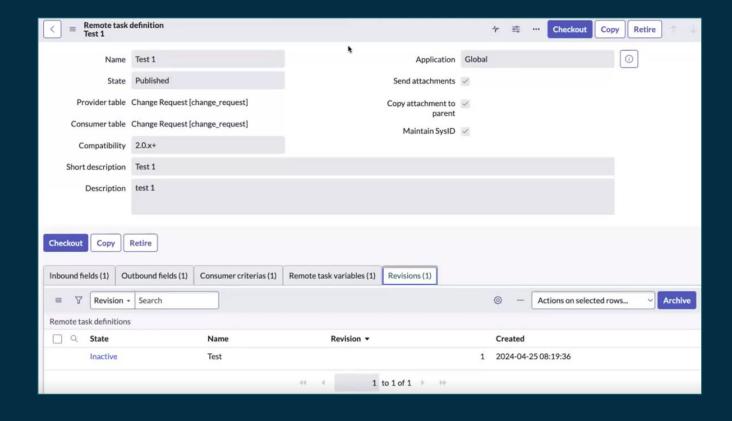
Optimize sales, support, and service processes to deliver exceptional experiences and help accelerate revenue growth

Manufacturing Commercial Operations

- Service Bridge enhancements
- Now Assist enhancements
- Configure Price Quote (CPQ) enhancements
- Lead and Opportunity Management



Service Bridge enhancements



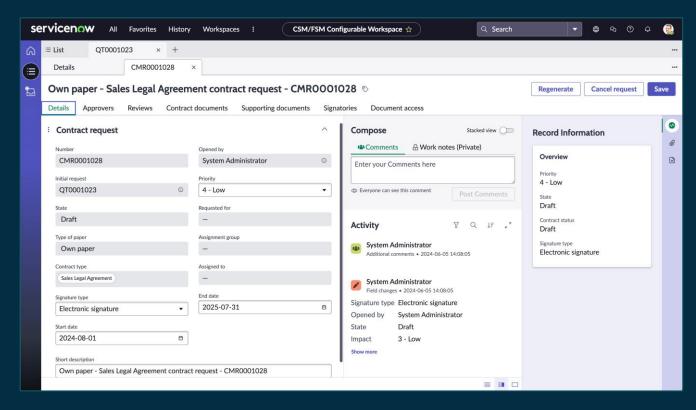
Improve experiences without costly integrations

- Streamline Service Catalog management across internal and provider requests
- Enable real-time access to provider data during service request submissions
- Facilitate seamless task-to-task integration between provider and consumer instances
- Support version mismatches to allow providers to update while maintaining consumer compatibility
- Empower consumers to control data synchronization timing for improved service quality





Configure Price Quote enhancements



Contract request initiated from a quote

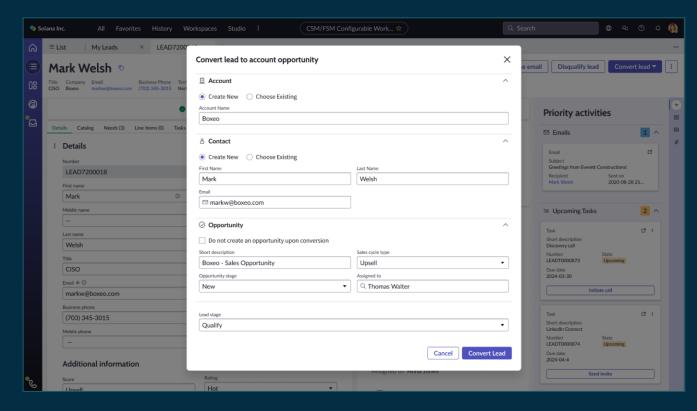


Improve efficiency by streamlining quote-to-contract processes

- Automate creation of legal sales contracts from quotes to reduce manual steps and errors
- Generate comprehensive contract documents including quote details, terms, and signatories
- Enable single-click conversion of quotes to sales agreements for faster revenue realization
- Enforce agreement terms during order creation with filtered catalogs and agreement-based pricing
- Enhance product catalog management with improved technical mapping and eligibility rules



Lead and Opportunity Management



Convert lead to opportunity and account/contact or consumer



Drive revenue growth by managing lead-to-order on a single platform

- Manage the complete lead lifecycle with Kanban view and needs analysis questionnaires
- Quickly convert qualified leads to opportunities and map to accounts or contacts
- Enable field service technicians to create sales opportunities during customer visits
- Foster better customer relationships by identifying and capturing additional needs on-site
- Improve upsell and cross-sell capabilities during field service engagements





What's new in the Xanadu release



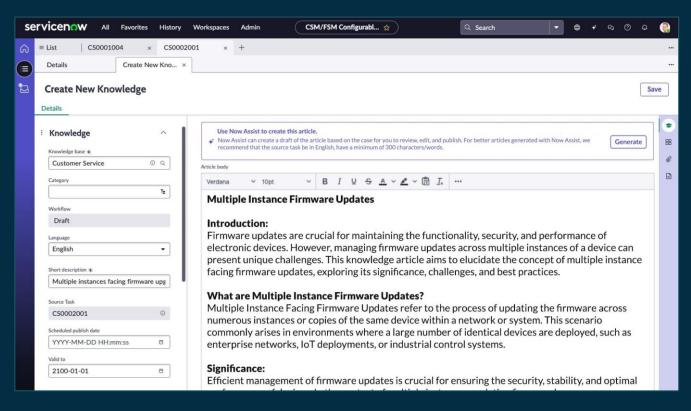
Now Assist enhancements



Now Assist enhancements



Powered by Now Assist



\$ Professional Plus or Enterprise Plus

Use generative AI to auto-generate knowledge articles

- Automatically create draft knowledge articles from case records to reduce manual effort
- Offer support in multiple languages without creating new content
- Provide instant summaries of customer calls to streamline agent workflows
- Deflect common issues by proactively recommending relevant solutions
- Enhance agent efficiency by automating documentation and reducing repetitive tasks

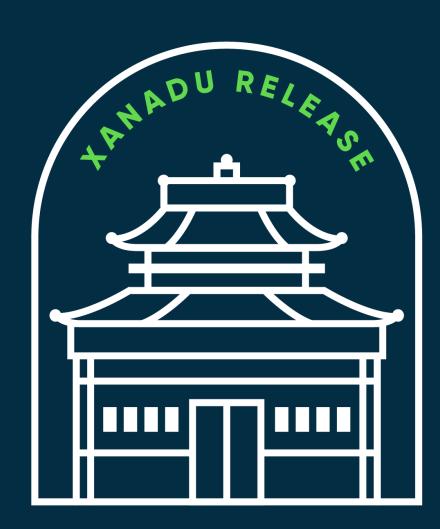




servicenow.

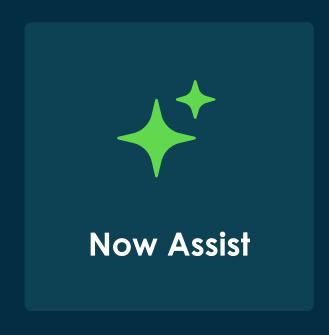
Now Platform® Xanadu release

Technology Industry





What's new in the Xanadu release



Now Assist for Telecom, Media, and Technology (TMT)

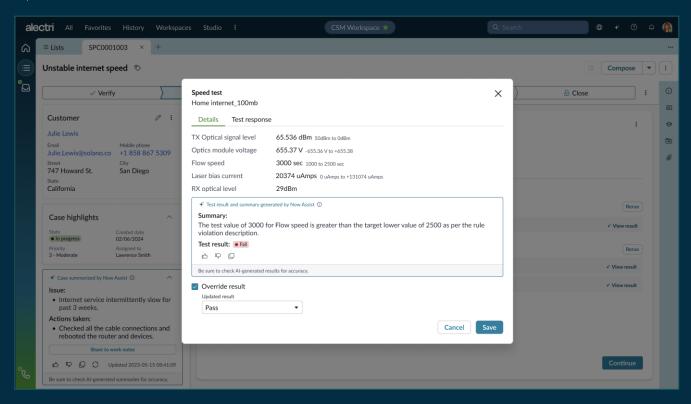
• Customer Service Problem Management



Now Assist for TMT Customer Service Problem Management

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Powered by Now Assist



Professional or Enterprise Plus

Help agents quickly understand service problems and resolve issues faster

- Self-service summaries make handoffs easier and provide both agents and customers real-time status updates as problems get resolved
- Quickly and easily interpret test results in plain language and automate test results, diagnosing issues faster, and speeding up resolution
- Save time with clear, concise resolution summaries that speed up case wrap-up, keep customers informed, and serve as future reference for agents



What's new in the Xanadu release



Technology Provider Service Management (TPSM)

- Account Lifecycle Events enhancements
- Customer Service Problem Management
- Service Bridge enhancements

Sales and Order Management for Technology Providers (SOMTP)

- Service Bridge enhancements
- Order Management enhancements



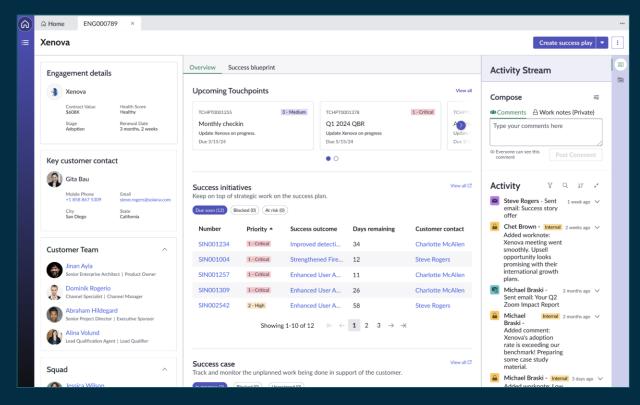
servicenow

Technology Provider Service Management



Account Lifecycle Events

Customer Success



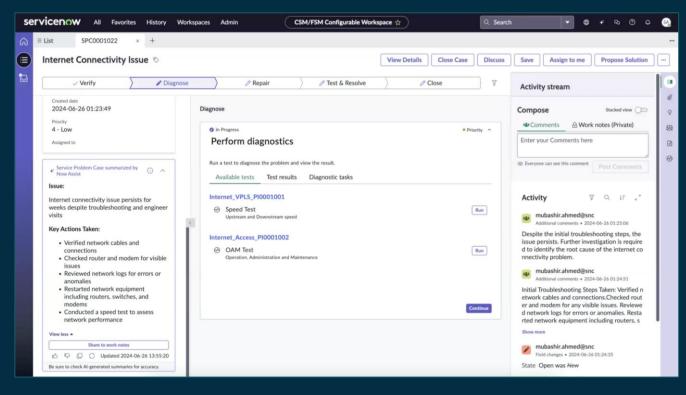
Unified view for engagement details

\$ Professional or Enterprise

Improve customer satisfaction, retention, and renewal by managing the end-to-end journey

- Understand engagement details such as success initiatives, touchpoints, and risks in a single workspace
- Empower customer success managers with automated, easy-to-trigger workflows without requiring technical knowledge
- Increase customer lifetime value by ensuring product adoption, achieving business objectives, and measuring tangible success results

Customer Service Problem Management



Navigate service problems efficiently

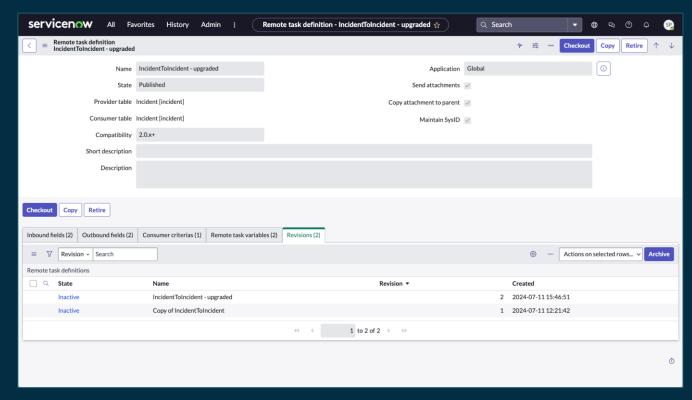
\$ Standard or Professional

Implement a standardized and efficient approach to manage service problems

- Implement a structured approach to identify and resolve issues efficiently with diagnostic framework
- Optimize service management by navigating through four core stages:
 Service Verification, Service Diagnostics, Resolution, and Test & Closure
- Utilize a defined diagnostic framework to effectively handle service issues

Service Bridge

Mismatched version support and configuration revisions



Support different application versions of Service Bridge

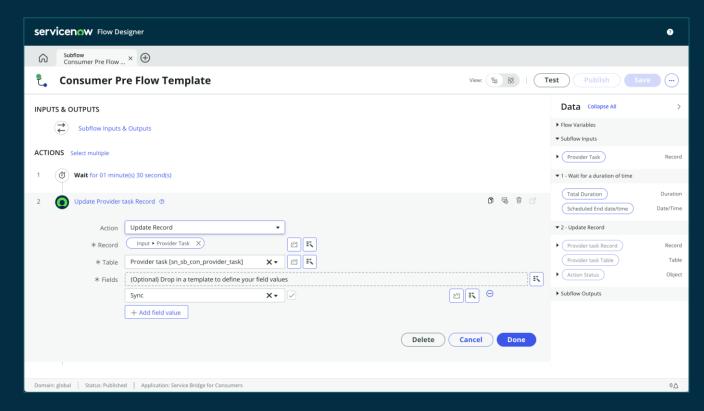


Seamlessly onboard more customers across all versions without interruptions

- Improve scalability for providers and enhance customer support by accommodating different versions of Service Bridge
- Empower providers to develop and deliver new capabilities to customers on recent application versions
- 3 Enhance deployment and support of Service Bridge entitlements with configuration revisions

Service Bridge

Consumer pre-flows



Add pre-defined consumer workflows

Next Experience

\$ Standard or Professional

Make it easier for consumers to use Service Bridge in their existing environments

- Enable consumers to initiate a flow before synchronizing Remote Record Producer requests with providers
- Empower consumers with the ability to control if and when a request is synchronized

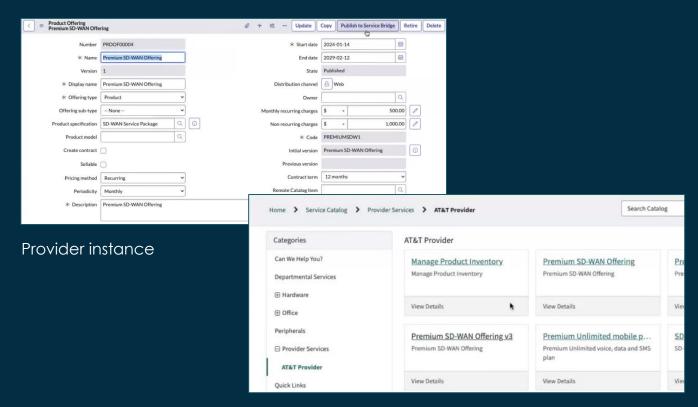
servicenow.

Sales and Order Management for Technology Providers



Service Bridge

Order Management support



Consumer instance

Professional

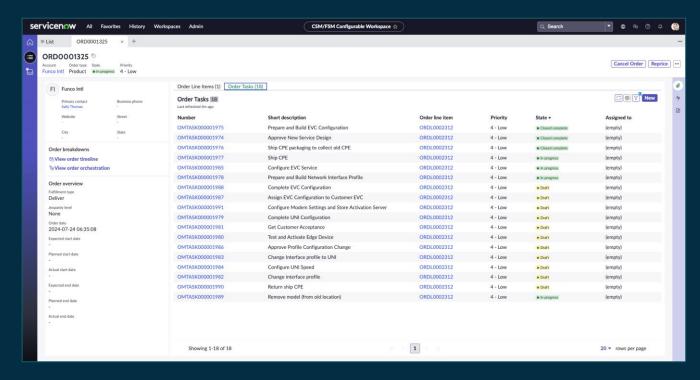
Give customers the ability to submit, manage, and monitor their service orders

- Providers can publish product and service offerings to Service Bridge connected customers as remote record producers
- Order and manage product offerings published as RRPs on the customer instance
- Facilitate new, disconnect, suspend, and resume product and service orders



Order Management

Change orders for location changes



Change order tasks



Seamlessly move services from one location to another

- Empower customers to easily request a service move via the channel of their choice
- Streamline the process to validate and confirm the change order is feasible
- Seamlessly disconnect and reconnect services to ensure smooth transitions between locations

servicenow.

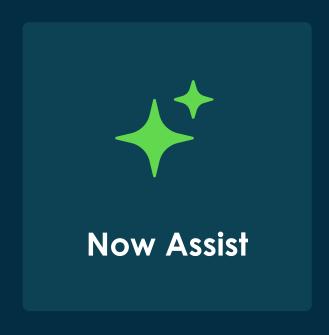
Now Platform® Xanadu release

Telecommunications Industry





What's new in the Xanadu release



Now Assist for Telecom, Media, and Technology (TMT)

• Customer Service Problem Management

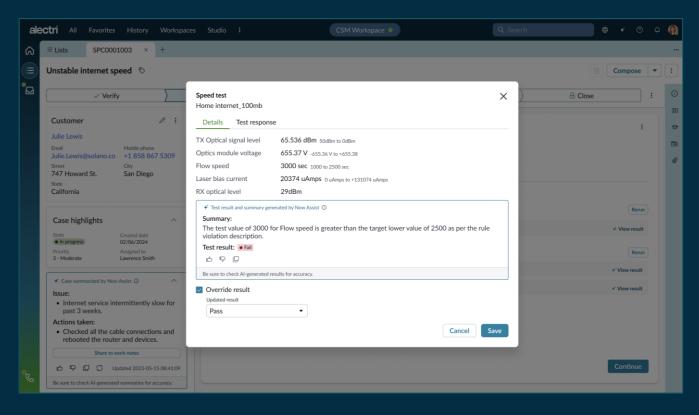


Now Assist for TMT

Customer Service Problem Management



Powered by Now Assist



S Professional or Enterprise Plus

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What's new in the Xanadu release



Telecom Service Management (TSM)

- Account Lifecycle Events: Customer Success
- Customer Service Problem Management
- Service Bridge: Mismatched Version Support and Configuration Revisions
- Service Bridge: Consumer Preflows

Telecom Network Inventory (TNI)

- Enhanced Circuit Visualization
- Enhanced Planned Revision
- Enhanced Rack Management User Interface

Sales and Order Management for Telecom (SOMT)

- Service Bridge: Order Management Support
- Order Management: Change orders for location changes



servicenow

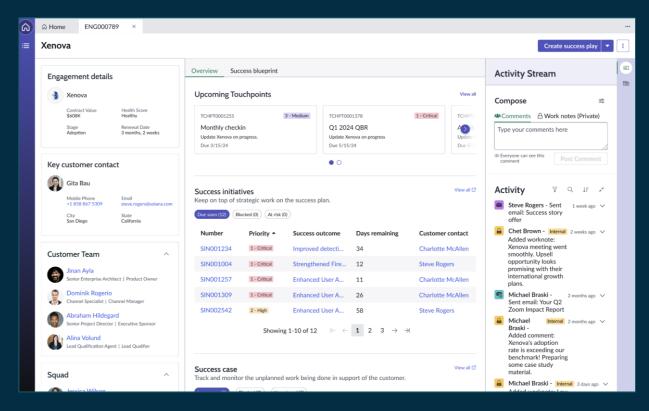
Telecommunications Service Management

(h)

servicenow. Store

Next Experience

Account Lifecycle Events: Customer Success



Unified view for engagement details

S Professional or Enterprise

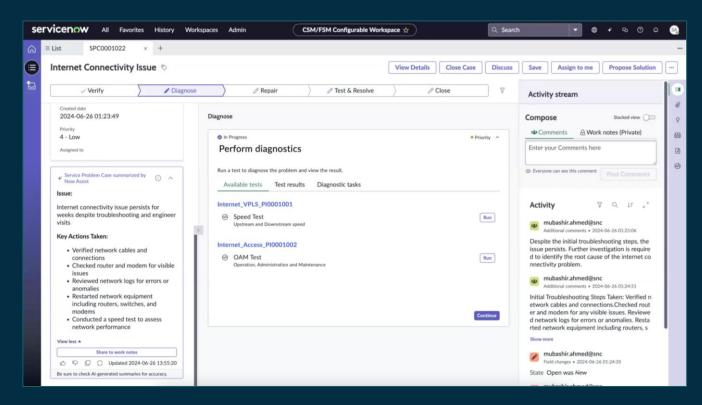
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Next Experience

(h)

Customer Service Problem Management



Navigate service problems efficiently

Standard or Professional

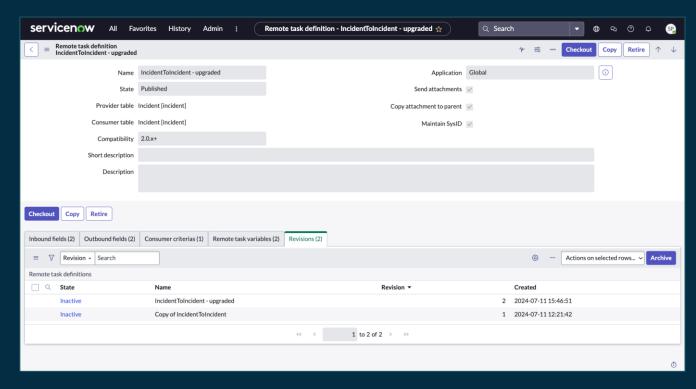
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servicenow. | Store

Next Experience

Service Bridge: Mismatched Version Support and Configuration Revisions



Support different application versions of Service Bridge

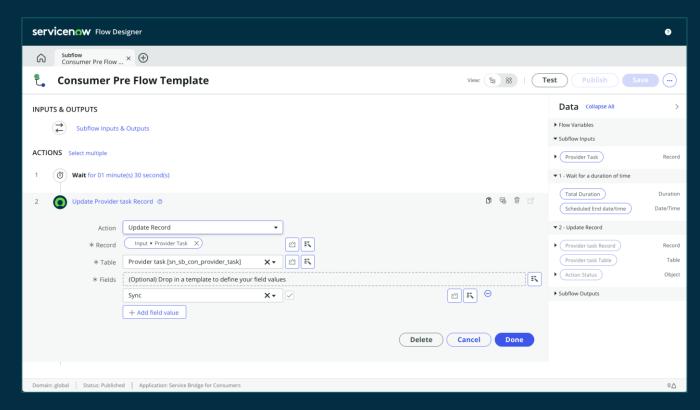
\$ Standard or Professional

Seamlessly onboard more customers across all versions without service interruptions

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Next Experience

Service Bridge: Consumer Preflows



Add pre-defined consumer workflows

Standard or Professional

Make it easier for consumers to use Service Bridge in their existing environments

- Enable consumers to initiate a flow before synchronizing Remote Record Producer requests with providers
- Empower consumers with the ability to control if and when a request is synchronized

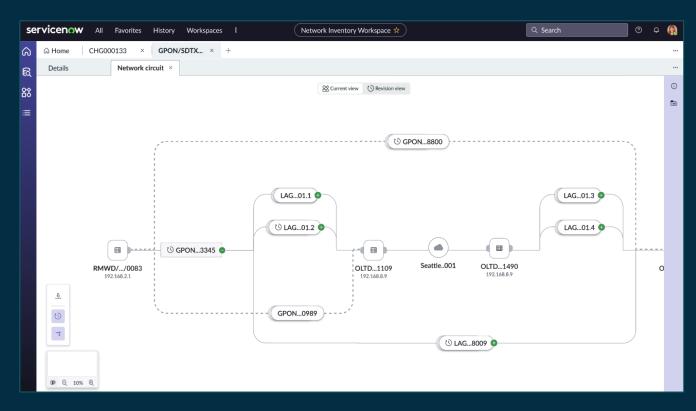


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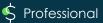
Telecommunications Network Inventory

Enhanced Circuit Visualization

Next Experience



Circuit redundancy path



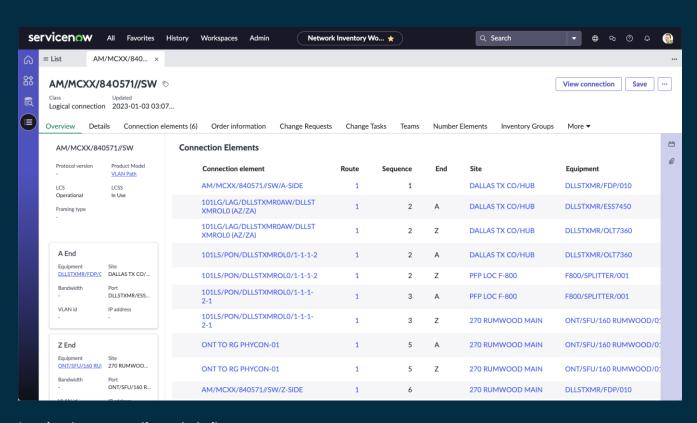
Make sense of complex circuits and build reliable networks

- View current and historical designs of connections for informed decision-making during network upgrades
- Display and manage redundancy paths of connections and deliver reliable networks
- Assign card, slot, and port for connection elements and maintain accurate circuit data
- Easily identify route topology connection points

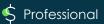
(h)

Enhanced Planned Revision

Next Experience



Logical connection details

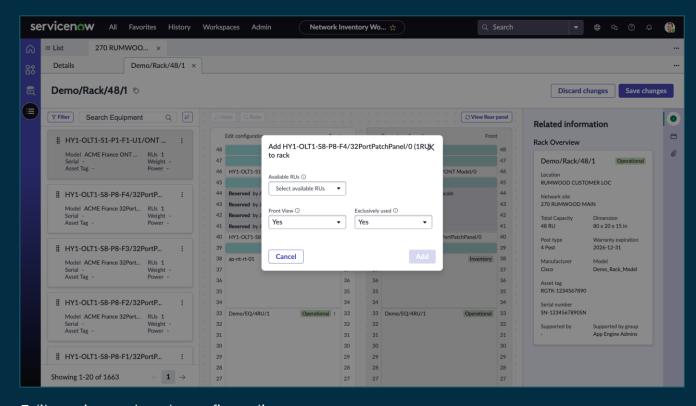


Plan circuit changes and better anticipate issues for error-free deployments

- Display logical connection details and connection elements in a single circuit overview page for accurate planning
- Validate revised designs against the original design for a clear understanding of changes
- Keep one year record of circuit design changes for historical reference and troubleshooting

Next Experience

Enhanced Rack Management User Interface



Edit equipment rack configuration

\$ Professional

Maintain accurate rack inventory with confidence and improve operational efficiency

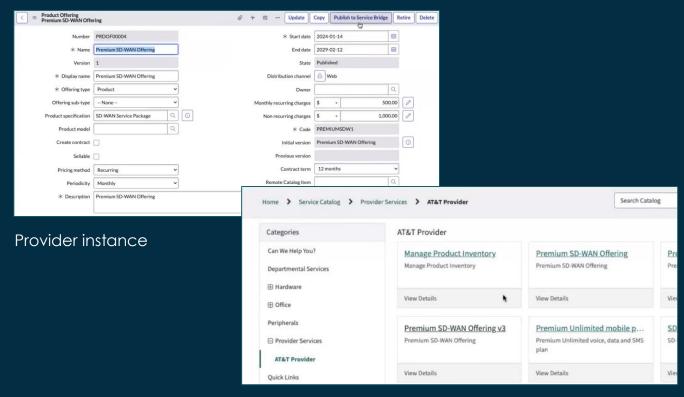
- Add, move, or remove rack equipment with ease and increased flexibility and scalability to maintain rack inventory
- Reserve rack units for future implementation or un-reserve when not required
- View rack edits side-by-side to the current rack layout prior to saving edits and increase inventory accuracy
- Display rack power and weight KPIs and monitor rack limitation

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Sales and Order Management for Telecommunications

(A)

Service Bridge: Order Management Support



Consumer instance

Next Experience



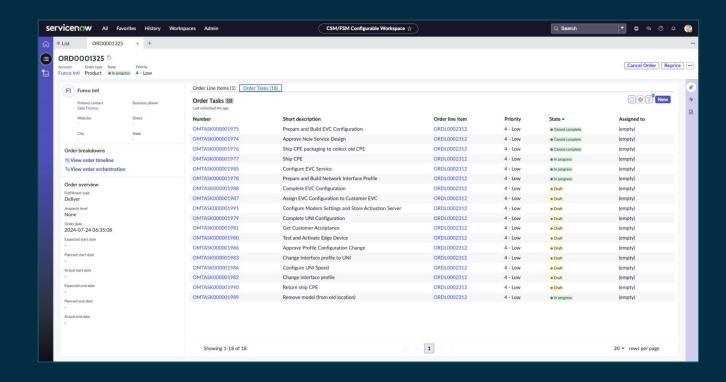
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Order Management: Change orders for location changes



Change order tasks



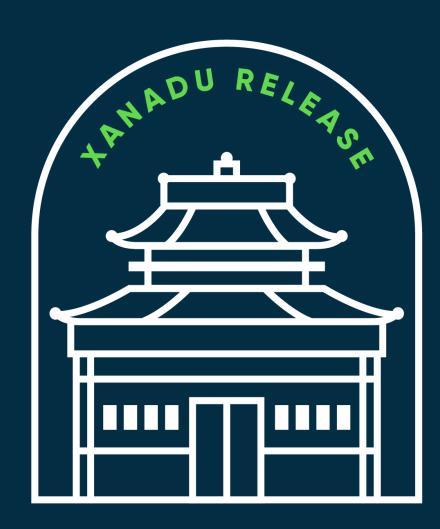
Seamlessly move service from one location to another

- Empower customers to easily request a service move via the channel of their choice
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Now Platform® Xanadu release

Public Sector Digital Services





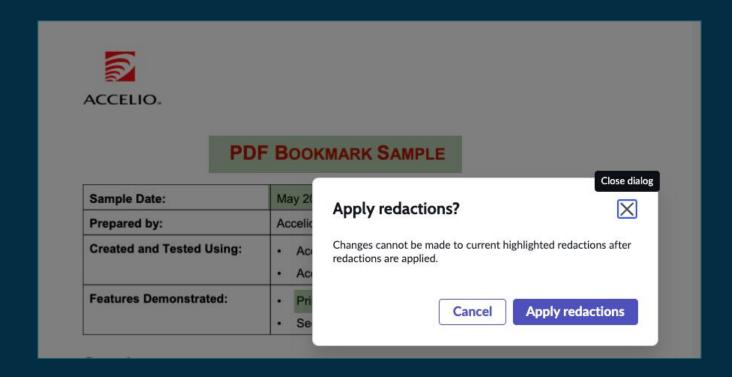
What's new in the Xanadu release



Public Sector Digital Services

• Information Request playbook enhancements

Information Request playbook enhancements



S Professional or Enterprise

Deliver records of information securely with built-in document redaction

- Process record requests efficiently with out of the box document redaction embedded directly into workflows
- Reduce administrative burden with easy document search, text masking, change previews and version control
- Securely obscure the sensitive and classified information in public records



What's new in the Xanadu release



Now Assist for Public Sector Digital Services (PSDS)

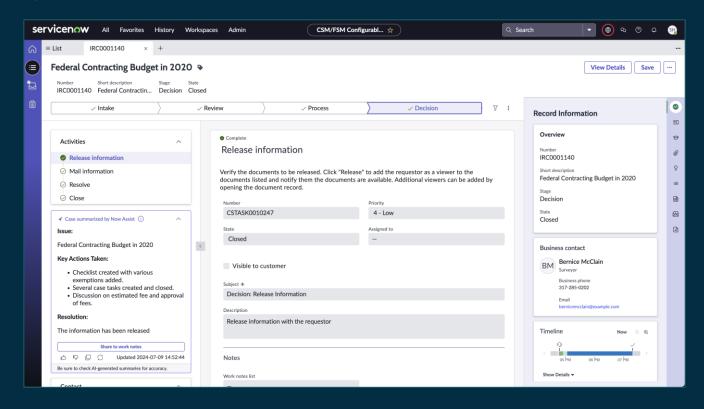
Case summarization



Case summarization



Powered by Now Assist



\$ Now Assist for Public Sector Digital Services

Improve agent productivity with overviews that help them work quickly

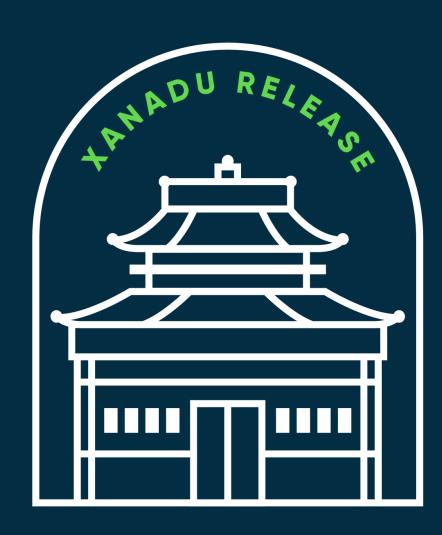
- Empower agents with a summary of prior actions and recommended next steps for a seamless flow of work
- Speed resolution times by reducing the effort required for agents to start working



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Now Platform® Xanadu release

Retail & Hospitality





What's new in the Xanadu release

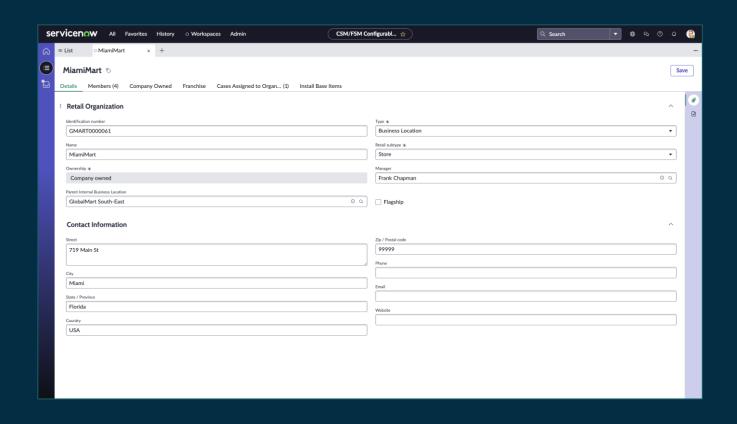


Elevate your retail experience with end-to-end connectivity, empowering staff and delivering exceptional customer service from HQ to the store level

- Retail Data Model
- Retail Base Case



Retail Data Model



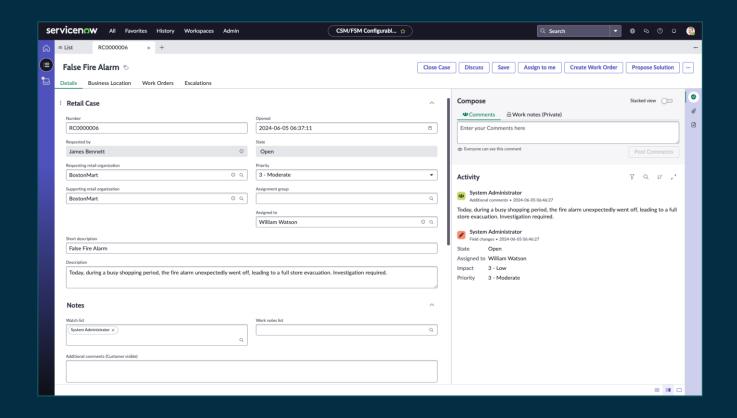
Model retail organizations with a dedicated data model

- Reduce time to value with retail specific attributes within OOTB retail fields
- Improve admin experience by including important retail attributes during configuration
- Increase operational efficiency by providing foundational data required for retail cases and future automation





Retail Base Case



Streamline retail cases to simplify support

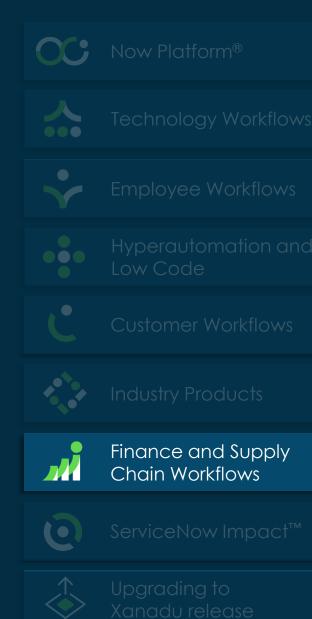
- Reduce time to value with a retail case type for OOTB usage and to reduce customization needs
- Improve agent experience by displaying key retail content for store support use cases
- Improve store worker experience by tailoring default case submission forms to store use cases





Finance and Supply Chain Workflows

Source-to-Pay Operations





What's new in the Xanadu release



Source-to-Pay Operations

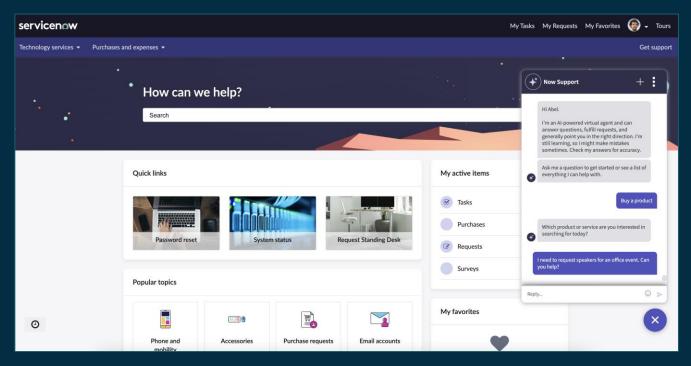
- Now Assist for Sourcing and Procurement Operations
- Sourcing & Procurement Operations
 + Contract Management Pro



Now Assist for Sourcing and Procurement Operations



Powered by Now Assist



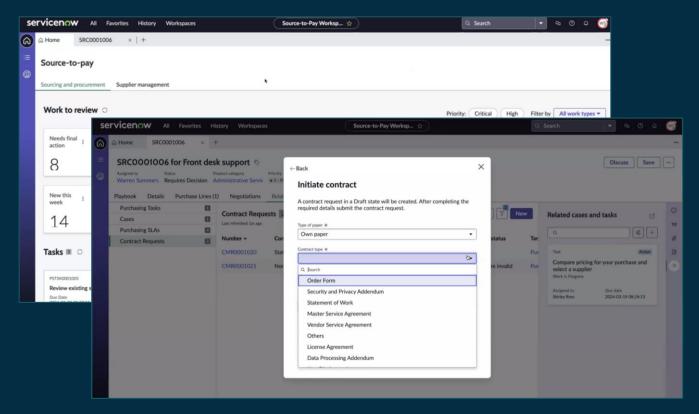
\$ Sourcing and Procurement Operations

Make procurement requests easy for everyone

- Guide requesters using natural language to easily find and order the right products and services from the best suppliers.
- Create better procurement intake experience at scale without relying on experts or manual processes.
- Reduce costs, errors, and cycle times by automating the intake and fulfillment of requests.



Sourcing & Procurement Operations + Contract Management Pro



Sourcing and Procurement Operations works Contract Management Pro to make the contracting experience easier

🕏 Add-on SKU to Legal Service Delivery

Collaborate more effectively with suppliers and legal counterparts

- Streamlines contracting requests and creates an efficient end-to-end process
- Reduces manual work and keeps teams focused on productive activities
- Reduces risks by integrating compliance and risk mitigation into a collaborative contract lifecycle





ServiceNow Impact

ServiceNow Impact



Now Platform®



Technology Workflows



Employee Workflows



Hyperautomation and



Customer Workflows



Industry Products



Finance and Supply Chain Workflows



ServiceNow Impact[™]



Upgrading to Xanadu release



Partners



What's new in the Xanadu release



Accelerate adoption and increase efficiency

Speed adoption

- Impact adoption accelerators
- Impact assessment accelerators
- Al recommendation engine enhancements

Optimize platform health

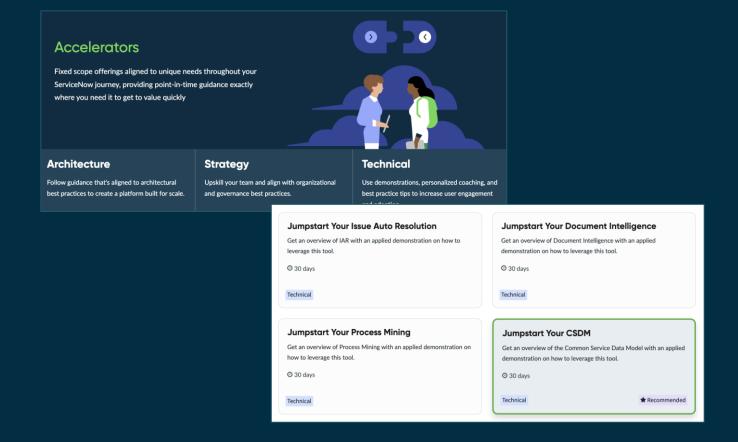
- Instance Observer UX Insights
- Health assessment dashboard enhancements automated insights

Manage value

Value blueprint enhancements



Impact adoption accelerators



Packages: Guided, Advanced, Total

Adopt new products faster

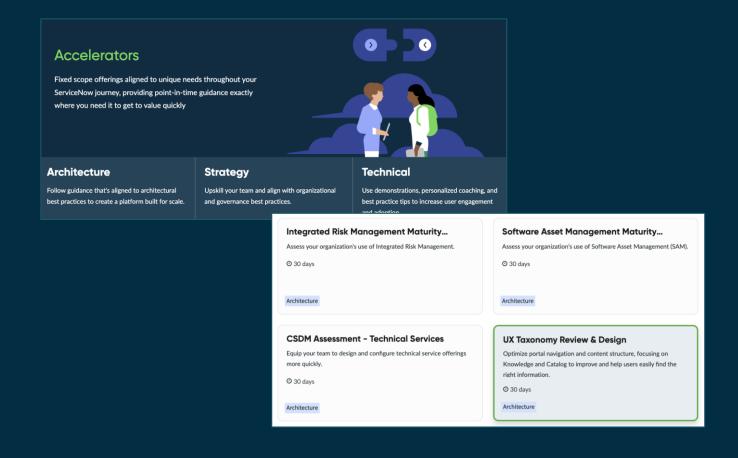


Implement and adopt ServiceNow products quickly with these new accelerators:

- Jumpstart Your Common Services Data Model (CSDM)
- Jumpstart Your Event Management
- Jumpstart Your Process Mining
- Jumpstart Your Issue Auto Resolution
- Jumpstart Your Document Intelligence
- Extend Your Employee Center to Pro



Impact assessment accelerators



Get the most out of your existing products



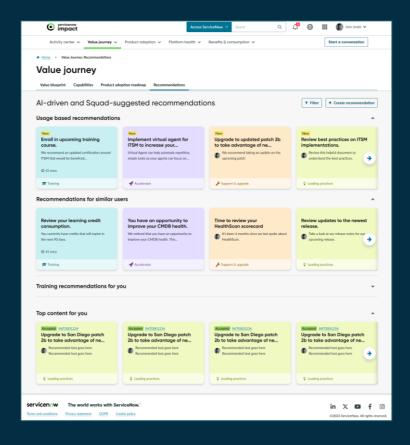
Maximize the value of your ServiceNow investment with new assessment accelerators for:

- Integrated Risk Management A,T
- Software Asset Management A,T
- CSDM Technical Services A
- CSDM Business Services A
- UX Taxonomy Review & Design A,T

A = Advanced Package T = Total package



Al recommendation engine enhancements



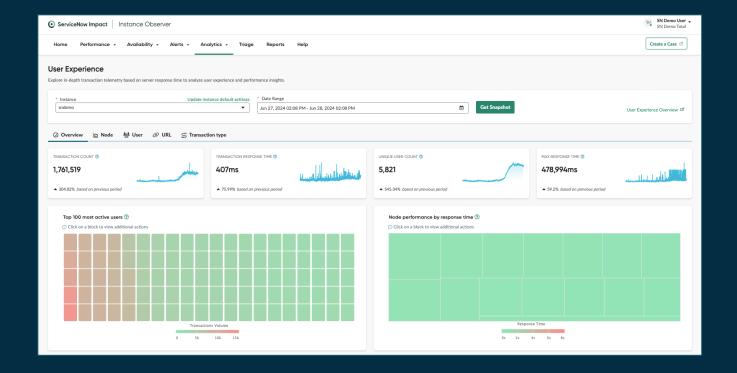
Packages: Guided, Advanced, Total

Accelerate outcomes with more timely recommendations

- Receive relevant recommendations quickly, triggered by similar or related Impact initiatives completed
- See the reasons behind each recommendation on the "All Recommendations" page that features an updated UI and richer contextual detail



Instance Observer – UX Insights



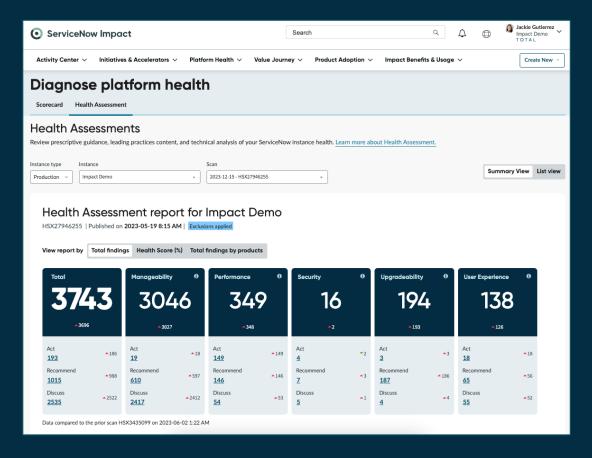
Packages: Total

Resolve issues that affect end users faster—with more detailed data

- See how platform performance is directly impacting users by visualizing performance data at the transaction level.
- View data based on these attributes:
 - URL causing increases in transaction response time
 - Node and transaction type level data for outliers
 - Users impacted by an outage or service degradation
 - Userbase visualization based on transaction volume



Health assessment dashboard enhancements – automated insights



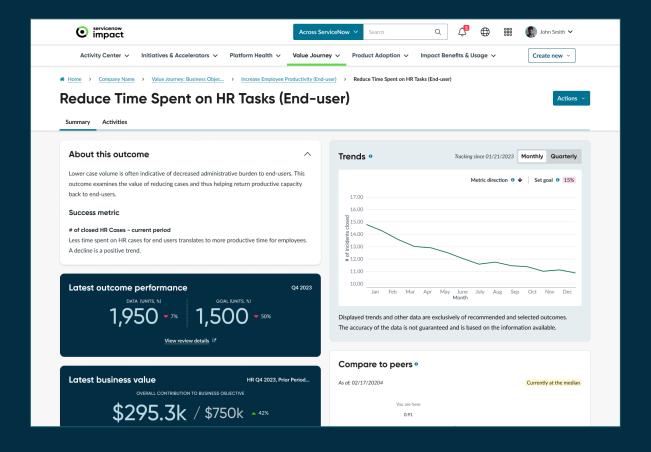
Packages: Guided, Advanced, Total

Fix platform health issues faster with automated recommendations

- Act swiftly on detailed findings quickly after completing a health scan
- 2 Mitigate conflicting actions effectively
- Begin work more quickly with streamlined prioritization process



Value blueprint enhancements



Packages: Guided, Advanced, Total

Track business value and outcomes more accurately

- Generate a new value blueprint to replace one that is out of date
- Automate data collection for App Engine and Enterprise Architecture (formerly APM) products



Upgrading to Xanadu release

Now Platform tools

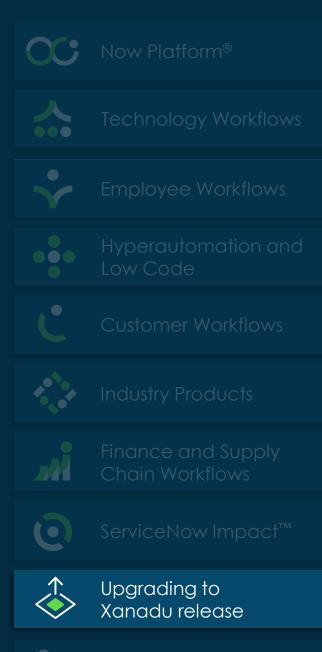
Releases and Upgrades community

Live on ServiceNow Community events

Xanadu release upgrade kit

Additional resources for Impact customers

ServiceNow Expert Services





Simplify upgrades with Now Platform tools



Automated Test Framework (ATF)

Reduce upgrade time by automating manual testing and remediation.



Upgrade Center

Preview, manage, and monitor upgrades with greater ease.



Application Manager

Navigate Application Manager faster with improved performance and less wait time.



Instance Scan

Get critical instance insights for smoother, worry-free upgrades.



Upgrade Plan

Reduce manual effort by packaging applications, customizations, and skip records to easily apply to multiple instances.



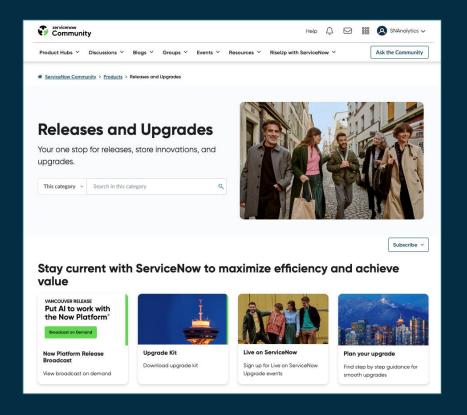
Configuration Hub

Access configuration options for any application in one centralized location.

Learn more about these capabilities in our product documentation.



ServiceNow Releases and Upgrades community



Community forum dedicated to supporting customers with releases and upgrades

- Ask questions and get answers from ServiceNow experts and peers
- Get the latest best practices and resources
- 3 Sign up for upcoming events

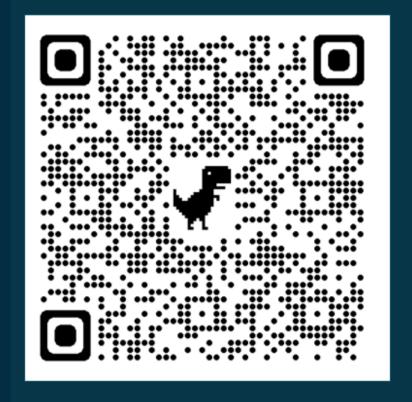


Live on ServiceNow Community events



- Learn what is new in ServiceNow
- Gain prescriptive guidance and pro tips for implementing, managing, and upgrading ServiceNow products
- Connect and engage with the ServiceNow community

Scan here to sign up for events





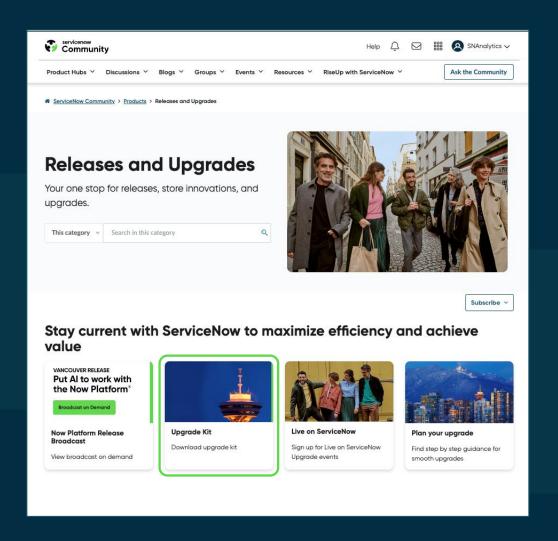
Xanadu release upgrade kit

Available in September 2024

Go to the <u>Release and Upgrades</u> forum on the Community.

What's in the kit?

Summary of new innovations in the Xanadu release Playlist of valuable links, demos, blogs, and more Resources to simplify upgrades





Additional resource for ServiceNow Impact™ customers



For more information, reach out to your ServiceNow Impact Squad, Customer Service Manager or your Account Executive to learn how to request this accelerator.

Request the Jumpstart Your Upgrade accelerator

- Provides current ServiceNow Impact customers with guidance, tips, and tools to execute a ServiceNow upgrade
- Includes a personalized one-on-one session designed to help you get started with upgrades
- View what your instance looks like upgraded in a temporary instance

<u>Learn more at Product Documentation</u>



ServiceNow Expert Services

Successful implementation is the key to digital transformation. Expert Services helps you implement and optimize ServiceNow so you can achieve your unique business goals, accelerate time to value, and lower risk.



ServiceNow product experts

 Practitioners with an inside perspective on product roadmap and innovative technologies



Unmatched track record

- Experience across 8,500+ customer engagements
- Deep insight into implementation strategies, practices, and processes



Leading practices

 Library of 1,100 assets developed and proven in customer engagements by seasoned experts



A complete solution

- Step-by-step guidance from planning to delivery
- Different engagement models to adapt to your requirements

We can help with your upgrade strategy:

- ✓ Assess your current environment
- Evaluate new features and functionality
- ✓ Plan for testing and validation
- ✓ Develop a rollout plan

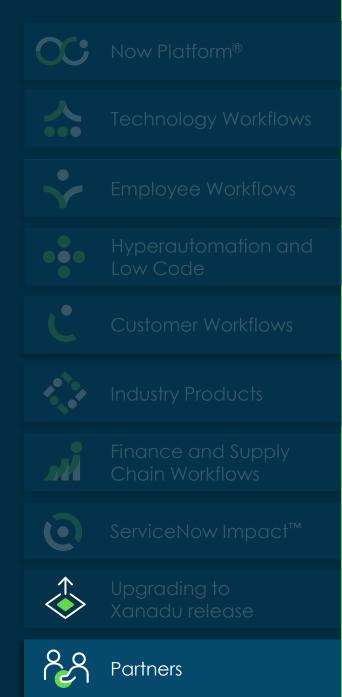
Our experts and guidance help you realize results faster and capture the value of ServiceNow innovations and features.







Microsoft

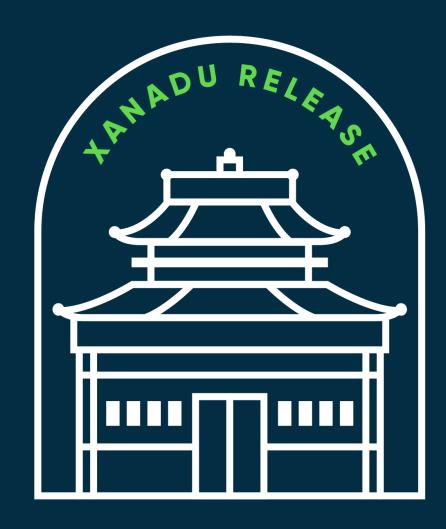




Now Platform® Xanadu release

What's New with Microsoft







What's new in the Xanadu release



IT Operations Management

 Service Graph Connectors for AWS, Azure, and Google Cloud Platform (GCP)

Legal Service Delivery

- Microsoft Outlook integration
- Microsoft Word add-in for signature bloc

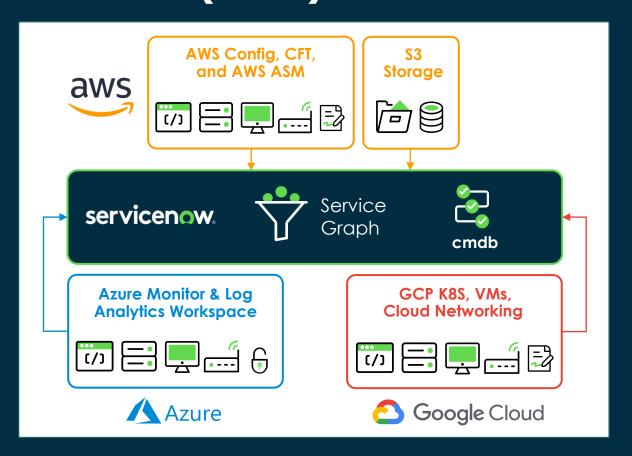
Now Platform

Now Assist and Copilot for M365

Strategic Portfolio Management

Export roadmap to PPT

Service Graph Connectors for AWS, Azure, and Google Cloud Platform (GCP)

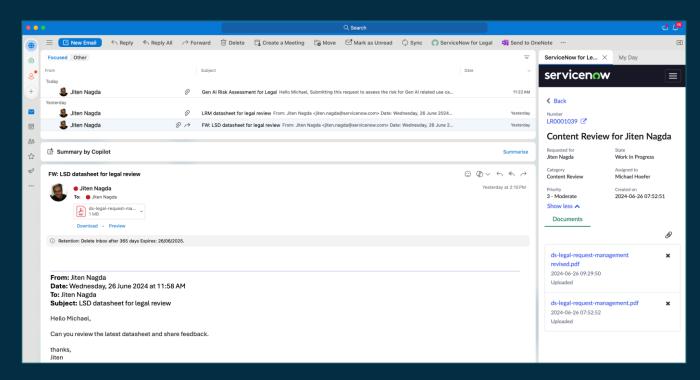


A plug-and-play fast lane to cloud value

- Quickly integrate major cloud providers into the CMDB using certified connectors
- Supports most platform outcomes including visibility, software asset, HLA and Service Operations, among others
- Iterative updates enhance function with every store release to keep pace with fast changing cloud offerings



Microsoft Outlook integration



Microsoft Outlook add-In for Legal panel shows the legal request related to this email. Fulfillers can add or remove attachments at any time.

Other company and product names may be trademarks of the respective companies with which they are associated.

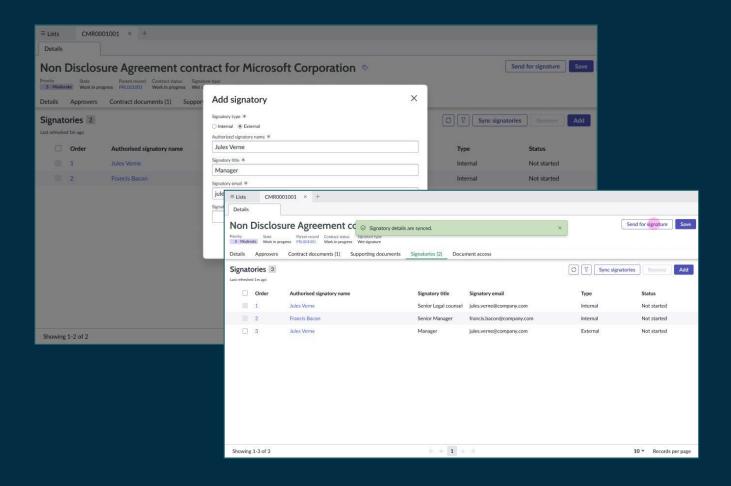
Boost legal fulfiller productivity by enabling them to work in Outlook

- Enable fulfillers to create legal requests and pre-populate information directly from Outlook emails
- Add emails and attachments to requests with drag and drop
- Find legal requests related to emails or search for other requests directly in Outlook





Microsoft Word add-in for signature blocks



S Contract Management Pro

Reduce time spent managing signature blocks on contracts

- Leverage a Word add-in to create and customize signature blocks within contract templates
- Add tags to signature blocks such as external vs internal signer, name, title, and date
- Enable contract requestors and fulfillers to add additional signers to contracts directly within the document





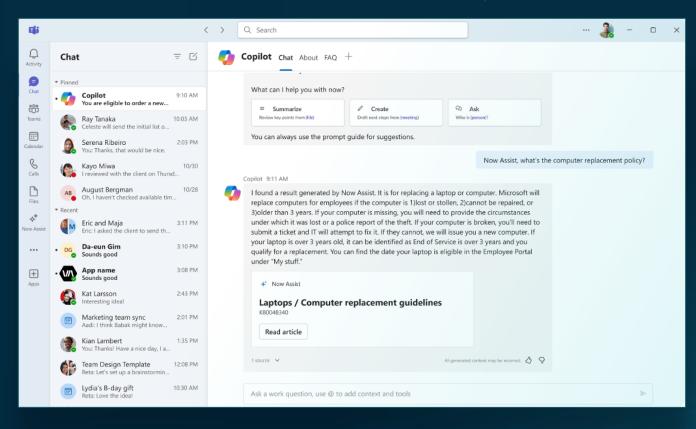
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S Professional or Enterprise Plus

Introducing the Now Assist & Microsoft Copilot integration

Empower users to get answers and take actions from their preferred interface

- ✓ Smarter and more personalized solutions
- ✓ Two generative AI assistants in one seamless, intelligent experience
- ✓ Meet your users where they work

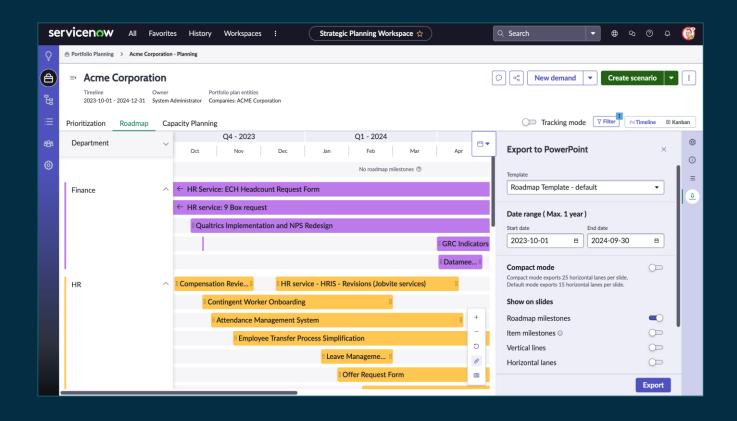








Export roadmap to PPT





Seamlessly export detailed strategic roadmaps for impactful stakeholder presentation

- Enhance presentation with detailed and customizable exports
- Visualize progress tracking enabled roadmaps on the presentations
- Streamline stakeholder communication with clear, up-to-date timelines



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